

**Science Advisory Board (SAB) Economy-Wide Modeling Panel Draft Workgroup Responses to Charge Questions to Assist Meeting Deliberations. This draft is a work in progress, does not reflect consensus advice or recommendations, has not been reviewed or approved by the chartered SAB and does not represent EPA policy. -- Do Not Cite or Quote –April 24, 2017**

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**Acronyms and Abbreviations**

1		
2		
3	CGE	Computational General Equilibrium
4	DSGE	Dynamic Stochastic General Equilibrium
5	ECA	Engineering Cost Assessment
6	EWM	Economy-Wide Model or Modeling
7	GE	General Equilibrium
8	IO	Input-Output
9	PE	Partial Equilibrium
10	SAM	Social Accounting Matrix
11	VSL	Value of a Statistical Life
12	WTP	Willingness to Pay
13		

14

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**1. EXECUTIVE SUMMARY**

1

2 The National Center for Environmental Economics in the EPA Office of Policy requested advice  
3 from the SAB on the use of economy-wide modeling (EWM) for assessing the benefits and costs  
4 of air regulations. The agency’s current approach uses detailed engineering-based compliance  
5 cost assessments and partial equilibrium (PE) market models for estimating social costs, and PE  
6 models for estimating benefits as well. EPA asked the SAB to: (1) evaluate the technical merits,  
7 methodological challenges, and potential value of using economy-wide models as a supplement  
8 to these tools; and (2) to suggest paths forward that would improve the usefulness of economy-  
9 wide models for regulatory analysis. In response to the EPA’s request, the SAB convened an  
10 advisory panel on Economy-Wide Modeling of the Benefits and Costs of Environmental  
11 Regulation. The panel held a series of public meetings and teleconferences to deliberate on the  
12 charge questions. This report provides the findings and recommendations of the SAB in response  
13 to the charge questions (Appendix A).

14 The EWM approach that has been used most extensively for environmental policy analysis is  
15 general equilibrium (GE) modeling. Pure GE models have two distinctive characteristics: (1)  
16 equilibrium prices that cause all markets to clear at all times; and (2) all budget constraints are  
17 strictly enforced. Some recent models relax one or the other of these restrictions for some  
18 markets or agents. However, these characteristics are at the heart of the value added of EWM  
19 above and beyond PE analysis, so for clarity we will generally refer to economy-wide models as  
20 GE models. When discussing computational rather than analytical models, we’ll use the term  
21 CGE, for computational general equilibrium.

22 An overarching issue in applying GE modeling to analysis of air regulations is the degree of  
23 detail, or granularity, in the model to be used. The ideal model would include fine-grained  
24 treatment of: (1) industries and products; (2) production processes; (3) geographic regions; (4)  
25 skills and occupations of workers; and (5) other demographic characteristics. No such model  
26 currently exists, nor is adequate data available to build one. Moreover, a model with that level of  
27 detail would be unwieldy to use and opaque to outside observers. As a result, a consistent  
28 theme in our detailed guidance below is that it will often be necessary and appropriate for EPA  
29 to link GE models to more detailed PE models. Linked models will usually involve some degree  
30 of inconsistency between their components but that will often be acceptable given the increased  
31 degree of detail that a linked analysis could provide. Linking is discussed further in Section 3.6.

32 Detailed findings and recommendations follow in the order of EPA’s charge questions.

**33 1.1 Measurement of Social Costs**

**34 1.1.1 Broad advantages and disadvantages of an economy-wide approach**

35 GE analysis is not always required: a PE model may be sufficient for analysis of a policy  
36 expected to have limited impacts outside the industry where it is imposed. With that said, there  
37 are two broad arguments for augmenting a PE analysis with a GE analysis. First, a GE model

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1 can capture important interactions between markets, if *both* of the following are present: (1)  
2 significant cross-price effects, where a costly policy in one market drives consumers to buy more  
3 of a substitute or less of a complement good from another industry; and (2) significant distortions  
4 are present in those other markets. Second, a GE model can provide a consistent and  
5 comprehensive accounting framework to combine effects of a policy change on the cost side and  
6 the benefit side in a way that satisfies all budget and resource constraints simultaneously.

7 A frequent obstacle to GE analysis is the relatively aggregated structure of available models.  
8 However, as discussed in Section 3.6, it may be possible to overcome that by linking the GE  
9 model to one or more detailed PE models.

### 10 **1.1.2 Factors affecting the merits of an economy-wide approach**

#### 11 *Relative magnitude of the abatement costs of the rule*

12 There is no bright line defining the abatement costs at which GE analysis is clearly warranted.  
13 However, the case is strongest when the costs of abatement are large relative to the value of the  
14 economy's aggregate factor income and the target sector has strong linkages with the rest of the  
15 economy. GE analysis will be useful for smaller shocks as well although the implicit precision of  
16 the model will limit its ability to provide useful results for very small shocks. Moreover, the  
17 model's degree of aggregation is important. For small shocks affecting a narrow component of a  
18 broad, highly aggregated sector, CGE models may add little insight or, worse, provide false  
19 precision. In contrast, a larger shock that would affect most of the firms in a given sector would  
20 be a much better candidate for CGE analysis.

#### 21 *Time horizon for implementation of the rule*

22 Economy-wide models include modules that track important variables that evolve endogenously  
23 over time including capital stocks, savings, levels of public and private debt, and in some cases,  
24 the level of technology. It is thus a priority for policies that could have significant impacts on  
25 those variables, or on important drivers such as the prices of capital goods, or international  
26 capital flows. For policies that affect those variables but which are phased in over time, the use  
27 of a model with foresight may be particularly important. A clear cut case where these features  
28 are particularly important, and where EPA has had a long tradition of using such models, has  
29 been the analysis of climate policy.

#### 30 *Number and types of sectors affected*

31 There is no hard and fast rule for the number or type of sectors affected that justifies a CGE  
32 approach; rather, the considerations should be those noted above: whether there are strong cross-  
33 price effects between markets, and whether pre-existing distortions are present in those markets.  
34 With weak cross-price effects and small distortions, a multi-market partial equilibrium approach  
35 that may be adequate. With that said, there is a prima facie case for economy-wide modeling for  
36 policies with wide impacts.

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1 *Level of detailed needed to represent the costs of the rule*

2 Finding an appropriate way to represent a narrowly targeted regulation in a highly aggregated  
3 GE model can be very difficult and modeling the transition costs of switching between  
4 technologies within a sector presents very formidable modeling and data requirements. In some  
5 cases, it may be possible to build an GE model that disaggregates the production processes  
6 subject to regulation. That is most likely for rules with large compliance costs that fall on narrow  
7 and well-documented segments of the economy, such as the electric sector. In other cases it may  
8 be necessary to link the GE model with a detailed engineering or PE sectoral model.

9 *Appropriate degree of foresight*

10 In general, a strong theoretical case can be made for solving economic problems in a forward-  
11 looking manner. However, such models can be considerably more complex to build and solve  
12 than models using recursive dynamics (that is, without foresight), and are more highly  
13 aggregated as a result. When foresight and a high degree of detail are both required, a linking  
14 approach (see Section 3.6) may be appropriate: an intertemporal CGE model can be linked to a  
15 detailed partial equilibrium model of the target sector.

16 *International, fiscal and primary factor closure*

17 Economy-wide models should treat the United States as a large open economy and the  
18 representation of international trade should include some form of product differentiation between  
19 imported and domestic goods. However, the specific approach used to model imports and  
20 exports may depend on the regulation being considered. Global multi-region models include a  
21 full representation of each economy as they interact in international markets. This class of  
22 models is most appropriate when a policy has important general-equilibrium impacts across  
23 regions. For other research questions it may be more appropriate to use a more detailed stand-  
24 alone open-economy model of the U.S. abstracting from a full representation of the foreign  
25 economies. In either case, there is significant debate in the literature regarding the  
26 parameterization of trade responses, and it is important to recognize the challenges and note  
27 resulting model sensitivities to imprecisely measured parameters.

28 The treatment of international capital flows is also important. Policies that raise or lower rates of  
29 return on investments in the U.S. will lead to capital inflows or outflows through portfolio  
30 arbitrage by international investors. These effects can be particularly important for policies  
31 announced in advance: capital can flow into or out of the U.S. in anticipation. An important note  
32 of caution is warranted for stand-alone models: it is generally inappropriate to assume that the  
33 U.S. faces a fixed interest rate in international capital markets.

34 Endogenous supplies of primary factors are another key aspect of model closure. An important  
35 example is household labor-leisure choice, which endogenously determines the adjustment of  
36 labor participation and hours in response to changes in relative prices. A second example, as  
37 noted above, is capital accumulation. Capturing these effects is a key strength of economy-wide  
38 modeling.

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1 Finally, general equilibrium interactions between policy changes and pre-existing distortionary  
2 taxes can substantially change the social costs of a policy. This points to the importance of  
3 accounting for such interactions when measuring economy-wide costs (as noted in Section 3.1),  
4 especially when the policy affects factors of production. This highlights a third aspect of closure,  
5 namely assumptions regarding the government’s budgetary balance and fiscal components of  
6 regulations that are price-based and generate substantial tax revenue. These assumptions have  
7 been shown to be quite important for a wide range of policy cases, from economy-wide taxation  
8 of GHG emissions to more narrowly targeted regulations that primarily involve pollution control  
9 mandates.

10 *Availability and cost of economy-wide models*

11 A given analysis will need to take one of the following approaches: (1) develop a new CGE  
12 model that will be highly suited to the analysis; (2) use an existing CGE model that is less well  
13 suited; (3) use a small analytic model to capture economy-wide tradeoffs with less detail than a  
14 full CGE model would provide; and (4) to omit economy-wide analysis and focus on partial  
15 equilibrium analysis alone.

16 Because the cost of developing a robust CGE model is very high, a new model should only be  
17 developed when: (1) general equilibrium effects are expected to be large, (2) adequate data are  
18 available to parameterize the model credibly at the level of detail needed for the analysis; and (3)  
19 the model will be flexible enough to be used for multiple analyses. In other circumstances, an  
20 existing model (perhaps linked to a detailed PE sectoral model) could be used. When no  
21 appropriate model is available and the regulation in question doesn’t warrant the development of  
22 a new model, an analytical approach could be used. Finally, GE analysis could be omitted if it is  
23 unlikely that significant costs will be omitted from a PE analysis.

24 *Ability to incorporate uncertainty*

25 Uncertainty is inherent in all analysis and not specific to economy-wide modeling. However,  
26 because the number of parameters in a typical economy-wide model is large, characterizing  
27 uncertainty in a transparent and systematic way is particularly important. In some  
28 circumstances, confidence intervals can be derived from the covariance matrices of the model’s  
29 parameter estimates and reported along with model results. When that is not feasible, it will  
30 usually be necessary to use sensitivity analysis. Appropriate practices for characterizing  
31 uncertainty are discussed in detail in Section 6.4.

32 **1.1.3 Other factors to be considered**

33 *Compliance with information quality standards*

34 Economy-wide models, and the data on which they are based, should comply with government-  
35 wide information quality standards. As a result, EPA should follow previous guidance of the  
36 National Research Council and move toward using non-proprietary models, where the definition  
37 of non-proprietary includes source code, third-party software, and input data. Proprietary data  
38 and models generally cannot satisfy applicable information quality standards for procedural

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1 transparency because they are not capable of being reproduced by qualified third parties. In  
2 addition, the outputs of economy-wide modeling are also subject to information quality  
3 standards. Procedurally, results must be capable of being reproduced by qualified third parties.  
4 This means access must be provided on request, including comprehensive model documentation  
5 and computer code.

6 *Availability of appropriate data*

7 The availability of data on production is a very significant factor to consider in determining  
8 when it is appropriate to use GE modeling, and it imposes significant tradeoffs. Given the  
9 underlying data sources available on production, it is not possible to have a model that is  
10 simultaneously: (1) highly disaggregated; (2) based on flexible functional forms; and (3)  
11 parameterized with a large number of degrees of freedom. Hence, data limitations are the  
12 fundamental obstacle to high granularity in GE models.

13 *Representation of labor transition costs*

14 Transition costs in the labor market, which will be discussed in detail in Section 5 on impacts,  
15 can potentially contribute to overall social costs as well. To the extent that the earnings loss  
16 represents a net social cost (as opposed to a purely distributional effect), that cost would be  
17 omitted by any model that ignores labor transition costs. To capture these costs in a CGE model  
18 would require a dynamic model that generates large and persistent earnings losses following a  
19 layoff. Some CGE models are moving in that direction, and as noted in Section 6.5, a near term  
20 priority for EPA should be to encourage further development of CGE models with involuntary  
21 unemployment. Employment aspects of economy-wide modeling are discussed in more detail in  
22 Sections 5.4 and 5.5.

23 *Other modeling choices*

24 As discussed in Section 3.1, existing taxes, subsidies or other policy distortions play a critical  
25 role in GE analysis and should be included wherever possible in the model. In addition,  
26 imperfect competition may be important for some regulations. The corresponding literature in  
27 environmental policy is relatively new and EPA should encourage further development of it over  
28 the near to longer term. Finally, regulatory policies may have impacts on productivity growth  
29 and technological change; modeling these explicitly can be challenging but is a desirable feature.

30 **1.1.4 Challenges in modeling regulations**

31 Non-price regulations have often been modeled in the literature as adverse shocks to the  
32 productivity of the regulated industries. It is also possible that non-price regulations could be  
33 modeled as their price-equivalents using tax and subsidy combinations. Alternatively, if EPA has  
34 identified the specific technology it expects industry to use to comply with the regulation it may  
35 be useful to link a detailed PE model of the sector to the GE model. With all approaches, the  
36 more granular the spatial, sectoral, temporal and legal rules embodied in the regulation, the more  
37 challenging it will be to represent in a GE model. For example, implementation of an ambient air  
38 quality standard can vary widely across air basins, making it difficult to capture in an economy-  
39 wide model. Moreover, the degree of compliance or non-compliance will vary by region.

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1 An important caveat is that the least-cost compliance strategies typically assumed in GE models  
2 do not account for a number of rigidities in the real-world selection of compliance methods.  
3 Where appropriate data are available, long term development of GE models should move toward  
4 accounting for any such constraint that would have a significant effect on output. In the near  
5 term, GE analysis should note that these constraints are not included.

6 **1.1.5 Appropriate metrics for social costs**

7 Equivalent or compensating variations are the appropriate and preferred metrics for measuring  
8 the social costs of regulation. They are grounded in economic theory, have the potential to  
9 incorporate all impacts of regulation on households, and provide a dollar-based measure of social  
10 costs that can easily be compared to dollar-based measures of benefits. Alternative measures,  
11 such as changes in household consumption or changes in gross domestic product, have  
12 significant flaws and should be avoided.

13 **1.1.6 Linking economy-wide and sectoral models**

14 Federal air regulations are inherently sector- and region-specific in their costs and benefits, so  
15 some type of linking of bottom-up and top-down models will often be necessary to deliver  
16 national scale assessments of such regulations. A number of approaches for linking models are  
17 well-established in the literature. However, linked models all involve some degree of  
18 inconsistency and approximation and should be evaluated critically to ensure that they are  
19 appropriate for the analysis at hand. For full consistency between a technology-rich bottom-up  
20 model and a CGE model, it is necessary to embed the bottom-up technologies directly into the  
21 CGE model. This approach is most likely to be worthwhile for sectors that: (1) have many  
22 linkages with the rest of the economy; and (2) are likely to be the subject of recurring regulatory  
23 analysis. A good example is the electric sector.

24 **1.1.7 Economy-wide approaches other than CGE modeling**

25 Dynamic stochastic general-equilibrium (DSGE) models are conceptually similar to CGE models  
26 in that they are computational general equilibrium economy-wide models built upon  
27 microeconomic foundations. Standard DSGE models are not likely to be useful for EPA's  
28 purposes because they typically have far too little sectoral disaggregation. Nonetheless, there is  
29 potential for using DSGE methods to develop models that could be very useful for looking at  
30 issues that are hard to address with current CGE models, such as interactions between  
31 environmental regulations and business cycles. Other modeling approaches that are often used  
32 for economy-wide modeling, but are not recommended in their current form for use by EPA to  
33 analyze social costs, include input-output analysis and macroeconometric models. In some  
34 circumstances it may be best to use a suite of tools including both PE and CGE models: as  
35 discussed in Section 3.6, a hybrid analytical approach may be superior to a CGE model alone.

36 **1.2. Measurement of benefits**

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1 **1.2.1 Conceptual and technical hurdles in economy-wide modeling**

2 The technical and conceptual hurdles to representing benefits from air pollution policy arise from  
3 the discrepancy between the highly granular nature of impacts from air pollution exposure and  
4 the highly aggregate structure of GE models. For example, even GE models with some degree of  
5 regional detail will not be able to capture the localized impacts of air pollutants that are not well  
6 mixed. However, it is possible to use a linked approach to break out local impacts from GE  
7 results when the economic feedbacks from the benefits of air pollution control are weak.

8 Conversely, if GE benefits of air regulations are not expected to vary across space then the  
9 aggregated GE approach may be adequate. For example, if the benefits of air pollution  
10 regulations are primarily reductions in premature mortality risks, and labor is relatively mobile,  
11 then a national-level analysis would not be biased and a spatially disaggregated CGE model  
12 would not be required.

13 A particular challenge in a spatially-disaggregated CGE approach is modeling future decisions  
14 about the locations of plant closures and new facilities. These prospective choices would be very  
15 difficult to make with any degree of precision and this component adds to the difficulties  
16 associated with using spatially-disaggregated CGE models.

17 **1.2.2 Equivalent variation and willingness to pay for risk reductions**

18 Equivalent variation (EV) measures derived from CGE modeling typically capture the increase  
19 in income or wealth that would provide the same gain in utility as would result from the added  
20 longevity associated with the regulation's reduction in mortality. In contrast, most of the  
21 mortality benefits typically included in EPA's benefit-cost analyses are calculated from PE  
22 measures of individual willingness to pay (WTP) for risk reductions. WTP measures are ex ante  
23 values of different gambles and are hence tightly connected to risk aversion and often to  
24 expected utility. However, they capture marginal WTP for small changes in risk and are not  
25 usually embedded in a complete demand system; hence, they could overstate benefits by failing  
26 to acknowledge the limits imposed by budget constraints and the effects of diminishing marginal  
27 utility. EV measures have almost the opposite characteristics: they are based on total, rather than  
28 marginal gains, and they include full enforcement of budget constraints. Reconciling the two  
29 measures would be valuable and would be best achieved by extending the utility functions used  
30 in GE models to include explicit treatment of risk aversion.

31 In the literature to date, WTP measures are often large relative to EV results from GE models.  
32 An important analytical challenge with current methodologies is thus to determine the general  
33 equilibrium impacts associated with those large WTP values. That is, when a change in mortality  
34 risk is brought about by regulation, and WTP estimates suggest that the value of the change is  
35 large, it is important to understand how the change impacts behavior and market variables. The  
36 integrated approach proposed above would capture those impacts directly. Moreover, it would  
37 allow non-separable treatment of reductions in risk or other kinds of improvement in  
38 environmental quality. That is, it could allow for the environment to be either a complement or  
39 substitute for some market-based activity. A GE model thus allows changes in environmental

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1 quality, including changes in mortality risk, to affect the responses of other parts of the economy  
2 to policy changes through non-separable relationships.

3 **1.2.3 Public health and economic activity**

4 The links between air regulations, public health and economic activity are complex and  
5 discussed in detail in responses to other charge questions. As noted in Sections 4.1 and 4.11,  
6 spatial heterogeneity may be important, both in concentrations of pollutants and in the  
7 demographic characteristics of populations exposed. As discussed in Section 4.2, air quality will  
8 have impacts on morbidity and mortality that affect the economy through changes in the  
9 effective labor supply. Section 4.5 provides further discussion of morbidity and mortality  
10 impacts and then goes further to discuss the impacts of air quality on: (1) the demand for health  
11 care, (2) the consequences of that care for health status, and (3) residential sorting among  
12 households with different willingness to pay for reduced health risks. Section 4.6 discusses the  
13 feasibility of linking health to changes in employment status that may result from regulatory  
14 changes. Section 4.7 provides discusses the link between health status and the demand for goods  
15 other than health care, as well as providing further discussion of the link between air quality and  
16 the demand for health care itself. Finally, Section 4.8 discusses the link between air quality and  
17 productivity.

18 **1.2.4 Modeling impacts as changes in household time endowments**

19 Modeling changes in mortality and morbidity risks as changes in the time endowment of  
20 households is technically feasible and widely supported in the literature. However, other  
21 channels for the impacts of pollutant exposure, such as labor force participation or changes in  
22 health care services and expenditures, should be considered as well. As noted above and in  
23 Section 4.2, a near term research priority would be to extend the utility functions used in GE  
24 analysis to go beyond changes in time endowments in order to capture risk aversion explicitly.

25 **1.2.5 Other representations of mortality and morbidity**

26 Benefit analyses for conventional air pollutants have usually used a damage function approach  
27 focused on morbidity and mortality. However, there is sufficient empirical support to begin  
28 augmenting that with hedonic estimates of the effect of air pollution on housing values. With that  
29 said, there are several difficulties applying this literature at the national level. Existing hedonic  
30 studies do not: (1) provide as much detail as damage function approaches on the impacts of  
31 specific pollutants; (2) offer sufficient coverage of different urban areas to be used on a national  
32 scale in lieu of the damage function approach; or (3) isolate health effects from other motivations  
33 for avoiding air pollution. Full integration of this literature into CGE modeling is a long term  
34 research task. However, hedonic property value estimates are useful in the near term as part of a  
35 plausibility analysis (discussed in detail in Section 6.1) of benefit assessments based on the  
36 conventional strategy.

37 In addition, to address the cost of morbidity fully, it is also necessary to incorporate the  
38 production and consumption of health care and how health care expenditures change the effects  
39 of pollution on morbidity and mortality. Choosing appropriate functional forms to represent

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1 substitution and complementarity relationships between environmental quality, health, health  
2 care, and other market and non-market goods would require a substantial research effort. A key  
3 challenge lies in distinguishing between the tradeoff measures for morbidity and those for  
4 mortality risk changes, since individual actions may have impacts on both.

5 **1.2.6 Effects of employment changes on health status and crime**

6 In principle, the effect of employment on health and crime can be incorporated into a CGE  
7 model. However, doing so in a plausible and credible manner would go well beyond the frontiers  
8 of current knowledge and would require major investments in model development. Given these  
9 difficulties and EPA’s limited resources, we do not advocate incorporating these effects at this  
10 time, either in a CGE model or any other economy-wide model. It might be possible to pursue a  
11 simpler analytical GE approach focused specifically on this issue. EPA could pursue such  
12 research in an effort to understand whether this issue is potentially large enough to be relevant, in  
13 which case further efforts to include these effects in an economic impact assessment could be  
14 warranted.

15 **1.2.7 Health status and changes in relative preferences**

16 The complicated structure of the U.S. health care market means the link between ambient air  
17 quality and household medical expenditures is highly indirect. Households covered by employer-  
18 provided insurance, Medicare, Medicaid, or policies purchased through exchanges established  
19 under the Affordable Care Act will have out-of-pocket expenses that are only weakly correlated  
20 with actual medical costs. The bulk of any cost savings would thus accrue to private and public  
21 insurers and would not necessarily be passed back to individuals. Moreover, significant health  
22 benefits from reduced air pollution are expected to be concentrated among persons who are  
23 elderly, infirm or both. Such individuals are predominantly served by Medicare and Medicaid  
24 and would see little or no change in their medical care costs. Any cost reductions would be  
25 realized as reduced federal and state program expenditures, and thus a lower burden on  
26 taxpayers, rather than as lower costs to the individuals directly affected by air pollution.

27  
28 This point bears on the approach used in the Second Section 812 Prospective study. Reduced  
29 medical expenditures attributed to lower air pollution were calculated by extrapolating from  
30 published cost-of-illness estimates and then interpreted as realized cost savings to individuals.  
31 The analysis thus implicitly assumed full pass-through of lower medical costs by insurers to  
32 employers and then to employees—a very strong assumption given the structure of the U.S.  
33 health care market. As a result, a preliminary step that should be taken before applying the 812  
34 approach again is to conduct a rigorous and transparent evaluation of information quality and the  
35 validity of the model’s assumptions about the extent to which any cost savings realized by third  
36 parties would pass through to consumers.

37 Incorporating preference changes due to reductions in air pollution should not be a near term  
38 priority for EPA. Formally, such individuals would have state-dependent utility functions. As a  
39 theoretical matter, state-dependence could be incorporated into a CGE model via modifications

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1 to the utility functions used to represent individual behavior. However, parameterizing those  
2 functions would be difficult and there is relatively little conclusive empirical evidence on state  
3 dependence. Moreover, although a large effect cannot be ruled out *a priori*, given the ambiguity  
4 of existing studies the effects are likely to be small relative to other impacts of regulation.

5 **1.2.8 Incorporating productivity gains**

6 Potential benefits from productivity gains of the workforce due to cleaner air may be important.  
7 However, the current literature is too narrow to provide the kind of national-level information  
8 about productivity impacts that would be required for a broad GE analysis. Instead, high-quality  
9 peer-reviewed industry-level studies, where they exist, could be used in detailed PE sectoral  
10 models linked to a GE model. Over time, an important role that EPA could play would be to  
11 encourage and support the collection, public disclosure, and analysis of data that improves the  
12 understanding of the productivity effects of regulation and of cleaner air on the workforce. EPA  
13 should consider broad integration of productivity gains of the workforce into CGE models to be  
14 a long term objective.

15 **1.2.9 Impacts on non-market resources**

16 An important long-term priority for EPA should be to encourage much more extensive  
17 incorporation of non-market resources into GE models. It should start by focusing on including  
18 environmental services with use values in utility functions with non-separable preferences, and  
19 then modeling the impact of emissions on the production of those services. Subsequent efforts  
20 should be directed toward extending the analysis to include environmental goods with non-use  
21 values. These are more challenging because by definition they do not have conventional  
22 behavioral impacts that can be used for parameterizing the utility function. However, recent  
23 work on valuation methods suggests that linking multiple private goods to environmental quality  
24 may allow such parameters to be inferred.

25 **1.2.10 Interpreting results when some benefits cannot be modeled**

26 Fully consistent treatment of benefits is challenging, especially when environmental services are  
27 not separable from market goods in the utility function, and when emissions impact the supply of  
28 such services. However, even if full consistency cannot be achieved a GE model can offer an  
29 important plausibility gauge and can serve as a basis for evaluating whether the GE effects of  
30 major rules are important enough to warrant modifying benefit-cost estimates developed using  
31 partial equilibrium methods.

32 An important caveat is that it will generally not be appropriate to sum CGE and PE benefits since  
33 they may not have been consistently calculated. Benefit-cost analyses should be very clear about  
34 the categories of benefits that are captured and those that are not. When some benefits cannot be  
35 modeled, it is important to frame the economy-wide results as capturing only a portion of total  
36 benefits while another portion remains outside the model.

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1 **1.2.11 Spatially distributed benefits**

2 At a local or regional level, spatial sorting of heterogeneous households can have an important  
3 impact on the estimated benefits from improved air quality. However, it is reasonable to assume  
4 that changes in commuting behavior, wages and labor supply will be most strongly felt at the  
5 local level. At a national, or even state, scale, such spatial sorting is expected to have little  
6 impact on, for example, national labor supply. In the interest of prioritizing resources, spatial  
7 sorting should not be addressed in the near term in GE analysis.

8 Although modeling sorting within regions is a low priority, capturing differences between  
9 regions may be more important. It is now quite common to differentiate certain endowments  
10 spatially in CGE models. However, the existing literature has not examined the importance of  
11 differentiating between regions in national-level benefit calculations. To fill that gap EPA  
12 should sponsor a model comparison project that would compare the performance of  
13 disaggregated and national-level models in determining aggregate national measures of welfare.  
14 Such an analysis would indicate the relative importance of developing regionally-disaggregated  
15 GE models, which are difficult to build given available data and the high potential mobility of  
16 goods and factors between regions.

17 **1.3. Evaluating Economic Outcomes**

18 **1.3.1 Appropriate use of CGE models**

19 Broadly speaking, CGE models are appropriate and valuable for analysis of the economic  
20 impacts of air regulations. As noted throughout the report, however, it is not feasible or  
21 desirable to build a single CGE model with sufficient detail in all dimensions to be used for all  
22 purposes. Moreover, a balance must be struck between capturing detail and complexity, and  
23 providing transparency and tractability. As a result, CGE models will often need to be linked to  
24 more detailed PE models to capture all impacts of interest.

25 *Short and long run implications of energy prices*

26 CGE models have often been used to analyze the long run impacts of energy prices and are  
27 appropriate for that purpose. Short run analysis is less common but can be accomplished via a  
28 standard set of techniques in the literature for building short-run dynamics into CGE models. For  
29 example, adding capital vintaging, adjustment costs and limited substitution possibilities between  
30 factor inputs to CGE models are all accepted ways one can limit the response of the model to  
31 policy interventions in a way that is consistent with short-run outcomes.

32 When policies have spatially differentiated short run impacts, a model with regional  
33 disaggregation will be required. This is likely to be particularly important for policies affecting  
34 the electric sector due to regional differences in the sector's fuel mix. There has been a great deal  
35 of progress in building multiregional CGE models down to the census region, state or electric  
36 reliability region. Regional and fuel disaggregation is present in many models used to evaluate  
37 air regulations, and is the best practice to follow when regional differences in cost and price

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1 impacts are expected. However, this disaggregation can be complex to implement: it requires a  
2 structural representation of behavior, technology and prices at the chosen level of aggregation.

3 An additional factor that may complicate the estimation of energy price impacts is interactions  
4 between air regulations. The energy price impacts of a new or proposed policy will depend on  
5 the current attainment status of particular counties and metropolitan areas. A judiciously chosen  
6 degree of geographic resolution is necessary to capture these impacts. Disaggregation beyond  
7 the resolution of available economic data will provide no useful information about economic  
8 impacts. Since county-level data is insufficiently reliable and consistent to be used in economy-  
9 wide modeling, this suggests that judicious aggregation is required to minimize the first-order  
10 errors induced by mismatching air and political regions.

11 *Sectoral impacts*

12 As noted above, the sectoral aggregation of CGE models is central to whether they can  
13 adequately capture impacts of an air regulation. However, estimates of highly detailed within-  
14 sector impacts may require linkages to sector-specific PE models, even in CGE models with  
15 larger numbers of sectors. A linked CGE-PE model can potentially translate the GE effects of a  
16 policy into facility-level ramifications such as plant openings and closings and vice versa.  
17 Linking models is discussed in Section 3.6.

18 *Impacts on income distribution*

19 As noted above, a central issue concerning the suitability of a given CGE model to assess the  
20 effects of an air regulation is the model's degree of aggregation. For analysis of impacts on  
21 income distribution, a detailed decomposition of households into demographic groups and  
22 income categories is required; a highly aggregated model will omit very important distributional  
23 effects. Distributional effects also depend on how broadly income is defined. One level of  
24 analysis works strictly with income earned in the context of the market economy: wages, salary,  
25 and income from capital assets. An broader definition includes non-market components such as  
26 the value of leisure time, home production, consumption of natural capital, and adverse impacts  
27 from exposure to environmental pollutants. Using a broad notion of income is especially  
28 important in the analysis of air pollution regulations as such policy interventions will impact  
29 exposure and, hence, this augmented definition of income. CGE models would, in principle, be  
30 able to accommodate such an income construct so long as: (1) the components of augmented  
31 income are monetized, and (2) they are matched in aggregation according to the CGE structure.

32 *Transition costs in capital or labor markets*

33 Air regulations may have particularly concentrated impacts because such policies often target  
34 distinct sectors, industries, or facilities. One clear advantage of CGE relative to PE approaches is  
35 the ability to capture movements of workers or capital from a regulated sector to an unregulated  
36 or less regulated one. Such transitions often involve considerable and sometimes highly  
37 persistent costs. These costs may result from prolonged periods of involuntary unemployment,  
38 the need to retrain workers if human capital affected by an air regulation is particularly  
39 specialized, and the heterogeneity of transition costs within the income distribution. Transition

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1 costs associated with capital flows between sectors have long been included in CGE models that  
2 include adjustment costs in investment. Transitional search costs in labor markets have been  
3 added in recent models.

4 *Equilibrium impacts on labor productivity, supply or demand*

5 Broadly speaking, evaluating equilibrium labor market impacts is a core strength of CGE models  
6 and one of the most important benefits they provide relative to PE approaches. With that said,  
7 there is considerable room for improvement. Almost all CGE models use a highly aggregated  
8 approach to modeling labor markets and do not distinguish between different occupational or  
9 skill groups. CGE models generally do not have endogenous equilibrium wage differentials  
10 between different groups, nor do they have endogeneity in educational or occupational choice.

11 In terms of equilibrium impacts on aggregate productivity, CGE models provide useful but  
12 incomplete information. In the long term, productivity results from three forces: (1) increased  
13 educational attainment and human capital accumulation; (2) capital deepening; and (3) technical  
14 change. The first component, educational attainment, is generally imposed exogenously in CGE  
15 models. CGE results will thus fail to capture any productivity impacts of air regulations that  
16 would come about through changes in the amount of education workers choose. In contrast,  
17 CGE models that are relevant for air regulations all include endogenous capital accumulation and  
18 will thus capture capital deepening. The final component, technical change, varies across  
19 models: in some it is exogenous and in other models labor or total factor productivity is  
20 endogenous.

21 **1.3.2 International competitiveness**

22 The international considerations discussed in regard to social costs in Section 3.2.6 apply to the  
23 measurement of impacts as well. Overall, GE modeling is an appropriate and useful method for  
24 assessing effects on international trade, and also for determining the degree of leakage of  
25 emissions to other jurisdictions. However, when regulatory impacts are expected to be narrowly  
26 focused on a specific trade-exposed sector it may be advantageous to link the GE model to a  
27 more detailed sector-specific PE trade model.

28 GE models use well-established methods in the literature to treat foreign and domestic goods as  
29 differentiated products. Newer methods are beginning to refine those techniques to incorporate  
30 heterogeneity of firms within industries. Independent of trade impacts, the consideration of firm  
31 heterogeneity can improve modeling of impacts within industries by characterizing the pattern of  
32 regulatory burdens across firms with different emissions intensities. This may be particularly  
33 desirable because regulatory impact analyses may emphasize impacts on small firms.

34 Another area of modeling that is potentially useful for assessing the indirect effects of air  
35 regulations is GE analysis of regulatory impacts on global supply chains. Air regulations in an  
36 upstream sector might reduce the competitiveness of the given sector, but because of shifts in  
37 international sourcing, adverse economic effects on downstream sectors might be substantially

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1 mitigated. Multi-region CGE models can help identify the channels for such effects. Depending  
2 on the nature of regulations, identifying such channels might be quite important.

3 For regulation of criteria pollutants, an open-economy approach can be appropriate. For carbon  
4 policy, a multi-region approach might be necessary. In particular, when foreign regulation of  
5 carbon is coincidental to domestic regulation, the leakage and competitive effects depend on  
6 endogenous foreign-agent responses. While accounting for international competitiveness or  
7 leakage in a CGE model does not necessitate compromises in other modeling dimensions, it is  
8 important to use a transparent structure that informs the specific research question.

9 **1.3.3 Criteria for evaluating CGE models used to assess impacts**

10 The criteria for evaluating CGE models should be the same no matter where the model is  
11 developed. In addition to applicable information quality standards, the basic checks for any CGE  
12 model include: (1) availability, completeness and transparency of model documentation; (2)  
13 public access to the model, including its source code and all other material components; (3) a  
14 theoretically consistent structure based on microeconomic foundations that represents the  
15 behavior of producers and consumers; (4) theoretically and empirically sound justifications for  
16 the choice of functional forms and parameter values; (5) verification that common theoretical  
17 properties discussed in Section 6.1 hold; (6) exploration of underlying reasons for any markedly  
18 different results from other models; (7) peer-reviewed publications for the model or its closely-  
19 related antecedents; (8) substantial evidence of robustness with respect to alternative plausible  
20 assumptions, model specifications and data. Model performance should be tested via model  
21 comparison exercises and through simulations examining alternative assumptions, data, and sets  
22 of stylized facts. Reproducing history *per se* is not an appropriate measure to evaluate CGE  
23 models.

24 The advantages and drawbacks of CGE models for economic impact analysis are the same as  
25 advantages and drawbacks of these models for measuring social costs, which are discussed in  
26 Sections 3.1 and 3.2. A key challenge can be the relatively aggregated structure of GE models:  
27 the models available may have less detail than desired for analysis of some impacts. As noted  
28 above, it may be possible to address that by linking the GE model to a detailed, sector-specific  
29 PE model.

30 In terms of the labor market impacts, economy-wide models have the ability to capture  
31 interactions across markets, regions and household groups. CGE models consistently determine  
32 factor prices, including wages. However, most CGE models focus on the medium to long run and  
33 assume full employment and full mobility of workers between sectors. As a result, they do not  
34 fully capture the real-world short-run difficulties workers face from transitional unemployment  
35 and sectoral changes in labor demand. Additional aspects regarding the insights and  
36 shortcomings of CGE models for labor market impacts are discussed in Sections 5.1, 5.4 and 5.5.

37 As with estimates of costs and benefits, an appropriate degree of foresight is important for  
38 evaluating economic impacts. As discussed in Section 3.2.5, the perfect foresight assumption has

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1 an advantage relative to other settings in modeling savings behavior. However, it also increases  
2 the complexity of solution algorithms and tends to reduce the degree of sectoral detail in a given  
3 model. Thus, perfect foresight models may have less applicability to estimate the impacts of  
4 very small policy or regulatory changes or in the settings where detailed representation of sectors  
5 or households is needed.

6 **1.3.4 Labor impacts under full employment closures**

7 The vast majority of CGE models assume full employment, usually with labor supply changing  
8 endogenously in response to real wages. That can be appropriate for medium to long run analysis  
9 but it limits the short run labor impacts that a model can analyze. In particular, a full-  
10 employment model clearly cannot provide information about the extent and duration of any  
11 unemployment resulting from a regulation. Moreover, in discussing labor market impacts in full  
12 employment models it is essential to be clear that changes in overall employment are coming  
13 about because of voluntary labor supply decisions by workers in response to wages.

14 **1.3.5 Modeling transition costs and factor market disequilibrium**

15 Several methods are available for modeling labor market transition costs by relaxing the full  
16 employment assumption in most GE models. However, the most widely used and well-tested  
17 existing methods have serious drawbacks or limitations. In addition, at best they capture general  
18 unemployment in the economy as a whole, not sector-specific unemployment in the regulated  
19 industry. New approaches are highly promising, but are not yet be ready for practical use. In the  
20 near term, EPA should encourage further development of CGE models able to capture frictional  
21 unemployment. Development of models of structural unemployment should be considered a  
22 long term goal. Finally, efforts by EPA to develop models for air regulation that include  
23 endogenous business cycles is undesirable: given the current state of knowledge an easier and  
24 more transparent approach would be to apply sensitivity analysis to exogenous projections of  
25 business-cycle-driven unemployment.

26 Transition dynamics are more widely used in modeling capital. Methods include capital  
27 adjustment costs, putty-clay models, and vintage capital models. Adjustment costs could also be  
28 included in labor demand, although no such models appear yet in the environmental policy  
29 literature. Slow adjustment of prices could also be included but price stickiness (other than  
30 wages) is rare in environmental CGE models.

31 **1.3.6 Other economy-wide approaches for modeling short run impacts**

32 The most promising approach other than CGE models for capturing short run impacts is dynamic  
33 stochastic general equilibrium (DSGE) modeling. Current DSGE models usually have too little  
34 sectoral detail for routine use to evaluate air regulations. However, they have attractive  
35 characteristics for modeling uncertainty. With further development of the literature, DSGE  
36 models could become a valuable approach for assessing short run impacts. This is a long run  
37 task: much groundwork needs to be done.

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1 In contrast, input-output and social accounting matrix models have severe limitations that render  
2 them far below the current state-of-the-art in comparison to CGE models. They would only be  
3 appropriate for very short-run impacts of a relatively small nature where substitution possibilities  
4 would be limited and price effects would be minimal. Other models that are not appropriate  
5 include: agent-based or microsimulation models, which are typically are not economy-wide; and  
6 systems dynamics models, which are not based on microeconomic foundations.

7 **1.4. Additional considerations for economy-wide analysis of air regulations**

8 **1.4.1 Technical merits and challenges**

9 The technical merits of using economy-wide models are the same as those identified in Section  
10 3.1. The largest technical challenges revolve around the accurate representation of command-  
11 and-control regulations in economy-wide models and incorporating explicit structural  
12 representation of the externalities that air regulations are designed to address. Overall, GE  
13 analysis would be an appropriate supplement to PE analysis for many air regulations. However,  
14 GE analysis may not be required if the spillover effects of a regulation apply to only a limited  
15 number of markets.

16 As discussed throughout the report, CGE and PE models may be linked and GE model outputs  
17 can be used as inputs to PE models. This is particularly common in the case of using survey data  
18 to decompose GE household impacts to measure the differential incidence of a policy.

19 The models or tools chosen should line up with the problem being analyzed, both sectorally and  
20 spatially. There are potential pitfalls in geographic or sectoral aggregation that need to be  
21 addressed in each case. This is particularly true for pollutants where the spatial distribution  
22 varies, where there are complex atmospheric processes, or where sources are not distributed  
23 homogeneously.

24 The choice of models for a particular case can be made in a more informed way, and justified  
25 more convincingly, if models and data are publicly available in accordance with applicable  
26 information quality guidelines. It is also desirable to standardize some practices for testing the  
27 consistency of models.

28 Potential interactions between costs and benefits exist and much work remains to be done on  
29 representing non-separable benefits in CGE models. However, that does not invalidate the use of  
30 CGE models to estimate costs or make it impossible to design a consistent approach to both  
31 benefit and cost estimation. Even if non-market externalities are not estimated in a CGE model,  
32 the economy-wide approach can still yield useful information, particularly for cost-effectiveness  
33 analysis.

34 It may be more straightforward to incorporate separable benefits into a CGE framework than to  
35 design the structural representation of externalities necessary to incorporate non-separable  
36 benefits. However, there are benefits of even a rudimentary effort to model non-separable

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1 benefits in a CGE framework as opposed to PE: (1) including an income constraint on  
2 willingness to pay for nonmarket benefits; (2) closing the gap between WTP and EV measures of  
3 the value of mortality risk reductions; and (3) deriving the value of air quality improvements  
4 from a utility function will ensure declining marginal utility from improvements in air quality.

5 **1.4.2 Imperfect measures of benefits**

6 Encouraging development of fully integrated, non-separable treatments of environmental  
7 benefits in GE models should be a very high priority for EPA in the near to long term. Revealed  
8 preference methods have been at the center of benefit measurement in environmental economics  
9 for over 50 years and all of them must assume the tradeoffs that motive choices arise from non-  
10 separable relationships between market goods and services and nonmarket services. To date,  
11 there have been limited analyses of the implications of general equilibrium effects for benefit  
12 measures associated with environmental regulations. The literature that is available suggests that  
13 even small changes in these costs as a fraction of aggregate income can cause large discrepancies  
14 between PE and GE welfare measures.

15

16 In the interim, however, EPA should move in the direction of using GE models for estimates of  
17 social costs and economic impacts as noted above even though the GE analysis will not be fully  
18 consistent until benefit measures are improved.

19

20 *Absolute measures or relative comparisons*

21 It is not possible to evaluate, given the extent of the literature available, the merits of reporting  
22 findings in terms of the relative changes versus the presenting the welfare changes in levels. It is  
23 important to compare the welfare changes attributed to policies to the associated changes in other  
24 measures of economic activity that would be observable ex post. Long term use of GE would be  
25 strengthened by systematic assessment of a set of observable ancillary changes in economic  
26 activity that are predicted responses to regulation and can be estimated and documented.  
27 Relying on relative measures would not be consistent with this approach.

28 *General v. partial equilibrium to assess net benefits*

29 There are clear advantages to presenting both PE and GE measures: together they give a more  
30 complete picture of the impact of the regulation. A key challenge, however, is the need for a  
31 framework that describes the features of a policy that might give rise to differences between  
32 these two measures of benefits and costs. Such a framework has not been developed and  
33 evaluated in the published literature.

34 **1.4.3 Presenting results**

35 Whether discussing engineering, PE or GE models, the goal in describing the model and its  
36 results is to provide outside readers the information necessary to both understand and reproduce  
37 the results. To this end, the model's data, structure and code should be publicly available and  
38 proprietary models should not be used, if at all possible. EPA should make all PE and CGE  
39 models (including data and computer code) available to the public to encourage outside

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1 validation. In addition, best practices include providing the following in addition to simulation  
2 results: (1) tables of parameters indicating their values, standard errors, and how they were  
3 obtained; (2) diagrams or flow charts showing the logical structure of the model; and (3) the  
4 results of sensitivity analysis on key parameters.

5 **1.4.4 Uncertainty and economy-wide modeling**

6 Uncertainty is a common challenge in modeling and is not specific to GE. In all cases, the  
7 degree of uncertainty in a result should be characterized and reported. Parametric uncertainty in  
8 nonlinear models can be addressed via systematic sensitivity analysis, uncertainty propagation  
9 via Monte Carlo simulation, or the delta method. These methods are well-developed and are part  
10 of the set of best practices for all numerical computation, not only economy-wide modeling.  
11 They are appropriate for estimating the impacts of both statistical variability and of parameter  
12 uncertainty. The first two could also be used to address uncertainties related to exogenous data  
13 as well.

14 Sensitivity analysis, in particular, should be a routine part of all regulatory analysis using GE  
15 models. In addition, it can be used to compare alternative model formulations. As discussed in  
16 other parts of the report, model comparison projects similar to those run by the Energy Modeling  
17 Forum would be a valuable way to understand model uncertainty and to clarify the key  
18 sensitivities of model results to differences in model structure and parameterization.

19 A minor source of uncertainty and imprecision internal to a GE model is the convergence  
20 tolerance of its solution algorithm. Most models are solved using tolerances several orders of  
21 magnitude smaller than the main effects of relatively large policy experiments. In those  
22 calculations, convergence per se is not an issue. However, for policies causing extremely small  
23 price or quantity effects, model results should be tested to insure they are robust to tightening of  
24 the tolerance.

25 Because many model outcomes will not be normally distributed, where possible the overall  
26 degree of uncertainty in a result should be characterized by providing a confidence interval or a  
27 set of percentiles, such as the 5th, 25th, 50th, 75th, and 95th, for the variable. Where that is not  
28 possible, the mean and standard deviation should be reported. In the case of sensitivity analysis,  
29 upper and lower bounds should be reported for each outcome of interest.

30 **1.4.5 Priorities for future research**

31 EPA's top priorities for future research are issues that have come up repeatedly in the report.  
32 First, it should encourage further development of CGE models that can capture involuntary  
33 unemployment. In the near term the focus should be on frictional unemployment but over the  
34 longer run it should also include structural unemployment. Second, EPA should encourage far  
35 more inclusion of non-market benefits into economy-wide models. A particularly important  
36 aspect of this research should be to move away from the currently conventional practice of  
37 imposing separability between non-market benefits and market decisions. Third, EPA should  
38 encourage model developers to introduce explicit treatment of mortality risk into the utility

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1 functions used to represent households in order to reconcile economy-wide measures of  
2 equivalent variation with partial equilibrium measures of the willingness to pay for risk  
3 reductions. Fourth, EPA should encourage research on linking relatively aggregate GE models  
4 to more detailed models of households, industries or regions. The focus on this work should not  
5 be on linking per se (for which there is an extensive literature) but rather on understanding the  
6 inconsistencies that arise from linked rather than fully integrated models. Research on linking  
7 should be a near term priority. Fifth, EPA should convene a series of model comparison  
8 exercises for models of air regulations focusing on several key modeling issues. Sixth, EPA  
9 should be to encourage research on the impact of heterogeneity within regulated industries.  
10 Seventh, EPA should help establish an open-source project to assemble a freely-available  
11 database for use in CGE modeling.

12

## 2. INTRODUCTION

13 The National Center for Environmental Economics in the EPA Office of Policy requested advice  
14 from the SAB on the use of economy-wide modeling (EWM) for assessing the benefits and costs  
15 of air regulations. The agency's current approach uses detailed engineering-based compliance  
16 cost assessments (ECA) and partial equilibrium (PE) market models for estimating social costs,  
17 and PE models for estimating benefits as well. EPA asked the panel to: (1) evaluate the technical  
18 merits, methodological challenges, and potential value of using economy-wide models as a  
19 supplement to these tools; and (2) to suggest paths forward that would improve the usefulness of  
20 economy-wide models for regulatory analysis.

21 Economy-wide modeling is a very broad term encompassing several distinct approaches that will  
22 be discussed in subsequent sections of the report. However, a key characteristic of EWM is that  
23 it disaggregates the overall economy into a number of smaller units, or agents, that are each  
24 represented by an appropriate submodel. Some of these agents may be producing sectors, such as  
25 primary metals or motor vehicle manufacturing, and some may be different household groups,  
26 such as single-parent families in the Northeast. The agents interact through markets for goods  
27 and factors of production. For example, some of the output of the primary metals sector is sold  
28 to manufacturers of durable goods as an intermediate input; finished durables are sold to other  
29 firms or to households; and households supply labor to both primary metals producers and  
30 durable manufacturers.

31 The EWM approach that has been most widely used for environmental policy analysis is general  
32 equilibrium (GE) modeling. Pure GE models have two distinctive characteristics: (1)  
33 equilibrium prices that cause all markets to clear at all times; and (2) strict enforcement of all  
34 budget constraints faced by individual agents. In the body of the report we discuss a range of  
35 hybrid models that relax one or the other of these restrictions for some markets or agents.  
36 However, these characteristics are at the heart of the value added of EWM above and beyond  
37 ECA and PE analysis so for clarity we will generally refer to economy-wide models as GE  
38 models. When discussing computational rather than analytical models, we'll use the term CGE  
39 models.

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1 GE modeling is a potential supplement to ECA, not an alternative to it. In most cases, benefit-  
2 cost analysis of a proposed regulation must begin with an engineering assessment that focuses on  
3 estimating “direct compliance expenditures from adopting a particular technology or process  
4 (i.e., capital costs, operating and maintenance costs, administrative costs) by an individual  
5 emitting unit or facility conditional on a given level of output” (USEPA 2015a). ECA is usually  
6 needed because the benefit-cost analysis must be done before the regulation takes effect and thus  
7 before the actual pattern of responses to the proposed new rules can be observed.<sup>1</sup> Typically it  
8 would identify key details regarding the options available to firms to comply with the regulation,  
9 including: alternative production technologies available; constraints on the use of particular  
10 technologies (for example, use of required equipment); and the cost-minimizing combination of  
11 operations that meet both the regulatory constraints and production goals.

12 In principle, GE modeling can make two contributions to the analysis of an air regulation beyond  
13 ECA and PE. First, the connections in GE models between markets throughout the economy can  
14 allow it to pick up effects that spill over from one market to another. For example, it would be  
15 possible to track the impact of a policy affecting fuel costs through to changes in the costs of  
16 energy-intensive goods like aluminum, and from there to the costs of products using aluminum,  
17 such as aircraft. Similarly, GE modeling can track the benefits of regulation through the  
18 economy as well. For example, reduced exposure to pollutants reduces morbidity and mortality,  
19 thereby potentially increasing labor supply. Higher labor supply keeps wages lower than they  
20 would otherwise be, reducing costs to labor-intensive industries.

21 A second benefit is that a CGE model provides a consistent and comprehensive accounting  
22 framework for adding up all the effects of a regulation while imposing budget constraints on all  
23 agents. Imposing budget constraints allows a CGE model to provide a useful reality check on the  
24 results from an ECA or PE. For example, a regulation that causes additional use of labor in one  
25 industry may bid up wages since that labor will usually need to be drawn out of competing  
26 sectors.

27 In practice, however, GE modeling can be challenging to apply. Most importantly, it imposes a  
28 formidable data requirement: since the approach is comprehensive, all sectors of the economy  
29 must be included in the model, at least in an aggregate form. Moreover, the data usually  
30 available to determine the parameters in GE models is often very coarse relative to the needs of  
31 the agency. For example, the best available time-series data on historical flows of intermediate  
32 goods between industries divides the entire US economy into several hundred sectors at best.  
33 However, air regulations often apply to very narrow production processes within subsectors of  
34 those industries. In addition, production processes may vary from one region to another  
35 (especially in old versus newer plants), and emissions may be highly localized, exposing narrow  
36 sectors of the population. As a result, it can be very challenging to map a detailed ECA for a

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<sup>1</sup> The exception would be policies that mimic events for which there is a clear historical analog and thus statistical evidence on the reaction of regulated entities. An example would be broad-based energy taxes imposed at levels consistent with historical fluctuations in energy prices.

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1 regulation into a set of appropriate inputs for a GE model. Finally, some consequences of  
2 regulations, especially short-term location-specific unemployment, are not included in most  
3 existing GE models. Together, these difficulties mean that GE modeling will not be suitable for  
4 analysis of some regulations.

5 As part of an effort to use the best available analysis for evaluating regulations, the EPA asked  
6 the SAB to evaluate 29 charge questions on the technical merits and challenges of economy-wide  
7 modeling. The questions were grouped into four broad categories: (1) measurement of social  
8 cost; (2) measurement of benefits; (3) evaluation of economic impacts; and (4) comparability and  
9 transparency. To support the evaluation, EPA provided a number of white papers and  
10 background documents discussing the literature and EPA’s current practices for evaluating air  
11 regulations.

12 Seven of the charge questions fell in the first category: the strengths and weaknesses of GE  
13 models for evaluating the full social cost of regulations. The social cost differs from the direct  
14 compliance cost estimated in a CC analysis (and is usually larger) because it reflects the impact  
15 of the regulation on welfare. This is the area where GE models have been used most heavily for  
16 environmental policy analysis and the literature is most extensive. The agency provided two  
17 supporting documents: *Economy-Wide Modeling: Social Cost and Welfare White Paper* (USEPA  
18 2015a); and *Memo on Using Other (Non-CGE) Economy-Wide Models to Estimate Social Cost  
19 of Air Regulation* (USEPA 2015c). The SAB was not charged with reviewing these or the other  
20 documents mentioned below.

21 The second category on the measurement of benefits consisted of eleven charge questions. GE  
22 analysis has been used less extensively for estimating environmental benefits than for social  
23 costs. The challenges are greater in some respects, including in the integration of PE and GE  
24 measures. The agency provided one supporting document: *Economy-Wide Modeling: Benefits of  
25 Air Quality Improvements White Paper* (USEPA 2015b).

26 Category three on economic impacts concerned distributional outcomes: how the benefits and  
27 costs of regulations are distributed across sectors and households. It included six questions and  
28 was supported by two documents: *Economy-Wide Modeling: Evaluating the Economic Impacts  
29 of Air Regulations* (USEPA 2016a); and *Economy-Wide Modeling: Use of CGE Models to  
30 Evaluate the Competitiveness Impacts of Air Regulations* (USEPA 2016c). The remaining  
31 category included five questions related to the comparability, transparency and reliability of GE  
32 models. It was supported by one document: *Economy-Wide Modeling: Uncertainty, Verification,  
33 and Validation* (USEPA 2016b).

34 In response to the EPA’s request, the SAB convened an advisory panel on Economy-Wide  
35 Modeling of the Benefits and Costs of Environmental Regulation. The panel held a series of  
36 public meetings and teleconferences to deliberate on the charge questions on July 15, 2015,  
37 October 22-23, 2015, March 10, 2016, July 19-20, 2016, December 7, 2016 and May 24, 2017.

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1 This report provides the findings and recommendations of the SAB in response to the charge  
2 questions (Appendix A).

3 Although some charge questions focus on specific features of existing economy-wide models,  
4 most are much broader and ask about the appropriateness of GE modeling as a methodology.  
5 Because it is a highly flexible approach there are few circumstances where it is categorically  
6 inappropriate: with enough data and development time, almost any feature could be incorporated.  
7 As a result, when responding to broad questions we will often discuss the appropriateness of GE  
8 modeling over the broad time periods below:

9 *Possible now:* What can reasonably be done very soon building on existing models and  
10 known datasets; roughly now through the next five years.

11 *Near term:* Modeling extensions that are high priority and possible over a somewhat  
12 longer period; roughly what could be developed, peer-reviewed and suitable for  
13 regulatory use in five to ten years.

14 *Long term:* What could be done over a longer period of time, either because the  
15 innovations require considerable development of the underlying theory or because new  
16 datasets would need to be assembled; roughly requiring ten years or more to be  
17 developed and thoroughly vetted.

18 *Undesirable:* Applications where GE modeling would not be useful, or research on new  
19 model features that would produce little analytical benefit relative to their cost and  
20 complexity.

### 21 **3. MEASUREMENT OF SOCIAL COSTS**

#### 22 **3.1. Advantages and Disadvantages of an Economy-Wide Approach**

23 *Charge Question: EPA has extensive experience using a wide range of economic*  
24 *models to evaluate air regulations. These models are generally tailored to the scope*  
25 *and timeframe of the regulations, ranging from static partial equilibrium models that*  
26 *estimate costs in a single product market in a single year, to dynamic CGE models that*  
27 *estimate costs for multiple markets over time. What are the advantages and drawbacks*  
28 *of a CGE approach (versus an engineering or partial equilibrium approach) for*  
29 *estimating social costs, including the differences in social costs between alternative*  
30 *regulatory options?*

31 To frame the discussion of CGE models, we first consider two simpler approaches: (1) stopping  
32 the analysis after the engineering cost assessment (ECA) and treating the engineering costs as the  
33 social costs of the policy, or (2) augmenting the ECA with a partial equilibrium (PE) analysis.

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1 By design, an ECA measures only the direct compliance costs of the firm, not any change in  
2 consumer surplus from reduced consumption of the end product. It does not measure consumer  
3 responsiveness to higher production costs passed on in terms of higher prices, or averting  
4 behavior by consumers, or substitution in consumption. Moreover, in calculating direct  
5 compliance costs an ECA usually assumes that input prices faced by firms are constant, which  
6 may not be true for policies causing large changes in the economy. If any of these impacts are  
7 significant, the true social cost of the policy may differ substantially from the engineering cost  
8 (see Hazilla and Kopp, 1990).

9 A partial equilibrium analysis extends an ECA by including more economic behavior of both  
10 firms and consumers in a particular market. A PE model may involve econometric estimation of  
11 a smooth marginal cost curve, which becomes the supply curve in a competitive market (or is the  
12 basis for calculating firm behavior in the case of imperfect competition). Econometric  
13 estimation of demand captures consumer behavior, and the interaction of supply and demand  
14 behaviors determines equilibrium quantity and price, along with producer and consumer surplus.  
15 The model can be used to simulate the effects of a policy change to get the new quantity, price,  
16 and surplus measures. By construction a PE model only captures effects on a limited number of  
17 markets (typically one, although multi-market PE analysis is sometimes used). However, a  
18 potential strength of the approach is its ability to incorporate a wide range of types of averting  
19 behavior, and thereby produce greater insight into possible unintended consequences and social  
20 costs of a regulation.

21 Those alternatives are frequently employed by EPA analysts who now contemplate more  
22 extensive use of computable general equilibrium (CGE) models. First-generation CGE models  
23 were often single-period models of one equilibrium year for a dozen or more industries that each  
24 use the other industries' outputs as intermediate inputs as well as primary inputs of labor and  
25 capital. A single year's data for all industries' inputs were used to calibrate production  
26 parameters, just as trade and other data were used to close the model. All competitive industries  
27 just break even, and payments to labor and capital are spent by consumers to maximize utility by  
28 purchasing those outputs. Again, the model can be used to simulate effects of a policy change on  
29 all new quantities, prices, and welfare. The main purpose of employing a CGE model is to  
30 capture feedback effects from one market to another: if a tax on one output raises its price, then  
31 consumers can switch their spending toward other outputs according to particular cross-price  
32 elasticities in a way that is consistent with budget constraints.

33 Those early CGE models have been followed by efforts to include additional features such as:  
34 labor-leisure choices by households; econometric estimation of flexible production and demand  
35 systems; recursive dynamic models with savings from one period used to augment capital in  
36 future periods; perfect foresight dynamic models that calculate all prices in all periods  
37 simultaneously; stochastic dynamic general equilibrium models; noncompetitive behavior by  
38 firms; and worldwide models of trade and factor flows between a dozen regions.

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1 A possible disadvantage of the CGE approach is its relatively aggregated structure with less  
2 detail on each industry than offered by some engineering or partial equilibrium models. With  
3 additional programming resources, however, further model development has been undertaken to  
4 link CGE models and specific engineering models, in attempts to attain the advantages of both.  
5 A “soft link” can use the price outcomes of a CGE model in an engineering model to calculate  
6 new cost-minimizing operations. A “hard link” could iterate back and forth between the  
7 outcomes in a CGE model and outcomes in the engineering model until all those outcomes are  
8 consistent with each other. These approaches are discussed further in Section 3.6.

9 In the **near term** we recommend that EPA encourage efforts to incorporate an important  
10 additional feature into CGE models: involuntary unemployment. In the **long term**, as the  
11 literature on behavioral economics matures, we also recommend that EPA encourage integration  
12 of those insights into CGE models. For example, households appear to adopt energy efficiency  
13 technologies more slowly than would be expected from the apparent rates of return on those  
14 investments. In the long term, CGE models could be refined to capture that phenomenon.  
15 Because the methodology is very flexible, virtually any feature, such as those listed above, can  
16 be added with sufficient additional data, programming and computational resources.

17 Thus, we now face many differences *among* various CGE models, as well as differences among  
18 engineering models and partial equilibrium models. And of course some very useful analytical  
19 general equilibrium models can be as simple as a PE model, while still capturing the important  
20 interactions and budget consistency of general equilibrium analysis.

21 For all of these reasons, we caution against placing too much attention on the choice between a  
22 CGE approach versus the alternatives of an engineering or a PE approach, as posed in this  
23 question. The more important choices are among particular model features appropriate for the  
24 problem at hand. And a good approach may well involve a suite of different models. Different  
25 models might include any of the ten features listed above, for example, without trying to build a  
26 single multi-purpose model with an ever-growing number of features that make the model  
27 unwieldy to use, difficult to interpret, and opaque to uninitiated readers. In Section 3.7 we  
28 discuss an eclectic modeling approach that may be a useful alternative to CGE modeling for  
29 some regulations.

30 All that said, a few key principles can guide the necessary choice between engineering models,  
31 PE models, and CGE models. Clearly an engineering or PE model may well be sufficient for  
32 analysis of a policy in one market that is not expected to affect other markets throughout the  
33 economy, and consumer responsiveness to higher production costs, averting behavior, or  
34 substitution in consumption are not significant factors. We see two general and important  
35 arguments for using a CGE model:

- 36 1. A CGE model can capture important interactions between markets, if *both* of the  
37 following are present:  
38

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- 1                   • Significant cross-price effects, where a costly policy in one market drives  
 2 consumers to buy more of a substitute or less of a complement good from another  
 3 industry, and  
 4                   • Significant distortions in those other markets (e.g. market power, taxes,  
 5 externalities, or regulation).  
 6  
 7       2. A CGE model can provide a consistent and comprehensive accounting framework to  
 8 analyze and to combine effects of a policy change on the cost side and the benefit side in  
 9 a way that satisfies all budget and resource constraints simultaneously.  
 10  
 11                   • Especially in the case where improvements in environmental quality are not  
 12 separable in utility but in fact affect demands for private goods which themselves  
 13 may have welfare effects because of pre-existing market power, taxes,  
 14 externalities, or regulation.  
 15                   • Even in the case where environmental quality public goods are separable in utility  
 16 (and the interactive effects described above do not arise), the consistent and  
 17 comprehensive framework provided by a CGE model may be valuable.

18 We now turn to further discussion of these points. The best way to see the advantage of a CGE  
 19 model described in the first point is to look at a simple expression derived from the analytical  
 20 general equilibrium model of Arnold Harberger (Harberger, 1964), written before any CGE  
 21 models were developed. He assumes constant marginal costs and linear demands (most valid for  
 22 small changes). He thus calculates approximate changes in consumer surplus, while new-  
 23 generation CGE models can calculate “exact” utility-based measures like an equivalent variation  
 24 (see Section 3.5 below). Yet, his simple formula demonstrates clearly the key economic forces  
 25 that operate in any recent CGE model. He considers  $n$  commodities, each of which might be  
 26 affected by a per-unit excise tax, a costly regulation, or a price mark-up from monopoly power.  
 27 Any one of these price wedges  $T_i$  ( $i=1, \dots, n$ ) can affect demand for any other commodity  $X_j$   
 28 through the cross-price term  $S_{ij} \equiv \partial X_j / \partial T_i$ . Ignoring any benefits from these taxes or  
 29 regulations, the total social cost or “deadweight loss” (DWL) from price distortions is:

30 
$$DWL = \frac{1}{2} \sum_i^n \sum_j^n S_{ij} T_i T_j .$$

31 where  $DWL < 0$  for a loss (social cost). The derivative of that DWL with respect to a small  
 32 change in  $T_i$  is:

33 
$$\frac{\partial DWL}{\partial T_i} = S_{ii} T_i + \sum_{j \neq i}^n S_{ji} T_j$$

34 The first term on the right-hand side of this expression is the direct effect on economic welfare  
 35 from a change in tax or other price wedge in the  $i^{\text{th}}$  market, as would be captured perfectly

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1 effectively by a partial equilibrium model of that market alone. It is the addition or subtraction  
2 from the “Harberger Triangle” welfare cost of that tax. The second term is the sum of all general  
3 equilibrium effects of  $T_i$  in *other* markets. Each such general equilibrium (GE) effect is zero or  
4 negligible if either: (1) the cross-price effect on demand ( $S_{ji}$ ) is zero or negligible, so that the  
5 policy in market  $i$  does not affect demand for good  $j$ , or (2) the market for good  $j$  has no existing  
6 tax or price wedge ( $T_j=0$ ). In other words, the policy in market  $i$  may have effects on demand in  
7 other markets, but those effects do not impact overall welfare unless and to the extent that the  
8 other market has a pre-existing distortion that is exacerbated or ameliorated by the change in  $T_i$ .  
9 Moreover, as shown by Carbone and Smith (2008), this analysis can be generalized to include  
10 nonseparable public goods and externalities, which can be shown to lead to distortions in  
11 resource allocation conceptually analogous to tax wedges.

12 The second term on the right-hand side of that expression can be ignored if *either* the cross-price  
13 effect is negligible *or* the price wedge is negligible. Thus the first point above says that a CGE  
14 model may not be necessary unless *both* the cross-price effect is significant *and* the other market  
15 has a significant price wedge arising from a distortion (e.g. market power, taxes, or  
16 environmental regulation). If those two conditions *are* met, then Harberger’s formula itself  
17 provides a good approximation of the general equilibrium welfare effect for small changes, but  
18 the use of a CGE model can: (1) capture those general equilibrium effects, (2) calculate an exact  
19 measure of welfare instead of an approximation, (3) capture the effects of large changes and not  
20 just small changes, and (4) also incorporate other complications enumerated above.

21 The second point above is that a CGE model provides, in principle, a consistent and  
22 comprehensive accounting framework for adding up all the effects of a regulation including all  
23 costs and all benefits. However, we are concerned that the use of a CGE model that omits some  
24 of the costs or benefits may leave a misleading impression of net welfare effects due to  
25 incomplete accounting. Many of the benefits of air regulations are difficult to represent in a  
26 CGE model because of potentially non-separable ways that cleaner air may affect demands for  
27 private goods and services with pre-existing price wedges that affect welfare.<sup>2</sup> But leaving out  
28 those benefits entirely seems inappropriate; they could at least be modeled as a separable entry in  
29 utility to include all benefits in the same model until such time as research clarifies how to model  
30 the non-separable effects. Of course this short term solution implicitly assumes that the market  
31 goods are perfect substitutes for nonmarket environmental services. Although existing empirical  
32 data is inadequate for parameterizing a full range of environmental goods in CGE models,  
33 studies to date do suggest that perfect substitution is inappropriate in most PE applications.  
34 Moreover, we see no reason to omit benefits that are separable. That is, we have no *need* to  
35 include separable effects in utility under point 1 above, because changes in a separable public  
36 good have no effects on private goods or services with pre-existing price wedges. But these  
37 separable effects could be included anyway under point 2 above – to include all costs and all

---

<sup>2</sup> Changes in a non-separable environmental public good are not represented in equations above because those equations consider only  $n$  market commodities, but effects are analogous. For example, a change in air quality can affect demand for a market good  $X_j$ , with changes in welfare if that good has a pre-existing market distortion  $T_j$ .

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1 benefits in a consistent and comprehensive accounting framework that respects all budget and  
2 resource constraints. A separate issue not addressed by these compromises is the incorporation of  
3 non-market feedback effects on regulations themselves. Large scale CGE models typically take  
4 policy settings as exogenous. Although policies cause changes in emissions, and thus in the  
5 externalities that motivate those policies, there is usually no feedback from changes in  
6 externalities to the stringency of the policy. Carbone and Smith [2008,2013] and Smith and Zhao  
7 [2016] have demonstrated in small CGE models this endogeneity can be important when  
8 calculating welfare changes.

9 Inclusion of resource and budget constraints in a CGE model allows it to provide a useful reality  
10 check in the analysis of policy. A CGE model specifies a labor endowment, for example, so any  
11 additional use of labor in one industry must come from somewhere else and may therefore bid up  
12 the economy-wide wage rate, whereas non-GE models often assume an infinitely elastic supply  
13 of labor. Another example is that total willingness to pay for separable public goods must fit  
14 within household budgets.

15 In evaluating the strengths of CGE models we note that a CGE model is emphatically not a  
16 forecasting model. Rather, it shows the consequences of a policy change under very specific  
17 circumstances: that all other economic conditions remain at values set in the model's baseline  
18 simulation. A proper forecast of all effects with a policy change would require forecasts of all  
19 the other changes in the economy as well – changes in population, income, growth, technology,  
20 trade, macroeconomic shocks, or discovery of new natural resource deposits. The purpose of a  
21 CGE model is essentially the opposite of a forecasting model; it asks what would be the effects  
22 of a particular policy change alone – with no other changes in any of those other variables. This  
23 heavy use of the “ceteris paribus” assumption allows it to isolate effects of the policy change  
24 alone and thereby to calculate the welfare effects of the policy without interference from other  
25 simultaneous changes in other variables.

26 This aspect of CGE models makes them difficult to validate using data on the aftermath of  
27 particular policy changes. The simulation of a policy change in a CGE model assumes no other  
28 changes, but any actual policy implementation is always accompanied by many other changes (in  
29 population, income, growth, technology, trade, macroeconomic shocks, or discovery of new  
30 natural resource deposits). The bottom line is that the simulation from a CGE model needs to be  
31 described carefully. It should not be said to “predict” or to “forecast” the effects of a policy. It  
32 is a counterfactual calculation of effects only for the policy change and nothing more.

### 33 **3.2. Factors Affecting the Merits of an Economy-Wide Approach**

34 *Charge Question: Model choice and the appropriateness of using an economy-wide*  
35 *approach to evaluate the economic effects of policy are dependent on many factors. For*  
36 *example, a CGE model may be more appropriate for use in the analysis of a regulation*  
37 *that is implemented over several years and that constitutes a large-scale intervention in*  
38 *the economy, requiring relatively large compliance expenditures that impact multiple*

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1            *sectors, either directly or indirectly. How does each factor listed below affect the*  
2            *technical merits of using an economy-wide model for estimating social costs? Please*  
3            *consider the relative importance of these factors separately.*

4            **3.2.1 Relative magnitude of the abatement costs of the rule**

5  
6            To answer this question effectively one must clarify what the economic quantity is to which the  
7            magnitude of abatement cost is being compared. We take the important criteria to be whether the  
8            costs of pollution abatement are large relative to the value of the economy’s aggregate factor  
9            income, and whether the target sector has strong backward and/or forward linkages with the rest  
10           of the economy.

11  
12           To understand these qualifications it is instructive to consider abatement costs that are large  
13           relative to the output of a particular sector. If that sector has only minor linkages with the rest of  
14           the economy—both backward, accounting for a small fraction of the economy’s utilization of  
15           intermediate goods or hiring of primary factors, and forward, selling a small fraction of its  
16           product to satisfy intermediate demands in downstream industries and/or final demands by  
17           consumers—then the bulk of the regulatory impact can be captured using a partial equilibrium  
18           model of the regulated sector.

19  
20           Conversely, a sector with a large share of GDP or aggregate value added will by definition  
21           account for a significant fraction of the economy’s hiring of productive factors, thus there will be  
22           feedbacks on factor prices and household income. All else equal, the larger the target sector’s  
23           share of a particular factor, the larger the potential impact on the price of that factor, and the  
24           more important it is to capture those effects through a CGE analysis.

25           With that said, also note that there can be important reasons for using general equilibrium  
26           analysis even for small shocks. In particular, Goulder and Williams (2003) suggests that while  
27           the absolute error (i.e., how big the error is in dollars) caused by ignoring general-equilibrium  
28           effects grows as policy shocks get larger, relative error (i.e., how big the error is as a percentage  
29           of the estimate) goes the opposite direction: the relative error gets larger as policy shocks get  
30           smaller. Thus, if minimizing relative error is important, one should use economy-wide modeling  
31           even for small policy shocks.

32           In practical terms, the implicit precision of a CGE model will limit its ability to provide useful  
33           results for very small shocks.<sup>3</sup> The precision of the model’s response to a given policy change  
34           will be limited by factors including: the precision of its parameter estimates; the precision of its  
35           exogenous inputs; the magnitudes of the statistical discrepancies in the input data (which is  
36           compiled from multiple and often inconsistent sources); the degree of aggregation used;  
37           rounding error in calculations and data storage; and convergence tolerances in the model’s  
38           solution algorithm. Together, these factors contribute to confidence intervals for CGE results.

---

<sup>3</sup> See the glossary for an explanation of how the term “precision” is used in this document.

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1 Small shocks may lead to point estimates that look meaningful but in fact are statistically  
2 indistinguishable from zero. The degree of aggregation is particularly important. For small  
3 shocks affecting a narrow component of a broad, highly aggregated sector, CGE models may add  
4 little insight or, worse, provide false precision: a careful sensitivity analysis would usually  
5 produce a range of possible outcomes that is wide compared to the magnitude of the shock (for  
6 example, by accounting for potential differences between the aggregate parameters used in the  
7 model and the subsector’s true parameters). In contrast, a larger shock that would affect most of  
8 the firms in a given sector of a model would be a much better candidate for a CGE analysis.

9 For example, consider three regulations described in US EPA (2015a): Automobile and Light  
10 Duty Truck Surface Coating NESHAP; Portland Cement MACT; and Mercury and Air Toxics  
11 Standards (MATS) for power plants. The surface coating rule has relatively low compliance  
12 costs and applies to a segment of the economy that is much narrower than the corresponding  
13 sector of some CGE models. Analyzing it in a model where the activity would fall in a broad  
14 sector such as “durable manufacturing” or “energy-intensive manufacturing” would produce very  
15 imprecise results and CGE modeling would contribute little. CGE analysis would be more  
16 meaningful in a detailed model with a separate sector for motor vehicle manufacturing but the  
17 activity is still very small relative to the overall sector (roughly \$150 million in an industry with  
18 revenues of \$500 billion in 2007). Overall, the rule is not a good candidate for economy-wide  
19 analysis.

20 In contrast, MATS is a clear case where CGE analysis could be useful. It has compliance costs  
21 of almost \$10 billion and it affects a large portion of an industry that has a broad impact on the  
22 economy and is usually modeled in detail. Although as noted in EPA (2015a) there remain  
23 challenges in developing an appropriate representation of the rule in a given CGE model, the  
24 significance of the rule and the fact that it aligns relatively well with the sectoral detail in many  
25 models means that it could be a candidate for economy-wide modelling.

26 The merit of CGE for the Portland cement rule is unclear. On one hand, the rule’s compliance  
27 costs are considerably larger than the surface coating rule, and the industry is considerably  
28 smaller. It is thus likely to have a significant effect on the industry and on buyers downstream.  
29 However, few models disaggregate the economy down to a level that matches the industry and a  
30 CGE analysis might contribute very little of significance when the model’s precision is  
31 considered. The decision on whether to carry out an economy-wide analysis should thus rest on  
32 whether a model with adequate sectoral detail is available (or a credible method for linking the  
33 CGE model to a more detailed sectoral model).

### 34 **3.2.2. Time horizon for implementation of the rule**

35  
36 The time horizon for implementing a rule—that is, whether it is implemented quickly or  
37 gradually, and whether it is permanent or temporary—doesn’t affect the value of a CGE analysis  
38 per se. Rather, that is determined by the considerations discussed in Section 3.1 including the  
39 connections between markets, the magnitude of existing distortions, and the need for consistency

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1 in the imposition of budget constraints. However, the time horizon can be an important  
2 consideration in the choice between types of CGE model. In particular, for all but quickly-  
3 implemented, temporary policies, dynamic models are preferable to single-period models.  
4 Dynamic models capture the evolution of the economy over time in response to (or in  
5 anticipation of) the policy. Single period models, however, can only capture the immediate short  
6 run equilibrium (if capital stocks are fixed) or the very long run equilibrium (if capital stocks are  
7 flexible but rates of return are fixed).

8 A key feature of dynamic economy-wide models is that they include modules that track  
9 important variables that evolve endogenously over time including capital stocks, savings, levels  
10 of public and private debt, and in some cases, the level of technology. There is thus a strong  
11 reason to use such models for analysis of policies that are likely to affect those variables. Partial  
12 equilibrium analysis of a policy that affects the cost of new capital goods, for example, will miss  
13 the impact of the policy on the evolution of the economy's capital stock and may understate the  
14 welfare cost of the policy significantly as a result.

15 With that in mind, the key issue is not so much the time horizon of the shock as much as the  
16 impact of the shock on intertemporal variables. Other things equal, a long-term shock that affects  
17 consumption may not be a high priority for economy-wide modeling: a partial equilibrium  
18 analysis for one year may adequately represent the impact in other years. However, even a short  
19 term shock that affects saving or investment would be a priority: examining the impact in early  
20 years alone will fail to capture the effects on future years.

21 In addition, economy-wide models are useful for capturing the economic consequences of rules  
22 that are progressively phased in. Some CGE models use a recursive dynamic modeling scheme  
23 in which a core single-period CGE model with fixed capital stocks is embedded within a  
24 dynamic process that updates factor endowments and technology parameters in a myopic fashion  
25 (in each period, agents in the economy expect the future to be similar to the present). For  
26 example, in some models capital accumulation is driven by an assumption that households have  
27 a fixed marginal propensity to save out of their income, resulting in a multi-sector Solow-Swan  
28 model. The trajectory of welfare impacts of the rule can then be computed based on the  
29 sequences of economic equilibria produced by the model

30 Other models include explicit foresight by some or all agents (also discussed in Section 3.2.5  
31 below), and such models are particularly useful for analyzing policies that are anticipated in  
32 advance. Capital accumulation is driven by the interaction between: (1) consumption-savings  
33 decisions made by households; (2) investment decisions by firms based on forward-looking  
34 value maximization; (3) public sector borrowing; and (4) flows of international capital. With  
35 forward-looking behavior, imposition of pollution control costs in a future period may induce  
36 anticipatory changes in investment in advance of the regulations' entry into force. The extent of  
37 such changes, and how different the resulting time-path of the general equilibrium price vector  
38 might be relative to that simulated by a recursive dynamic model, depends on the magnitude of

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1 abatement costs, the degree of convexity in the cost of adjusting capital stocks, and the  
2 intertemporal rates of time preference and substitution.

3 Other things equal, economy-wide modeling is a priority for policies that could have significant  
4 impacts on private saving, government borrowing, the prices of capital goods, or international  
5 capital flows. For policies that affect those variables but which are phased in over time, the use  
6 of a model with foresight may be particularly important. A clear cut case where these features of  
7 economy-wide models are particularly important, and where EPA has had a long tradition of  
8 using such models, has been the analysis of climate policy. In general, CGE modeling could be  
9 particularly valuable for regulations that involve investments that are both: (1) large in absolute  
10 magnitude, thus potentially impacting national-level capital accumulation and growth, and (2)  
11 sufficiently concentrated in particular sectors that industry-level impacts on costs are not small  
12 compared to the precision of the model (as discussed in the previous section). Examples could  
13 include regulations in the category identified in EPA (2015a) as “Single Sector Emission Rate  
14 Limits” where costs are large, such as the MATS rule discussed above, or those in US EPA  
15 (2015a)’s “Regional or State-Implemented Emission Targets” such as the primary Ozone  
16 NAAQS, which has compliance costs of approximately \$8 billion. Both are large in magnitude  
17 and cause a shift in investment from ordinary capital to pollution control devices. However, as  
18 discussed below in Section 3.2.4, analyzing either of these policies in a CGE model presents  
19 formidable challenges.

### 20 **3.2.3. Number and types of sectors affected**

21 *Charge Question: Number and types of sector(s) directly and/or indirectly affected by*  
22 *the regulation, and the magnitude of these potential market effects.*

23 This is a key determinant of the appropriateness of economy-wide, in particular multi-sectoral  
24 CGE, models for regulatory impact analysis. As noted in Section 3.1, it is the regulated sector’s  
25 forward and backward linkages that determined the impact of the regulation on output prices in  
26 the market for its products and factor prices in the market for sectoral inputs. In turn, these price  
27 changes are responsible for the ultimate impact of the regulation on households’ consumption  
28 and welfare. Output prices have impacts through income and substitution effects while factor  
29 price changes influence income directly. Together they determine consumption and drive the  
30 welfare changes produced by a policy.

31 There is no hard and fast rule for the number or type of sectors affected that justify a CGE  
32 approach; rather, the considerations should be those in Section 3.1: whether there are strong  
33 cross-price effects between markets, and whether pre-existing distortions are present in those  
34 markets. With weak cross-price effects and small distortions, a multi-market partial equilibrium  
35 approach that calculates the overall impact of a regulation by simply summing the effects across  
36 the markets may be adequate. With that said, those conditions are restrictive and may not hold  
37 for a regulation that affects a broad swath of the economy. There is a prima facie case for  
38 economy-wide modeling for policies with wide impacts (as long as the impacts are not small

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1 relative to the precision of the model; see Section 3.2.1 above). The Ozone NAAQS, for  
2 example, might be appropriate but the National Emissions Standards for Stationary Internal  
3 Combustion Engines, with a compliance cost of about \$100 million spread widely throughout the  
4 economy, would not be.

5 **3.2.4. Level of detail needed to represent the costs of the rule**

6 *Charge Question: Is it credible to assume more aggregate model parameters used in*  
7 *CGE are valid for a subset of the industry? When is it important to include a detailed*  
8 *representation of a particular sector, such as the power sector? When is it important to*  
9 *include transition costs?*

10 Engineering-based PE models can be constructed in ways that include an incredible amount of  
11 process and pollution control detail regarding individual production lines within industry  
12 groupings that are quite narrow. However, what is often less clear is the consistency with which  
13 such models account for the linkages between such activities and the rest of the economy, in  
14 either product or input markets. By contrast, as noted above, the input-output tables and social  
15 accounting matrices (SAMs) used to parameterize CGE models have a high level of sectoral  
16 aggregation, leaving discrete industries or processes which may be the target of air pollution  
17 regulations bound up with other, potentially unregulated, activities. Finding an appropriate way  
18 to represent a narrowly targeted regulation in a high-level economy-wide model can thus be a  
19 very difficult challenge.

20 In some cases, it may be possible to build an economy-wide model that disaggregates the  
21 processes in question as sub-sectoral technology-specific production or cost functions within the  
22 CGE framework (discussed further in Section 3.6). Several papers have developed techniques to  
23 exploit different kinds of engineering data to achieve this disaggregation in a way that reconciles  
24 the descriptions of the technologies with the economic logic of the SAM (i.e., respecting the  
25 fundamental accounting rules of zero profit and market clearance at the sub-sectoral level). The  
26 challenge is the often considerable cost and time necessary to undertake the necessary  
27 disaggregation, parameterize the resulting benchmark model with discrete technology detail, and  
28 then debug the newly parameterized technology-rich model in response to the imposition of  
29 regulatory shocks. This state of affairs is slowly beginning to improve with releases of dedicated  
30 discrete technology databases that are constructed so as to be consistent with input-output  
31 accounts. Thus far, these databases exist only at the national level (e.g. the GTAP version 9  
32 Power Database) and not at the regional level that may be of more interest to EPA. This  
33 approach—building a customized model with details on intra-sector production processes—is  
34 most promising for regulations that apply to significant portions of large sectors, such as the  
35 MATS rule for power plants.

36 Building a custom model with process-level detail may not be feasible for regulations that affect  
37 narrow production processes distributed widely throughout the economy, such as the Ozone  
38 NAAQS or the National Emissions Standards for Boilers cited in US EPA (2015a). As noted in

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1 US EPA (2015a), the Ozone NAAQS is particularly challenging because EPA does not know for  
2 certain what state regulators will do to comply and thus has an unusually imprecise measure of  
3 likely compliance costs, and because many areas remain out of compliance. Any attempt to  
4 model the ozone standard in an economy-wide model will thus be rough at best: it will require  
5 the development of a set of reduced-form shocks to industry costs that can be scaled up and  
6 down to bound the impact of the rule. The resulting analysis would shed light on the potential  
7 importance (or lack thereof) of general equilibrium effects but would not yield a tightly-defined  
8 point estimate of the social cost.

9 Market and technical rigidities that impede the reallocation of factors in the presence of the  
10 regulation indicate transition costs that could be an important component of the overall  
11 compliance costs. Transition costs could include the capital adjustment costs that attend  
12 additional investment in pollution controls mandated by regulation, or the costs associated with  
13 labor reallocations (falling on either employers or employees). Furthermore, there may be  
14 important transition costs associated with regulated producers' substitution among discrete  
15 technology options that are not adequately captured by smooth sectoral production or cost  
16 functions of the type typically used in CGE models. In principle, transition costs are part of  
17 social costs and are thus desirable to include in an analysis. As a practical matter, however, it  
18 will be most important to include them when they are large relative to the long term cost of a  
19 policy and can be modeled with reasonable precision.

20 Modeling transition costs entails an increase in the structural complexity of the exercise.  
21 Considering the specific problem of representing those transition costs related to stranded assets  
22 (capital) that result from discrete production processes, for example, requires three  
23 characteristics in an analysis. First, it requires a model representation of not only the processes  
24 that are the likely targets of regulation, but also substitute technologies (presumably with  
25 different input proportions: especially the precursors of targeted air pollutants). These substitute  
26 technologies are dormant in the benchmark equilibrium but are activated endogenously and  
27 produce a quantity of output that is determined by the interaction of the regulatory stimulus and  
28 input prices. Second, the model must include imperfect malleability of capital, in the sense that  
29 some or all of the capital associated with polluting production processes is modeled as a  
30 technology-specific fixed factor, the return to which declines as a consequence of regulation.  
31 Third, the analysis must focus on pollution control or alternative technology mandates that  
32 impose upon the sector the opportunity costs of purchasing capital to allow the operation of  
33 discrete activities which attenuate the use of polluting inputs.

34 How to specify these opportunity costs within the model will depend on the model's structure.  
35 One approach is to model the pollution control/alternative technology as having a markup over  
36 and above the conventional technology's operating cost. In this way, mandating a shift toward  
37 the alternative technology increases the cost of production of the sector in question, with the  
38 expected knock-on general equilibrium effects. For this reason, the cost markups of alternative  
39 discrete technologies are a key engineering uncertainty that drives variation in the price,

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1 substitution and welfare impacts of a regulation. As is clear from this description, however,  
2 capturing these kinds of costs presents very formidable modeling and data requirements. It may  
3 be possible for rules with large compliance costs that fall on narrow and well-documented  
4 segments of the economy (such as electric power) but may be infeasible in other cases.

5 Capturing firm-side transition costs arising from changes in labor and capital inputs can be done  
6 in models using an adjustment cost specification for sector-specific investment in human or  
7 physical capital. Because firms have a strong incentive to minimize these costs, they will be most  
8 important for policies that cause large changes in the demand for capital or labor and that must  
9 be implemented quickly. The costs will be smaller, and thus lower priority for analysis, for  
10 policies that are phased in gradually over a long period of time, or for policies that are  
11 anticipated well in advance of implementation. Employee-side transition costs arising from the  
12 need to move from one employer to another are discussed further in Section 3.7.

### 13 **3.2.5. Appropriate degree of foresight**

14 *Charge Question: When is it appropriate to use a recursive dynamic model or an*  
15 *intertemporally optimizing model? If only one type is available, to what degree can*  
16 *alternative foresight assumptions be approximated?*

17 In intertemporal CGE modeling there is a clear computational tradeoff between: (1) the number  
18 of goods and sectors, as well as the extent of technological detail within sectors, and (2) the  
19 length and granularity of the time horizon that a model is capable of simulating. Thus, if the  
20 focus of the analysis requires a very high degree of specific sectoral or technology detail and  
21 doesn't involve significant anticipation of future policy changes, then it may be both necessary  
22 and sufficient to use a recursive dynamic CGE approach. However, as noted above such models  
23 cannot represent anticipatory investment dynamics in the run up to a regulation or for a  
24 regulation that is designed to change over time. And they can create problems for measuring the  
25 economic welfare effects of a policy. Models without intertemporal optimization implicitly  
26 create distortions in all intertemporal markets, and, depending on the policy in question and its  
27 interaction with the structure of the economy, those distortions can affect the measurement of the  
28 policy's welfare impacts in ways that are potentially large, difficult to diagnose ex ante, and may  
29 be misleading.

30 For example, intertemporal models that do not include forward-looking perfect foresight  
31 decisions can be problematic because they include an implicit distortion related to savings  
32 behavior. In a forward-looking setting, consumers equate the marginal utility of consumption  
33 through time – this feature results in consumption smoothing because anticipated shocks in  
34 consumption are smoothed out by altering savings. Agents also look ahead and change savings in  
35 anticipation of higher returns. In general, a strong theoretical case can be made for solving  
36 economic problems in a forward-looking manner. However, the tradeoff is that the model  
37 structure often must be simplified to make parameterization and solution feasible. Without  
38 perfect foresight, models need to make exogenous assumptions about a change in savings

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1 behavior over time, which can lead to distortions that increase with the time horizon on which  
2 the policy binds. For example, Babiker et al.’s (2009) comparison of intertemporal and recursive-  
3 dynamic versions of the same multi-region, multi-sector CGE model show that while imposing  
4 of a climate change stabilization policy induces similar sectoral and price behavior in the two  
5 versions, over a multi-decadal time horizon available to undertake cumulative emissions of  
6 greenhouse gases, global macroeconomic costs are substantially lower in the forward-looking  
7 version, since it enables multiple regions to substantially shift their consumption as an additional  
8 margin of adjustment to the policy.

9 To the extent that avoiding distortions in intertemporal markets is important, and these  
10 distortions are likely to be significant, an intertemporal CGE model would likely be more  
11 suitable. At the same time, it can be difficult to defend the assumption of perfect-foresight in a  
12 policy context because it requires that economic actors have perfect expectations and knowledge  
13 of all policies in all periods of time covered by a modeling exercise. While techniques exist to  
14 introduce into intertemporal CGE models imperfect foresight of the **onset** of a particular  
15 regulation, once the regulation is in place its subsequent time-path (in terms of stringency, scope  
16 and other characteristics) is by definition known to economic actors, who anticipate it perfectly.  
17 Generalizing this point, it is possible to simulate regulations that change over time as a “phased”  
18 or “rolling” sequence of shocks to the economy, where actors intertemporally optimize within  
19 each phase of the policy, but changes in the attributes of succeeding phases are not anticipated.  
20 The extent to which such more realistic “partial foresight” might bring the welfare effects  
21 simulated by an intertemporal CGE model into closer alignment with that of its recursive  
22 dynamic counterpart has not been rigorously studied. These considerations highlight the  
23 importance of the analyst’s judgment and the nature of the policy in weighing these trade-offs to  
24 select the dynamic structure of a model that is appropriate to any particular application.

25 One way of addressing the dichotomy between relatively aggregate intertemporal models and  
26 more detailed PE models is via a top-down/bottom-up modeling framework which utilizes an  
27 intertemporal CGE model in conjunction with a partial equilibrium techno-economic model that  
28 embodies the desired engineering detail in target sectors. The CGE model simulates trajectories  
29 of prices and investment which are used as inputs to the engineering model, while the latter  
30 computes technology capacities and output supplies that are used by the CGE model as quasi-  
31 endowments. The two models are run in an alternating fashion, iterating until both their solutions  
32 converge. This approach, while attractive, requires substantial time and effort to calibrate the  
33 linked top-down/bottom-up modeling system. The credibility of results thus generated also  
34 hinges on the strength of the linkage between foresight of the policy’s impacts by the agents  
35 within the regulated industry and consumption smoothing behavior by forward-looking actors in  
36 the rest of the economy, when interactions between the two entities, such as intersectoral factor  
37 reallocation and associated income effects, are likely to be uncertain. This is likely to be a  
38 particular concern in modeling mandates for regulated industries to invest in abatement capital  
39 that is sectorally immobile and otherwise non-productive, but whose general equilibrium effects  
40 may induce adjustment of productive capital in other sectors. For example, the fact that Babiker

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1 et al.'s (2009) intertemporal CGE model could only be solved by dropping the vintaged capital  
2 structure of its recursive-dynamic counterpart highlights the kind of tension between intra- and  
3 inter-period capital adjustments that linking models may run into. Linking models is discussed  
4 further in Section 3.6.

5 **3.2.6. International, fiscal and primary factor closure**

6 *Charge Question: When is a detailed representation of the rest of the world important*  
7 *for estimates of social costs?*

8 In its broadest sense, model closure refers to the accounting rules by which exogenous economic  
9 forces outside the scope of the model are assumed to interact with, and affect, the endogenous  
10 solution for the general equilibrium of the economy under consideration.

11 Trade is important because the U.S. economy is large and open. In a closed economy the  
12 reduction in output of a regulated sector constrains the supply of the good associated with that  
13 sector. The price of the commodity thus affected is typically bid up, which in turn induces  
14 adjustments in sectors' intermediate demands and households' final demands for that good.  
15 Representation of international trade in the model allows the reduction in domestic supply to be  
16 offset by imports of the good from abroad, which, all else equal, can dampen the price and  
17 demand adjustments necessary to achieve market clearance. Symmetrically, if the affected  
18 commodity is exported, the price effects of a supply constraint induced by regulation will affect  
19 foreign demand, the export revenues that accrue to export agents, and, ultimately, aggregate  
20 household income.

21 The degree to which these adjustments at the boundary of the domestic economy end up altering  
22 the general equilibrium price vector relative to that of a closed economy depends on the fractions  
23 of the regulated industry's gross output accounted for by imports and exports, the sector's share  
24 of the economy's total value of trade, the price elasticities of demand and supply for the relevant  
25 import and export goods, respectively, as well as the economy's openness to flows of financial  
26 and physical capital.

27 Structural assumptions regarding demands for imports may be important for policy assessment.  
28 In CGE models, and other empirical simulation models, demands for imported goods and  
29 services are usually represented by an Armington (1969) structure, which treats goods or services  
30 within the same sector sourced from the domestic market versus foreign markets as distinct,  
31 differentiated, goods that are imperfect substitutes. Alternative structures that rely on  
32 contemporary theories of firm-level differentiation have also been proposed for CGE analysis  
33 (e.g., Balistreri and Rutherford, 2012), and in the context of global-climate and commercial  
34 policy the alternative formulations are material to outcomes. In terms of structural choices for  
35 the EPA's economy-wide modeling efforts, it seems essential that some form of product  
36 differentiation be used to accommodate observed trade flows (which for most products are  
37 inconsistent with an assumption of perfect substitution). The Armington structure is an

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1 appropriate starting point for analysis. In some industries—in particular extractive industries and  
2 those that process the raw materials like Portland Cement, primary iron and steel, oil and gas  
3 extraction and petroleum refining—output may be sufficiently homogeneous that a Heckscher-  
4 Ohlin formulation is more appropriate, and this cannot be approximated by a large Armington  
5 elasticity in many cases.

6 Another consideration regarding the international-trade closure concerns the representation of  
7 foreign agents and production, which determines both the demand for US exports and the supply  
8 of potential imports. Global multi-region models include a full representation of each economy  
9 as they interact in international markets. This class of models is most appropriate when policy  
10 has important general-equilibrium impacts across regions. For example, the analysis of carbon  
11 leakage across policy alternatives requires a consideration of indirect international price impacts  
12 on production decisions in foreign economies. For other research questions, however, it may be  
13 more appropriate to consider a more detailed open-economy model of the U.S. alone, abstracting  
14 from a full representation of the foreign economies. In this context the rest of the world is  
15 represented through US-import-supply and US-export-demand schedules. These schedules  
16 would generally have finite elasticities, which is consistent with a large-open-economy  
17 formulation. Additional control over export responses is sometimes facilitated through a  
18 constant-elasticity-of-transformation production technology that differentiates the output of  
19 domestic firms between home and export markets. This class of single-country open-economy  
20 models has been effectively used by the U.S. International Trade Commission to analyze various  
21 import restraints, and seems a logical choice for most research questions that involve domestic  
22 environmental policy with limited international scope.

23 The trade structures mentioned above require a set of parameters that can be challenging to  
24 estimate. Product differentiation across domestic and foreign varieties, as in the Armington  
25 structure, requires measures of the substitution elasticities (and perhaps elasticities of  
26 transformation). Additional parameters are needed for more advanced theories that include firm-  
27 level differentiation and the competitive selection of heterogeneous firms. In a multi-region  
28 environment these parameters indirectly, but fully, characterize trade responses. In a large-open-  
29 economy formulation, however, additional data are needed to parameterize the import-supply  
30 and export-demand schedules. There is significant literature, and debate, regarding the  
31 parameterization of trade responses, and it is important to recognize the challenges and note  
32 resulting model sensitivities to imprecisely measured parameters.

33 From a macroeconomic perspective the treatment of international capital flows (the balance of  
34 payments) is an additional point to consider. Countries borrow from and lend to other countries  
35 through trade imbalances. A country that runs a trade surplus is accumulating claims on future  
36 imports (capital outflows), whereas a country that runs a trade deficit is borrowing against its  
37 future exports (capital inflows). For single-period models (which have difficulty justifying an  
38 observed trade imbalance) or non-forward-looking dynamic models (where capital inflows and  
39 outflows can create problems for welfare calculations), it is usually appropriate to make the

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1 simplest assumption of a fixed (in nominal terms) trade imbalance. In dynamic multi-region  
2 models there are additional options. Fully consistent intertemporal models with forward-looking  
3 agents optimizing over an infinite horizon can include capital flows that are consistent with  
4 interest-rate arbitrage (see McKibbin and Wilcoxon, 2013). Shocks will induce changes in the  
5 capital flows and thus stocks of debt that need to be paid back, or at a minimum serviced through  
6 the implied interest payments in perpetuity. Various restrictions on international capital flows,  
7 all the way down to a period-by-period balance of payments constraints, might be entertained in  
8 a dynamic context. It is worth noting, however, that intertemporal welfare calculations can be  
9 problematic with restrictions on capital flows, because these represent implicit benchmark  
10 distortions.

11 The discussion above largely addresses capital flows as a response to trade imbalances but  
12 causality can also run in the other direction. Policies that raise or lower rates of return on  
13 investments in the US will lead to capital inflows or outflows through portfolio arbitrage by  
14 international investors. For example, a policy reducing the rate of return on US assets will lead  
15 to capital outflows, a deterioration in US terms of trade, and a movement in the trade balance  
16 toward surplus. These effects can be particularly important for policies announced in advance:  
17 capital can flow into or out of the US in anticipation.

18 A final note of caution is warranted for single-country models. Assuming that the U.S. faces a  
19 fixed interest rate in international markets is analogous to assuming that the U.S. is a small open  
20 economy facing an infinite supply of capital at that interest rate. This is generally inappropriate,  
21 and care must be taken to accurately represent the global constraints related to the balance of  
22 payments. Further, because trade responses depend on balance-of-payment adjustments, the  
23 balance-of-payment formulation should be reconciled with the assumed trade elasticities.

24 Stepping back from the details, trade responses have importance beyond analysis of the  
25 economy-wide policy burdens. In the climate change mitigation literature, a voluminous body of  
26 work has arisen that attempts to quantify the optimal tariffs necessary to offset international  
27 leakage of greenhouse gas (GHG) emissions (and shore up output and capital returns in abating  
28 sectors) when a subset of countries pursues unilateral climate mitigation policies and GHGs are  
29 embodied in internationally traded commodities. Studies have found that the welfare costs of  
30 such border carbon adjustments can be substantial, especially relative to alternative policies. To  
31 the extent that the regulations envisaged in the charge might involve technology mandates  
32 packaged with offsetting measures such as border adjustments, it will be important to evaluate  
33 the welfare impacts of each component as well as the total package. That is something that only a  
34 CGE model can do.

35 Another aspect of model closure that deserves mention is endogenous adjustments in factor  
36 supplies; that is, endogenous supplies of labor and capital. In single- or multi-sector partial  
37 equilibrium models the typical representation of the factor market assumes infinitely elastic  
38 supply at constant marginal cost. That is, changes in factor demands occurring in the sector are  
39 assumed to have no influence on the rest of the economy. It is straightforward to represent

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1 spillover effects on the broader factor market by introducing elastic factor supplies. However,  
2 what this misses is the feedback effect on household incomes and the potential knock-on  
3 downstream impact on the demand curve for the sector’s output. Nowhere is this more important  
4 than household labor-leisure choice, which endogenously determines the adjustment of labor  
5 participation and hours in response to changes in relative prices. Capturing these effects is a key  
6 strength of economy-wide modeling.

7 Taking this point further, the vast double-dividend/tax-interaction literature looks at how general  
8 equilibrium interactions between government policy changes and pre-existing distortionary taxes  
9 can substantially change the economic costs of policy. This points to the importance of  
10 accounting for such interactions when measuring economy-wide costs (as noted in Section 3.1),  
11 especially when policy affects factors of production that exhibit some degree of price elasticity  
12 of supply (e.g., labor inputs when households can use their time for work or leisure). But this  
13 highlights yet another aspect of closure, namely assumptions regarding the government’s  
14 budgetary balance and fiscal components of regulations that are price-based and generate  
15 substantial tax revenue. These assumptions have been shown to be quite important for a wide  
16 range of policy cases, from economy-wide taxation of GHG emissions to more narrowly targeted  
17 regulations that primarily involve pollution control mandates.

### 18 **3.2.7. Availability and cost of economy-wide models**

19 *Charge Question: Please comment on the availability and cost of an economy-wide*  
20 *model versus alternative modeling approaches (i.e., to inform analytic choices that*  
21 *weigh the value of information obtained against analytic expenditures when resources*  
22 *are constrained).*

23 A good way to approach the choice of model is to consider four possible options for any given  
24 analysis: (1) develop a new CGE model, or adapt an existing one, when no appropriate model is  
25 currently available; (2) use an existing CGE model having appropriate features; (3) use a small  
26 analytic general equilibrium model to capture economy-wide tradeoffs with less detail than a full  
27 CGE model would provide; and (4) to omit economy-wide analysis and focus on partial  
28 equilibrium or engineering analysis alone. These four options provide different degrees of  
29 benefit but also differ dramatically in cost and, as a result, may be appropriate in different  
30 circumstances.

31 Options 1 and 2 are attractive because the singular advantage of CGE modeling relative to other  
32 analytical approaches lies in the economic logic of the general equilibrium framework, in  
33 particular its ability to enforce a consistent accounting of the factors responsible for determining  
34 the economy-wide costs of a regulation, and thereby discipline the entire regulatory impact  
35 analysis exercise. Properly conducted, CGE modeling is thereby capable of providing the most  
36 transparent and rigorous way to track the economy-wide costs of regulation, and is the only way  
37 to consistently estimate aggregate welfare impacts. However, because the cost of developing a  
38 CGE model (including data collection, data validation and parameterization) is very high

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1 compared to the marginal cost of running an analysis, option 1 (building a model) should only be  
2 used when: (1) general equilibrium effects are expected to be large, (2) adequate data are  
3 available to parameterize the model credibly at the level of detail needed for the analysis; and (3)  
4 the model will be flexible enough to be used for multiple analyses. In contrast, option 2 (use an  
5 existing model) would be less expensive and thus appropriate for regulations where general  
6 equilibrium effects are smaller or where the modeling of the rule will need to be imprecise given  
7 its characteristics (e.g., as discussed above for the Ozone NAAQS).

8 When no appropriate model is available and the regulation in question doesn't warrant the  
9 development of a new model, option 3 (an analytical model) may be appropriate. Such models  
10 are often used in macroeconomics, international trade, and public finance. Small, stylized "back  
11 of the envelope" models also have a long history in CGE analysis for use in explaining the key  
12 mechanisms behind CGE results (see Dixon and Rimmer, 2013). However, building a small  
13 model that is suitable for a given analysis and will stand up to scrutiny is not a trivial task. If it is  
14 unlikely that significant costs will be omitted from a partial equilibrium analysis, then option 4  
15 (omitting general equilibrium analysis) would be appropriate.

### 16 **3.2.8. Ability to incorporate uncertainty**

17 *Charge Question: Please comment on the ability to incorporate and appropriately*  
18 *characterize uncertainty in key parameters and inputs (e.g., engineering costs)*

19 Uncertainty is inherent to all models. They all depend on imprecisely-determined parameters  
20 and uncertain input variables. However, because the number of parameters in a typical economy-  
21 wide model is large, characterizing uncertainty in a transparent and systematic way is  
22 particularly important.

23 Although it is not often done, statistical uncertainty in CGE results can be characterized just as  
24 other econometric results are: by computing confidence intervals derived from the covariance  
25 matrices of their parameter estimates (see Jorgenson, et al., 2013b). Introducing engineering  
26 costs or other calibrated parameters into such a calculation is straightforward when the statistical  
27 uncertainty in those parameters is known. When it is not, it will usually be necessary to fall back  
28 to sensitivity analysis. Sensitivity analysis can identify parameters that have an important impact  
29 on variables of interest but it cannot be used to make probability statements about results, and it  
30 often does not take account of correlations between parameter estimates.

31 In applying economy-wide modeling to air regulations, it will be important to report sensitivity  
32 analysis, and confidence intervals when possible, for an analysis. Thus, the ability to incorporate  
33 and characterize uncertainty in parameters should be a key modeling requirement. Appropriate  
34 practices for characterizing uncertainty are discussed in detail in Section 6.4.

### 35 **3.3. Other Factors to be Considered**

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1            *Charge Question: Are other factors beyond those listed above relevant to consider*  
2            *when assessing whether and how to model the social costs of a regulatory action in an*  
3            *economy-wide framework?*

4            Several additional factors other than those highlighted in the charge deserve careful attention.  
5            These issues range from the generic (information quality with respect to data, models and  
6            results) to the specific (data that are appropriate for use in an economy-wide model, labor  
7            transition costs, and structural complexity).

8            **3.3.1. Information quality**

9

10          *Data*

11

12          Government-wide information quality standards were established in 2002 pursuant to a statutory  
13          directive to the Office of Management and Budget (OMB 2002, 2005) which EPA has adopted  
14          U.S. EPA 2002). These standards apply to all information disseminated by government agencies,  
15          and they are increasingly stringent for information that is “influential” (potential effects could  
16          exceed \$100 million in any one year) or “highly influential” (potential effects could exceed \$500  
17          million). An economy wide model meets the definition of “information,” and it presumably is  
18          either “influential” or “highly influential.”

19

20          EPA guidance (U.S. EPA 2008, 2015c) links information quality to peer review but does not  
21          always explicitly include a review of information quality as one of the scientific or technical  
22          issues listed in a peer review charge. Thus, peer review alone may not be sufficient to ensure that  
23          information quality standards are met. See Section 4.7.3 for a relevant example involving the  
24          Advisory Council for Clean Air Act Compliance and CGE modeling.

25

26          It is generally assumed that data used to populate PE or CGE models are fixed (i.e., without  
27          variability or uncertainty), unbiased, included without excess precision, and appropriate for their  
28          use. These assumptions are not unique to CGE models, of course. However, economy-wide  
29          modeling presupposes a desire for and commitment to greater accuracy, reliability and precision,  
30          not complexity for its own sake. Moreover, economy-wide modeling entails a dramatic  
31          expansion in the quantity of data that are needed and utilized. Therefore, it is especially  
32          important that full adherence to information quality standards be comprehensively documented  
33          before data are selected to populate an economy wide model.

34

35          *Models*

36

37          Model validation and reliability for policy decisions are key additional considerations. This is an  
38          area of limited research. While other methods of analysis (econometric models) have built-in,  
39          well established, indicators of statistical validity, many CGE models are constructed using data  
40          sets having limited time spans and may be saturated in terms of the number of parameters

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1 relative to the information provided by the data (discussed in more detail below). This makes  
2 validation challenging.

3  
4 Both parametric and structural sensitivity are important considerations. The goal remains the  
5 provision of unbiased and reliable analysis of policy in an environment with very limited  
6 information. The advantage of a CGE approach is that it provides a structured mapping of  
7 assumptions to outcomes. At a minimum, an understanding of how the policy impacts are  
8 sensitive to specific structural and parametric assumptions is indispensable in quality policy  
9 analysis. To the degree that EPA adopts economy-wide models for analysis, an  
10 acknowledgement and understanding of the inherent sensitivities should accompany the central  
11 results and conclusions.

12  
13 *Proprietary data and models*

14  
15 Proprietary data and models generally cannot satisfy applicable information quality standards for  
16 procedural transparency because they are not capable of being reproduced by qualified third  
17 parties. Other EPA guidance requires that third-party information be independently verified and  
18 validated in the same manner as if the Agency had produced it (U.S. EPA, 2003), a standard that  
19 proprietary models generally cannot meet.

20  
21 Additional clarity about the definition of *proprietary* models and the rationale for choosing  
22 between proprietary and nonproprietary models is useful here. Guidance issued by EPA in 2009  
23 defines *proprietary models* “as those computer models for which the source code is not  
24 universally shared” (U.S. EPA Office of the Science Advisor Council for Regulatory  
25 Environmental Modeling 2009, p. 31). This definition is strict with respect to its domain and  
26 ambiguous with respect to its application. The definition is strict because it is limited to source  
27 code even though other model components may be equally or more important. But it also is  
28 ambiguous because the meaning of “universally shared” is not clear. In addition, though the  
29 definition is presented as evidence of the Agency’s preference for nonproprietary models, the  
30 text establishes a safe harbor that protects proprietary models from competition. Proprietary  
31 models are preferred if they “provide the most reliable and best-accepted characterization of a  
32 system.” The key interpretive terms “reliability” and “best-accepted” are not defined, and no  
33 criteria are given that would establish the conditions in which a nonproprietary model would be  
34 unambiguously preferred. A 2003 draft of this EPA guidance was reviewed by an SAB panel  
35 (the Regulatory Environmental Modeling [REM] Guidance Review Panel), but no insight can be  
36 gleaned from that review. In its charge the Panel was not asked to address proprietary models,  
37 and the Panel’s report shows that it did not deliberate on the matter (U.S. Environmental  
38 Protection Agency Science Advisory Board, 2006, pp. 5-7)

39  
40 Meanwhile, a committee of the National Research Council (NRC) specifically addressed  
41 proprietary models in its EPA-sponsored review of environmental modeling (NRC 2007). The

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1 NRC Committee reviewed EPA’s 2003 proposed definition and rationale, and rejected both. It  
2 adopted a definition of proprietary models that is much broader in scope:

3  
4 A model is proprietary if *any component that is a fundamental part of the model’s*  
5 *structure or functionality is not available for free to the general public* (NRC 2007, p.  
6 184, emphasis added).  
7

8 The NRC definition explicitly includes source code, third-party software, and input data (NRC  
9 2007, p. 186).  
10

11 The NRC Committee also recommended a fundamentally different rationale for choosing  
12 between proprietary and nonproprietary models, recognizing that both industry and  
13 environmental stakeholders believe “[p]roprietary models ... are directly at odds with the goals  
14 of open government and transparency” (NRC 2007, p. 184). The Committee acknowledged that  
15 model developers might want to maintain the proprietary nature of their models, most notably, to  
16 retain the ability to earn financial profit (NRC 2007, pp. 184-185). But the Committee  
17 specifically noted that protecting the intellectual property interests of modelers likely would  
18 impede independent evaluation and deter innovation:  
19

20 The best way for a modeler to protect his intellectual investment in a model is to claim  
21 trade-secret protection. Protection is immediate and is accomplished by insisting that the  
22 model and its contents are secret. There are two main difficulties in evaluating the  
23 legitimacy of a trade-secret claim on proprietary models in terms of whether it ultimately  
24 serves the public interest. First, the owner of the proprietary information has the best  
25 information concerning whether there is a legitimate competitive advantage to keeping  
26 the information secret, thus, making it hard for outsiders to evaluate, especially if the  
27 owner has other, overlapping reasons to insist on confidentiality (such as to avoid  
28 controversy over assumptions and to retain control over the running of the model).  
29 Second, it is difficult to evaluate empirically whether providing secrecy to model  
30 developers will spur innovation. In other words, would modelers still develop models for  
31 the marketplace with private dollars, even without trade-secret protections? (NRC 2007,  
32 p. 185).  
33

34 The NRC Committee recommended that EPA adopt a much stronger preference for  
35 nonproprietary models than the version the Agency proposed in 2003 (and subsequently finalized  
36 in 2009):  
37

38 The committee recommends that EPA adopt a preference for nonproprietary software for  
39 environmental modeling. When developing a model, EPA should establish and pursue a  
40 goal of not using proprietary elements. It should only adopt proprietary models when a  
41 clear and well-documented case has been made that the advantages of using such models  
42 outweigh the costs in lower credibility and transparency that accompanies reliance on

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1 proprietary models. Furthermore, proprietary models should be subject to rigorous quality  
2 requirements and to peer review that is equivalent to peer review for public models. If  
3 necessary, nondisclosure agreements could be used for experts to perform a thorough  
4 review of the proprietary portions of the model (NRC 2007, pp. 188-189).

5  
6 This rationale avoids creating a safe harbor for proprietary models and ensures that the burden of  
7 proof for using a proprietary model is always placed on its proponents.

8  
9 Substantively, we prefer both the NRC Committee’s definition of proprietary models and its  
10 rationale for choosing between proprietary and nonproprietary models. Procedurally, the NRC  
11 Committee appears to have conducted a more comprehensive review of the issues. We would  
12 have considered an EPA rebuttal of the NRC Committee report, but no such rebuttal appears in  
13 the Agency’s 2009 guidance even though the Committee report is frequently cited on other  
14 matters.

15 *Model outputs*

16  
17 Like data and models, the outputs of economy-wide modeling are subject to information quality  
18 standards. Procedurally, results must be capable of being reproduced by qualified third parties.  
19 This means access must be provided on request, including comprehensive model documentation  
20 and computer code. Substantively, results must be objective (i.e., unbiased), protected from  
21 manipulation and interference for any reason (including policy reasons), and appropriate for their  
22 intended purpose.

23  
24 **3.3.2. Availability of appropriate data**

25  
26 A closely related issue which arises throughout this report is the level of aggregation of an  
27 economy-wide model in terms of industries, households and regions. Highly disaggregated  
28 models can allow regulations to be represented more accurately, improving calculations of social  
29 costs and benefits and providing greater distributional detail as well. In the early years of CGE  
30 modeling the level of detail in most models was constrained by computing power. As computing  
31 costs have fallen, however, the fundamental constraint on disaggregation has become availability  
32 of appropriate historical data for use in parameterizing a model. Greater disaggregation means a  
33 larger number of behavioral parameters and thus imposes greater demands on data collection.  
34 Inadequate attention to parameterization will undermine the validity of an analysis so it will be  
35 important for EPA to refrain from trying to use or develop models with greater disaggregation  
36 than can be credibly supported by existing data.

37  
38 For example, the underlying data on intermediate inputs used to parameterize the production side  
39 of CGE models of the US ultimately comes from input-output data compiled by the US Bureau  
40 of Economic Analysis (BEA). BEA’s data are available annually at a level of aggregation  
41 roughly equivalent to the 2-3 digit level of the North American Industry Classification System  
42 (NAICS). There are 40-70 sectors (depending on the year) and they can be relatively coarse for

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1 the purposes of air regulation. For example, BEA sector 331 is primary metals which includes  
2 all of the following: steel mills, manufacturing of steel products, alumina refining, aluminum  
3 product manufacturing, primary smelting of copper, and a range of additional activities. As a  
4 result, these data alone are insufficient for parameterizing a model with, for example, separate  
5 production sectors for steel and aluminum. BEA does publish more detailed benchmark input-  
6 output data corresponding roughly to the 5-6 digit NAICS level, which includes 300-400 sectors  
7 and distinguishes between the primary metals subsectors mentioned above. However, they are  
8 available only every five years. Model builders thus face a tradeoff between sectoral detail and  
9 the number of observations available for parameterization. To bridge the gap the US Bureau of  
10 Labor Statistics (BLS) uses the two levels of BEA data plus additional annual data and a set of  
11 assumptions and statistical techniques to construct an intermediate-level set of annual tables with  
12 about 200 sectors. Still, the sectors remain broad relative to the scale of many air regulations.  
13 BEA sector 47, cement and concrete product manufacturing, for example, is broad relative to  
14 sector-level emissions rules affecting Portland cement manufacturing. Even fewer data are  
15 available on production at a regional level in the US so building a model with high degrees of  
16 both sectoral and regional data is even more challenging.

17  
18 Thus, the availability of data on production is a very significant factor to consider in determining  
19 when it is appropriate to use economy-wide modeling. An analysis that requires a high degree of  
20 sectoral detail may only be possible in a model that uses parameters determined with very few  
21 degrees of freedom. That, in turn, can limit the flexibility of functional forms used for modeling  
22 behavior. In short, given the underlying data available on production, it is not possible to have a  
23 model that is simultaneously: (1) highly disaggregated; (2) based on flexible functional forms;  
24 and (3) parameterized with a large number of degrees of freedom.

25  
26 **3.3.3. Representation of labor transition costs**

27  
28 Transition costs in the labor market, which will be discussed in detail in Section 5 on impacts,  
29 can potentially contribute to overall social costs as well. Suppose EPA believes that a proposed  
30 regulation is likely to contract some parts of an industry, thus leading to layoffs. A large  
31 empirical literature addresses the impact of layoffs on prime-aged workers. For example, Davis  
32 and von Wachter (2011) find that when such a worker loses his job, he suffers a protracted  
33 decline in labor earnings. In present value terms, a worker loses 1.4 years of earnings when he is  
34 laid off during a period with low unemployment and twice as much when he is laid off during a  
35 period when the unemployment rate is above 8%. Although this research does not exclusively  
36 look at layoffs due to regulatory changes, there is no particular reason to think that foregone  
37 earnings are likely to be significantly higher or lower in such cases. To the extent that the  
38 earnings loss represents a net social cost (as opposed to a purely distributional effect), that cost  
39 would be omitted by any model that ignores labor transition costs (see Kuminoff, Schoellman  
40 and Timmins, 2015). Such costs are discussed in more detail in Section 5.5.

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1 To capture these costs in a CGE model would require a dynamic model that generates large and  
2 persistent earnings losses following a layoff. Some CGE models are moving in that direction  
3 (e.g., Hafstead and Williams, 2016), and as noted in section 3.1 we recommend that a near term  
4 priority for EPA should be to encourage further development of CGE models with involuntary  
5 unemployment. However, such models will be the first step in a longer term process: to fully  
6 capture these losses would require a very fine-grained submodel of the labor market,  
7 distinguishing between workers by occupation, industry and region, as well as requiring  
8 parameter estimates for the rate at which laid off workers move between jobs. jobs. Employment  
9 aspects of economy-wide modeling are discussed in more detail in Sections 5.4 and 5.5 of this  
10 report.

11  
12 **3.3.4. Structural complexity**

13  
14 Structural assumptions and computational complexity can bedevil the best analyst. For example,  
15 high-resolution long-time-horizon perfect-foresight models can be difficult to solve, and are  
16 quite difficult to validate due to the difficulty of observing the expectations of agents in the  
17 economy. Otherwise large models can be difficult to deal with in terms of being useful as an  
18 operational tool. The problems inherent in large models are as mundane as long solution times  
19 (and frustrating debugging cycles), or as fundamental as being unable to give an intuitive  
20 explanation of outcomes. Models require some degree of parsimony. In adding features like  
21 spatial resolution or multiple households we can inform distributional questions, but the  
22 communication of aggregate (representative agent) welfare impacts becomes more difficult.  
23 Good economic analysis finds the right balance of parsimony and complexity. Flexibility to  
24 include or exclude features depending on the research question is a good strategy. EPA should  
25 consider the benefits and costs of model complexity and try to strike the right balance for the  
26 question at hand.

27  
28 **3.3.5. Model choices**

29  
30 Below we list a number of model choices that are important considerations in the assessment of  
31 the social costs of regulation. The key to credible analysis is to highlight the choice over  
32 alternatives and to appropriately acknowledge any limitations. A useful economy-wide analysis  
33 will not necessarily include every detail or every current innovation in the model, but should  
34 consider the limitations of simplifying assumptions.

- 35  
36 1. As noted above, the model's level of disaggregation should be appropriate given the data  
37 available to determine its behavioral parameters. This is something that is **possible now**  
38 with the appropriate development of flexible upstream data development tools.  
39 2. As discussed in Section 3.2.5, an important model choice is the assumption about the  
40 agent's planning horizon in terms of the degree of intertemporal foresight. As a long-  
41 term strategy, it is important to have the flexibility to look at different planning horizons,

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1 including the development of capabilities in perfect-foresight models. In the **near term** it  
2 is more important to consider the interpretation of comparative static results.

- 3 3. Some contemporary models consider imperfect competition—potentially an important  
4 consideration in regulatory policy. Building near to longer term capabilities in this area  
5 will keep EPA research closer to the forefront of methodological developments, adding  
6 credibility to applied models.
- 7 4. As noted in Section 3.1, existing distortions (i.e., existing taxes, subsidies, imperfect  
8 competition, and fiscal reactions to policy) are important and the choice to abstract from  
9 (or simplify) their representation can impact the analysis. This is an important research  
10 focus that is **possible now** but will be limited by data availability. Sensitivity analysis  
11 over the existence and quantitative nature of existing distortions is current good practice  
12 and should be incorporated into current work plans.
- 13 5. Theory suggests that there may be important endogenous impacts of policy on  
14 productivity growth and technological change. Modeling these explicitly can be  
15 challenging, but they should be considered. Incorporating these as an integrated part of  
16 an applied model is more of long-term priority, but current analysis should acknowledge  
17 these potential impacts.
- 18 6. Extensions that consider interregional or international factor movements can lead to  
19 significant complications, but spatial price changes will indicate migratory pressures that  
20 can be qualitatively recognized. Extensions in this area are a longer term priority. In the  
21 **near term** a presentation of the prices that indicate the incentives for factor movements is  
22 likely sufficient in a typical applied model. As policy makers focus on regional outcomes  
23 (e.g., employment and income), however, the value of model developments that include  
24 factor movements becomes more important.
- 25 7. The choice to incorporate subnational social accounts is useful in reporting spatial  
26 impacts, but the data are suspect because they are often based on apportioning national  
27 benchmark accounts in a way that diminishes the targeted spatial heterogeneity. Any  
28 time subnational accounts are employed it is important to undertake systematic  
29 verification and validation of the data for the key industries and commodities impacted  
30 by regulation.
- 31 8. Regulation will have public finance implications and interactions, and this opens up  
32 additional modeling choices regarding the instruments that control the size of the  
33 government and potential interactions with other parts of the economy. Sensitivity  
34 analysis over these choices is **possible now** and would be useful in any report. In  
35 intertemporal models, however, there is a longer term issue with respect to the  
36 benchmark evolution of government debt. A transparent standard treatment of the  
37 benchmark debt evolution should be established, but longer term alternative treatments  
38 might be explored.

39  
40 This list is not intended to be exhaustive, but rather highlights certain considerations in modeling  
41 relevant policy questions. It is important to maintain and foster a close connection with others  
42 engaged with similar research questions. To this end, and as discussed in more detail in Section

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1 6.3, the principles of data and model availability for peer review are critical for credible analysis.  
2 Continued participation of EPA analysts in professional meetings and peer-reviewed publications  
3 will be important in keeping EPA analysts in touch with the modeling community. Many of the  
4 important considerations for assessing whether and how to model the social costs of regulation in  
5 an economy-wide framework can be revealed through interactions with other experts through the  
6 professional forums.

7 **3.4. Challenges in Modeling Regulations**

8 *Charge Question: Most EPA regulations do not operate through price; instead they are*  
9 *typically emission-rate and/or technology-based standards. What are the particular*  
10 *challenges to representing regulations that are not directly implemented through price*  
11 *in an economy-wide framework? Under what circumstances is it particularly*  
12 *challenging to accurately represent such regulations in these models relative to*  
13 *representing them in other modeling frameworks?*

14 The more spatially, sectorally, and/or temporally detailed the regulation, the more challenging it  
15 is to represent in a modeling framework. For example, the National Ambient Air Quality  
16 Standards (NAAQS) are determined at the national level, with implementation occurring at the  
17 state level in accordance with air basin-specific considerations. As a result, the implementation  
18 of the standard can vary widely across air basins, making it difficult to capture in an economy-  
19 wide model, which usually are too spatially and sectorally aggregate to capture air basin-specific  
20 regulations. It is also difficult to predict what each state will do to comply with the NAAQS,  
21 particularly those compliance actions states must take that are not attributable to specific control  
22 measures and may cost more than EPA’s upper-bound action.

23 Additionally, economy-wide models that explicitly or implicitly assume least-cost compliance  
24 strategies do not typically account for a number of rigidities in the real-world selection of  
25 compliance methods. Decision-making by regulated entities rarely, if ever, strictly follows the  
26 economic model of cost-minimization. There are numerous reasons for this, including:

- 27
- 28 • limited capacity to determine the cost-minimizing compliance strategy; few regulated  
29 entities have sophisticated models and compliance staff at their disposal to identify  
30 cost-minimizing compliance strategies
  - 31 • endogenous constraints, such as competing business objectives, firm culture,  
32 stockholder and managerial interests, collective bargaining agreements, contracts with  
33 suppliers and customers, etc.
  - 34 • exogenous constraints, such as societal norms, state/local conditions, civil and  
35 product liability risks, other regulatory requirements (imposed by the same or another  
36 agency), procedural requirements (e.g., federal, state and local permitting procedures;  
37 interactions with procedures of other regulators), etc.

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1 Where appropriate data are available, **long term** development of economy-wide models should  
2 move toward accounting for any such constraint that would have a significant effect on output. In  
3 the **near term**, economy-wide analysis should note that these constraints are not included.

4 If a dominant compliance option is prescribed (e.g., via a technology-based standard, or a  
5 performance-based standard that has only one qualifying technology), the analysis should  
6 recognize the potential for monopoly power among suppliers of the technology. Unfortunately,  
7 most economy-wide models assume perfect competition or are too highly aggregated to capture  
8 these effects.

9 The degree of compliance and the potential importance of over-compliance may matter given  
10 nonlinearities in abatement cost functions, making abatement more difficult to model. There  
11 also exists the potential for non-compliance; for example, in the case of the NAAQS where air  
12 basins are trying to get close to the standard but are not able to achieve it.

13 One approach to modeling non-price regulations that has often been used in the literature is to  
14 treat them as adverse shocks to the productivity of the regulated industries. Engineering data or  
15 other information on direct compliance costs are expressed as a fraction of overall costs in the  
16 industry without the regulation. The regulation is then simulated by introducing a corresponding  
17 productivity deterioration in the industry (or an improvement in productivity for a counterfactual  
18 analysis of historical regulation). The deterioration is often Hicks-neutral and equivalent to  
19 assuming that the industry's compliance activities require the same mix of inputs as its ordinary  
20 production. However, when detailed information is available about the inputs required for  
21 abatement, factor-specific productivity impacts can be used. The factor-specific approach has  
22 been used for regulations in which the largest expense was pollution abatement capital. Either  
23 approach should be regarded as a first-order approximation, however, because both make strong  
24 simplifying assumptions about how firms comply.

25 It is also possible that non-price regulations could be modeled as their price-equivalents, using  
26 tax and subsidy combinations. (See, for example, Goulder, Haefsted, and Williams [2016]).  
27 However, there are potential challenges associated with implementing this approach—although  
28 these challenges also exist when modeling quantity instruments as well; for instance, how to  
29 identify what should be taxed when it is not always clear which sectors will be affected and by  
30 how much; how to implement the tax when there may be changes to the input process in  
31 response to the regulation; how to treat the timing of shifts in input responses. In order to  
32 implement the non-price regulation as a price-equivalent regulation, detailed price representation  
33 in the model is required, as detailed as the regulation itself. This raises the question of how many  
34 price margins can be incorporated into a model, and what matters most with respect to their  
35 representation. In addition, technology standards will constrain choices that will have welfare  
36 implications that are not captured with a price instrument.

37 For some regulations, EPA may have already identified the specific technology it expects  
38 industry to use to comply with the regulation. Introducing this information into an economy-wide

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1 model that doesn't have the same industry structure or representation as used in the engineering  
2 analysis can be challenging. If necessary, an approach linking the economy-wide model to a  
3 detailed sectoral model, as discussed in Section 3.6, may be appropriate. More granularity may  
4 also be needed in economy-wide models to represent other kinds of regulation. For example, in  
5 the case of CAFE standards, distinguishing between light trucks and passenger cars is critical.  
6 However, the importance of this level of detail is not unique to economy-wide models.  
7 Engineering analysis, for example, never accounted for the large cross-elasticity of substitution  
8 between light trucks and passenger cars. A strength of CGE models is that they remind the  
9 analyst that such elasticities are needed since accounting for substitution between products in  
10 nearby markets is core aspect of the methodology.

11 The challenge is incorporating all the relevant margins on which producers or consumers can  
12 adjust behavior in response to a specific regulation. In the case of CAFE under the rule's  
13 original formulation, each manufacturer had to comply on its own and compliance meant  
14 changing the mix of vehicles by selling more small cars and fewer large cars. However, the  
15 impact of the rule on overall fuel consumption was also affected by consumer behavior since  
16 drivers of higher-efficiency vehicles faced lower costs of driving. Each of these decision  
17 margins creates an additional Harberger loss triangle, so that the social cost of a regulation is  
18 likely to be underestimated in direct relation to the decision margins that are ignored.

### 19 **3.5. Appropriate Metrics for Social Costs**

20 *Charge Question: EPA has previously used CGE models to estimate the social costs of*  
21 *regulation by calculating equivalent variation (EV) but has also reported changes in*  
22 *other aggregate measures such as GDP and household consumption. Setting aside*  
23 *benefits for the moment, what are the appropriate metrics to measure social costs?*  
24 *What are the advantages or drawbacks of using an EV measure vs. GDP or household*  
25 *consumption to approximate a change in welfare?*

26 Regulatory policy affects people through changes in utility, either in their role as consumers  
27 facing higher costs of goods and services, in their role as workers or business owners through  
28 changes to their factor returns, or through restrictions on behavior (municipal or state bans on  
29 backyard leaf burning, as a concrete example). Whether focused on the consumer or producer  
30 side impacts of regulations, the burden (or social cost) of regulation falls on individuals and is  
31 manifested as a change in their well-being (generally measured by economists by use of a utility  
32 function of both market and non-market goods).

33 A utility function is a useful construct in economics but cannot be used directly to measure the  
34 social cost of policy in ways that allow comparison across individuals or in comparison to the  
35 benefits of regulation. Instead, economists use measures such as *equivalent variation (EV)* or  
36 *compensating variation (CV)*. EV and CV are money-based measures of a policy change. In the  
37 response to this question, we will focus on EV measures, as they are more typically used in  
38 policy assessment. Conceptually, EV is the maximal amount of money an individual would be

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1 willing to give up in lieu of some policy change (in the context of this question, a new or  
2 changed regulation). This benefit concept is a measure of the money equivalent to the total  
3 impact of the regulation (including changes in consumer prices, changes in wages or returns to  
4 capital, or restrictions on behavior).<sup>4</sup> This measure has a long history of use in economics dating  
5 back to Hicks (1939) and is an essential tool taught in both undergraduate and graduate level  
6 microeconomics. See, for example, Mas-Colell, Whinston & Green (1995).

7 While the question refers to the use of EV in CGE models, it is important to recognize that EV  
8 can be used in PE models as well. All that is required is a representation of each consumer's  
9 utility function (defined over goods and services) and the consumer's budget constraint or,  
10 equivalently each consumer's indirect utility function (defined over prices and income and  
11 subsuming optimizing behavior on the part of the consumer).<sup>5</sup> Its use in a PE framework is only  
12 sensible if the regulation in question affects only one market without spillovers across markets.  
13 Of course, this is precisely the condition required for a PE analysis to be meaningful.

14 Besides being theoretically motivated and straightforward to measure, individual EVs can be  
15 summed to provide an aggregate measure of the social cost of a regulatory policy.<sup>6</sup> In addition  
16 to its association with a sensible theoretical framework ("how much would I pay to avoid this  
17 policy?"), an EV measure requires an underlying utility function. The appeal is that it makes  
18 transparent the goods and non-market services included in the utility function.

19 Like other metrics provided by the output of CGE modeling, EV or CV measures are only as  
20 good as the modeling and data that underlie the results. This is not a drawback of an EV  
21 measure itself but a cautionary note that all models require careful construction and  
22 parameterization. What is appealing about an EV measure is that the utility function can be  
23 examined and the observer can draw his or her own conclusions about the reasonableness of the  
24 representation of preferences.

25 The EV measure has two major drawbacks. First, it cannot be used in bottom up engineering  
26 models of regulatory costs. We view this less as a drawback of EV than a drawback of  
27 engineering models. What this observation tells us is that engineering models can measure a  
28 subset of regulatory costs – the direct compliance costs to the firm. What such models cannot

---

<sup>4</sup> Not included, however, are the environmental benefits from the regulation. These would be measured as a benefit of the regulation rather than included on the cost side of the ledger.

<sup>5</sup> EV and CV can also be recovered from demand functions (see Hausman, 1981). Introductory economics texts often measure changes in welfare for consumers by the *change in consumer surplus* ( $\Delta CS$ ). This is the change in the area under a demand curve for a particular commodity as its price is changed.  $\Delta CS$  does not follow directly from any policy-analytic thought experiment, though it does approximate EV or CV when income effects from the price change are small.

<sup>6</sup> This assumes that the social value of a dollar of income is the same across all individuals, an assumption that is implicit in most or all RIA benefit-cost analyses. To the extent that distribution matters, social weights can be applied to individual EV measures to reflect differing values of income to different income groups based on some ethical norm.

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1 measure is consumer responsiveness to those higher production costs including any possible  
2 averting behavior by consumers to avoid higher consumer prices (e.g. substitution in  
3 consumption).

4 A second potential drawback of the EV measure is that it is not an intuitive concept for the lay  
5 person. People generally understand income, prices, and macro concepts such as GDP. EV is a  
6 thought experiment: how much would someone pay to obtain an improvement in air quality. It is  
7 a hypothetical that can be calculated given a utility function. But it is not something people  
8 regularly think about. The challenge, then, is to explain cost measures using EV to policy  
9 makers in a way that grounds the concept in something easily grasped. While not necessarily  
10 easy to do, it is important to make the effort.

11 The two main alternatives to an EV measure are seriously flawed. Using changes in household  
12 consumption to measure welfare only captures marketed consumption goods. Omitted from this  
13 measure are the value of leisure time and home production, a significant component of  
14 household utility. Leisure time can be affected by regulations both in quantity (changes in labor  
15 supply directly correlate to changes in leisure) and quality (changes in other elements of utility  
16 can affect the marginal utility of leisure). Also omitted from household consumption are any  
17 other non-marketed consumption goods. For example, if a regulation or an oil spill restricts  
18 activities in one public location (such as a beach), and people have to move their activity to a  
19 different and less-suitable public location (a different beach or non-beach public park), then one  
20 element of social cost of that policy or the spill is the loss of utility from using the less-suitable  
21 location. Those public locations are not marketed goods, and so that cost of the regulation or  
22 spill would not be included in any measure of consumption or GDP.

23 Using changes in GDP to measure welfare is often more flawed than using consumption. Recall  
24 that GDP is the sum of consumption, investment, government purchases, and net exports. The  
25 first problem with using GDP as a welfare measure is that investment does not affect household  
26 welfare today but only in the future as capital formation generates a stream of consumption  
27 benefits. Using GDP to measure welfare then creates an attribution problem as well as a double-  
28 counting problem. The attribution problem is that changes in GDP today arising from current  
29 investment would be counted as a welfare change for today's households, when in fact it should  
30 be counted as a welfare change for tomorrow's households. Second, the double-counting  
31 problem is that changes in GDP from greater investment today would be counted as a welfare  
32 gain today as well as a welfare gain in the future (higher consumption from larger capital stock).

33 To see a second major flaw with using GDP or consumption as a welfare measure, consider a  
34 policy to extract more natural resources today, sell those resources, and use them to produce  
35 more goods for consumption. The resulting increase in GDP or consumption would overstate the  
36 increase in welfare, because it does not account for the depletion of those natural assets.  
37 Similarly, we can view clean air as a natural asset. Any change that uses up some of that clean  
38 air (by creating additional air pollution) could increase both GDP and the normal measures of  
39 consumption of goods and services, but it would not account for the loss of that natural asset.

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1 Conversely, a policy to clean up the air might reduce normal measures of GDP or consumption  
2 even though those measures miss the increased value of those natural assets.

3 A third major flaw with using GDP as a welfare measure is that it can lead to perverse results. If  
4 we use GDP to measure the social costs of regulation, then presumably we would say that  
5 regulation is costly if GDP falls (relative to no regulation and abstracting from benefits). To see  
6 the fallacy of this approach, consider an investment in environmental abatement capital like a  
7 scrubber. That investment contributes to an increase in GDP (assuming it is not entirely offset  
8 by a fall in other components of GDP). This increase in turn would appear to support a reduction  
9 in the social costs of the regulation when, in fact, just the opposite is true. The scrubber  
10 investment is a cost arising from the regulation---not a benefit or cost reduction. It appears to  
11 raise welfare in an absolute sense even though its true net impact is zero. Thus, GDP does not  
12 distinguish between costs and benefits.

13 In summary, EV is an appropriate and preferred metric for measuring the social costs of  
14 regulation. It is grounded in economic theory, has the potential to incorporate all impacts of  
15 regulation on households, and provides a dollar-based measure of social costs that can easily be  
16 compared to dollar-based measures of benefits.

### 17 **3.6. Linking Economy-Wide and Sectoral Models**

18 *Charge Question: EPA recognizes that, in some circumstances, the use of multiple*  
19 *models may be advantageous when characterizing the costs of regulation. For*  
20 *instance, an engineering or partial equilibrium model can provide needed sector detail*  
21 *while a CGE model accounts for pre-existing market distortions and how compliance*  
22 *costs in one sector affects other sectors of the economy. In some cases, modelers strive*  
23 *to integrate these two modelling frameworks by establishing hard linkages (i.e.*  
24 *compliance costs are endogenous to the model) or soft linkages (i.e. compliance costs*  
25 *are exogenously specified though the models may be iteratively linked). What*  
26 *conceptual and technical merits and challenges are important to consider when*  
27 *incorporating and potentially linking of detailed sector cost models or bottom-up*  
28 *engineering estimates of abatement costs with a CGE model?*

29  
30 Since federal air regulations are inherently sector- and region-specific in their costs and benefits,  
31 some type of linking of bottom-up and top-down models will often be necessary to deliver  
32 national scale assessments of such regulations. As noted in US EPA (2015a), there are many  
33 different ways to link models for the assessment of air quality regulations. So it is useful to  
34 review some of these options, beginning with the simplest and progressing to the more complex  
35 and time-consuming. At each stage, we comment on their appropriateness for use at EPA.

36 *Soft linking*

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1 This refers to extracting information from sectoral models and inserting it into a CGE model  
2 (with the possibility of feedback loops). For example, changes in production cost and the mix of  
3 inputs and outputs due to a regulation could be estimated with a detailed industry model and the  
4 results used to replace the corresponding baseline solution variables in a CGE model. This form  
5 of model linking is only likely to produce useful results if conditions for recursive modeling are  
6 satisfied, that is, changes in general equilibrium prices must not have a significant effect on the  
7 sector being analyzed. As with other linking methods, soft linking can only be expected to  
8 produce sensible results if the sectoral model uses data consistent with that in the CGE model  
9 and shares a structure consistent with profit maximization. Serious structural inconsistencies  
10 will make translation of sectoral results into variables in the general equilibrium model arbitrary,  
11 and make it impossible to use feedback loops to take changes in sectoral input and output prices  
12 into account. These problems exist with all linking methods, but the soft linking method has no  
13 built in checks of convergence or consistency to make them apparent. To make the results  
14 replicable, the linking procedures as well as the sectoral model must be documented adequately,  
15 and consistency of the sectoral and general equilibrium models addressed explicitly. Use of  
16 proprietary sectoral models in particular will limit replication to researchers with access to the  
17 sectoral model. Soft linking is not necessarily an invalid approach, but each instance must be  
18 evaluated critically if it is used in regulatory analysis.

19 There are separate issues associated with soft links between the natural systems that receive  
20 emissions and the resulting changes in environmental quality. As noted earlier there has been  
21 limited attention given to evaluating these soft links. Smith and Zhao [2016] showed in a small  
22 simple model that such soft links were equivalent to assuming separability of all non-market  
23 goods.

24 *Summary function approach*

25 This is the next most common way of linking models. It involves summarizing key economic  
26 information from a bottom-up model (usually an engineering-economic approach) in the form of  
27 an aggregated functional relationship and imbedding that in the CGE model. This summary  
28 function can represent a marginal abatement cost (MAC) curve, or it could be a more  
29 sophisticated minimum cost, maximum revenue, or profit function. In the latter cases, the  
30 function can include a policy variable representing the stringency of the regulation and, as the  
31 regulation tightens, causes costs to rise, or revenues or profits to fall for the affected sector. For  
32 example, Pelikan, Britz, and Hertel (2015) use a restricted revenue function to represent the  
33 aggregate behavior of a bottom-up model of EU agriculture, wherein the policy variable  
34 represents the stringency of the EU regulation for setting aside land for biodiversity. Rose and  
35 Oladosu (2002) insert a MAC representing forest sequestration of carbon into their CGE model  
36 of the U.S. economy to complement their analysis of the macroeconomic costs of mitigation in a  
37 cap and trade system for greenhouse gases. In the case of a MAC curve that is embedded in a  
38 CGE model, resource requirements in the sector rise with increasing levels of abatement. The  
39 MIT Emissions Prediction and Policy Analysis (EPPA) model has used this approach widely to

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1 represent non-CO<sub>2</sub> GHG abatement possibilities. The benefits of incorporating MACs into a  
2 CGE model are mainly due to the addition of mitigation opportunities and technology detail not  
3 already present in the model. Care does need to be exercised in the application of MACs and  
4 interpretation of results due to some of the limitation of this approach, including: (a) the static  
5 nature of MACs in that the engineering-economic estimates are usually done for an  
6 implementation initial year, e.g., 2020 and assume a technology lifetime and fixed prices; (b)  
7 difficulty in estimating technology developments over time; (c) negative-cost abatement—  
8 generally related to a fixed market price for energy or commodities (such as cost savings from  
9 energy-efficiency improvements)—that are inconsistent with the typical cost minimization  
10 behavior usually imposed in CGE models (i.e., CGE models would typically assume that all cost  
11 savings from energy efficiency improvements have already been achieved).

12 The summary function approach is attractive for repeated analysis, provided the relevant policy  
13 variables are very clear—either in the CGE model, or in the summary function itself. However,  
14 when the air regulation is more complex, this approach may not be sufficient.

15 *Sequential calibration*

16 This is a more sophisticated means of linking two models, invented by Tom Rutherford, and  
17 applied to many different problems (Bohringer and Rutherford, 2008). It was originally intended  
18 to facilitate linking of a bottom-up electricity model with a top-down CGE model. Its  
19 implementation is relatively straightforward. A constant elasticity supply function (e.g., for  
20 electricity) is introduced into the CGE model. The two models are then run in sequence,  
21 successively recalibrating the supply function until the equilibrium price and quantity of  
22 electricity is in agreement between the two models. Experience suggests that this tends to  
23 converge rather quickly, thereby ensuring that, for the common variables, the two models are in  
24 agreement. However, if the power-sector regulation encourages capital-intensive renewable  
25 energy technologies, for example, this increased demand for capital should be carried over in the  
26 integration with the CGE model. Otherwise, sequential calibration would fall short of providing  
27 the full set of general equilibrium impacts of the regulation. Another complication is that  
28 typically the engineering model will incorporate more granular concepts of prices for inputs or  
29 the goods being produced, so that some formula will be required to transform multiple prices in  
30 the engineering model into a single price in the CGE model and vice versa.

31 *Disaggregation of the CGE model*

32 In order to establish full consistency between a technology-rich bottom-up model and a CGE  
33 model, it is necessary to actually integrate the bottom-up technologies into the CGE model. This  
34 has been done in the case of the electric power sector [e.g., Sue Wing (2006); Sue Wing (2008);  
35 Peters (2015)] and for the transportation sector (Kiuila and Rutherford, 2013). It can be  
36 extended to the entire energy sector and its main consumers by using a detailed activity analysis  
37 model, such as MARKAL. With the individual power generation technologies (and transmission  
38 and distribution activities in the case of Peters' work) broken out in the CGE model, one is now

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1 assured of capturing the factor market impacts of air regulations. This kind of disaggregation is  
2 time-consuming and difficult, as it involves bridging engineering and economic data and  
3 concepts. It is most likely to be worthwhile for sectors that have many linkages with the rest of  
4 the economy, as is the case with the electric sector, and when EPA anticipates carrying out  
5 multiple analyses of regulations affecting the sector in the future.

6 **3.7. Economy-Wide Approaches Other than CGE Modeling**

7 *Charge Question: When EPA has estimated the economic effects of regulations on*  
8 *multiple markets it has relied primarily on CGE models, such as the EPA-developed*  
9 *EMPAX and the Jorgenson-developed IGEN models. Are there other economy-wide*  
10 *modeling approaches beside CGE that EPA should consider for estimating the social*  
11 *costs of air regulations (e.g., input-output models, econometric macro models, dynamic*  
12 *stochastic general equilibrium models)? What are the potential strengths and*  
13 *weaknesses of these alternative approaches in the environmental regulatory context*  
14 *compared to using a CGE approach?*

15 Dynamic stochastic general-equilibrium (DSGE) models are conceptually similar to CGE  
16 models, in that they are computational general-equilibrium economy-wide models built upon  
17 microeconomic foundations. The most obvious difference between DSGE and CGE models is  
18 that DSGE models are stochastic whereas very few CGE models explicitly incorporate  
19 uncertainty in productivity levels or other exogenous variables. In addition, because DSGE  
20 models are used primarily to model aggregate macroeconomic issues, such as economic  
21 fluctuations, growth, and the effects of monetary and fiscal policy, they typically model only one  
22 industry, whereas CGE models typically have much more industry disaggregation.

23 Industry disaggregation is vital for modeling environmental policies, because such policies often  
24 target only a relatively narrow sector of the economy (and even for policies that apply more  
25 broadly, some sectors of the economy are affected far more than others). Thus standard DSGE  
26 models are not likely to be useful for EPA's purposes. Nonetheless, there is potential for  
27 developing hybrid models – either by starting from a standard DSGE model and disaggregating  
28 industries or by starting from a dynamic environmental CGE model and integrating uncertainty –  
29 that could be very useful for looking at issues that are hard to address with current models, such  
30 as interactions between environmental regulations and business cycles. However, such hybrid  
31 models would be highly complex, and thus subject to the various concerns that come with  
32 complexity (such as potential lack of transparency).

33 Other modeling approaches are often used for economy-wide modeling, but are not  
34 recommended, in their current form, for use by EPA to analyze social costs. Input-output (I-O)  
35 analysis is a model of all purchases and sales between sectors of an economy, based on the  
36 technical relationships of production (Miller and Blair, 2009). Although it is still widely used for  
37 policy analysis, it is far from the state-of-the-art. Its major strengths (e. g., multi-sector detail,  
38 full accounting of all inputs, and focus on interdependencies) are all captured by CGE modeling,

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1 which also overcomes I-O limitations of lack of behavioral content, absence of the workings of  
2 prices and markets, and lack of explicit constraints on resource availabilities (Rose, 1995).  
3 Conjoined I-O/macroecometric models typically just add a forecasting driver to an I-O model  
4 rather than being a fully integrated version of the two models (Rey, 1998). A major exception is  
5 the Regional Economic Models, Inc. (REMI, 2015) Model, which is fully integrated, and with  
6 many of its components based on time series estimation. It also includes some aspects of general  
7 equilibrium modeling in its labor market module and can readily be used in cases where  
8 regulations are such that they require non-price responses.

9 These other modeling approaches can calculate economic impacts, broadly defined, but most of  
10 them cannot yield standard welfare measures used in benefit-cost analyses because they lack  
11 formal utility or demand functions. A more extensive assessment of these modeling approaches  
12 appears in Section 5.6. In addition, macroecometric models (and other models that include a  
13 reduced-form macroecometric component, such as the REMI model and other conjoined  
14 I-O/macroecometric models) are typically subject to the well-known Lucas Critique (Lucas,  
15 1976). Such models are based on historical correlation patterns in macroeconomic data, and  
16 policy changes are likely to change those patterns. Thus, while such macroecometric models  
17 can be very useful for short-term forecasting, using them to analyze the effects of policy  
18 changes, particularly over the long run, can be misleading. In particular, it can lead to results  
19 that are the opposite of unambiguous qualitative results that can be derived from analytical  
20 models.

21 As noted in Sections 3.1 and 3.6, in some circumstances it may be best to use a suite of tools  
22 including engineering, PE and CGE models. The appeal of a CGE model lies, in part, in its  
23 comprehensiveness: by including interactions throughout the economy it can potentially capture  
24 costs and benefits far upstream or downstream of the point of regulation. However, that  
25 comprehensiveness also presents challenges. Limitations in data or the existing literature may  
26 make it difficult to specify parts of a CGE model that would be critical for analysis of certain air  
27 regulations in a way that is both transparent and robust. In those circumstances, EPA would be  
28 better served by a linked analytical approach than by attempting to use a CGE model alone.

29 Finally, in some cases, EPA may be best served by using multiple CGE models in parallel. This  
30 approach would be most useful when there is little evidence or consensus on a key analytical  
31 issue that determines how the economy will respond to a proposed regulation. It has been used  
32 fruitfully in the analysis of tax policy by the Congressional Budget Office (CBO) and Joint  
33 Committee on Taxation (JCT). In response to a mandate in the 2016 budget resolution that  
34 required a move from static to dynamic scoring, CBO and JCT have used a behavioral Solow  
35 growth model and an optimizing overlapping generations model in parallel to find key channels  
36 that are ignored by static scoring. They then explored the net revenue consequences of allowing  
37 for those channels, drawing on a broad literature to estimate the response of the economy to the  
38 proposed policy. For example, the CBO has used dynamic scoring to examine the impact of a  
39 repeal of the Affordable Care Act, finding that “macroeconomic feedback” through the labor

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1 market would significantly moderate the revenue reduction from repealing the act. Edelberg  
2 (2015) is a presentation describing CBO’s current approach to dynamic scoring.<sup>7</sup>

3 **4. MEASUREMENT OF BENEFITS**

4 **4.1. Conceptual and Technical Hurdles in Economy-Wide Modeling**

5 *Charge Question: Setting aside costs for the moment, what are the main conceptual and*  
6 *technical hurdles to representing the benefits of an air regulation in a general*  
7 *equilibrium framework (e.g. data requirements, developing detailed subsections of the*  
8 *model such as more realistic labor markets, scale and scope)? What would be required*  
9 *to overcome them?*

10 The technical and conceptual hurdles to representing benefits from air pollution policy center on  
11 the tension between CGE models, which tend to be highly aggregated (spatially), and impacts  
12 from air pollution exposures which tend to vary across space.

13 Although the level of regional disaggregation varies across CGE models, they are all still fairly  
14 aggregated. This may present a problem when modeling pollutants with specific localized effects  
15 in a national analysis. We note that economically important air pollutants such as fine particulate  
16 matter have highly localized as well as regional effects. The central question becomes: what is  
17 missed when linking spatially heterogeneous air pollution information to a spatially-aggregated  
18 CGE model? Secondly, would the use of a spatially-aggregated CGE model result in a biased  
19 estimate of the benefits of an air pollution regulation?

20 The question of *how* a CGE model is aggregated may determine whether there are adverse  
21 consequences of representing spatially heterogeneous air pollution benefits in a national CGE  
22 model. For example, aggregating according to airsheds rather than administrative boundaries  
23 would help align the model with exposure to pollutants, although it would still not capture intra-  
24 airshed variability and would complicate modeling of policies imposed at the state, rather than  
25 airshed, level. However, realigning a CGE model according to airsheds may not be necessary if  
26 the economic feedbacks from the benefits of air pollution control are weak. In that case, benefits  
27 modeling could be conducted separately from CGE modeling of costs. This approach would  
28 provide high spatial detail on benefits modeling, which is necessary in the context of local air  
29 pollutants, without requiring matching disaggregation of the CGE model. And, concurrent CGE  
30 modeling could proceed in an aggregated fashion without concerns about missing benefit-side  
31 feedbacks.

---

<sup>7</sup> It should be noted that CBO and JCT use this approach only for proposed legislation that is likely to have major impacts far larger than the vast majority of air regulations. We mention it to illustrate the value of parallel models but do not recommend it for routine use at EPA. Rather, it is a long term strategy that may be useful for improving economy-wide modeling over time.

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1 Conversely, if general equilibrium benefits of air regulations are expected, the next question is  
2 whether the feedbacks themselves will vary spatially. If such general equilibrium effects are not  
3 expected to vary across space, then the aggregated approach may be adequate. If the feedbacks  
4 are liable to exhibit heterogeneity, then the modeler faces a decision as to whether  
5 geographically disaggregated approaches are justified for all sectors, or if disaggregation could  
6 be targeted at particularly relevant sectors. Also note that even in cases when spatial  
7 heterogeneity would make it difficult to accurately measure general-equilibrium effects on the  
8 benefit side, other approaches would miss those effects entirely, so even a highly imperfect  
9 general-equilibrium analysis could still be valuable.

10 In view of the current empirical evidence suggesting that benefits of air pollution regulations are  
11 primarily due to reductions in premature mortality risks, it is important to consider how reduced  
12 mortality benefits will have general equilibrium effects. As such, a channel through which such  
13 benefits may have general equilibrium effects is through the time endowment. However, if this is  
14 the primary linkage between air pollution policy and benefit feedbacks and the labor supply is  
15 relatively mobile, then the advantage to a spatially disaggregated CGE model is likely to be low  
16 and an aggregated model will not be biased.

17 A final consideration focuses on dynamic modeling. In a spatially-disaggregated CGE approach,  
18 the principal advantage of spatial detail is the ability to allocate production, and therefore  
19 emissions, to particular regions. Parameterization of such models is challenging because detailed  
20 time-series data are often unavailable for finely-detailed geographic regions. As a result,  
21 parameters are often based on extant regional patterns in economic activity. A problem then  
22 arises when conducting spatially-resolved CGE in a dynamic setting. In particular, the modeler  
23 would need to make difficult decisions regarding the location of new facilities and the location of  
24 retired facilities in the absence of historical data. These prospective choices would be very  
25 difficult to make with any degree of precision and this component adds to the difficulties  
26 associated with using spatially-disaggregated CGE models.

27 Additional obstacles or challenges associated with representing benefits of air regulations in a  
28 general equilibrium framework include: modeling regulated firms' actual responses in the face of  
29 myriad policy constraints (see Section 3.4), the disparity in valuation techniques applied in non-  
30 and CGE contexts (see Section 4.2), and recognition of possible biases in underlying risk  
31 estimates associated with exposure to air pollution.

32 Regulated firms' response to policy depends on many factors. These include instrument design,  
33 abatement technology choice, the degree of compliance, and firms' objectives. While most of  
34 these challenges are not necessarily unique to CGE models, the crucial dimension of CGE that  
35 relates to these obstacles is the degree of aggregation implicit in most CGE models. That is,  
36 highly aggregated models may miss or omit within-sector variation in these factors, which may  
37 have important implications for both costs and benefits.

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1 As stated above, a significant share of air pollution control benefits emanate from reductions in  
2 mortality risk. These risk estimates, in turn, depend on concentration-response functions  
3 estimated by epidemiologists (Krewski, et al., 2009; Lepeule, Dockery, & Schwartz, 2012).  
4 Again, while resolving any underlying methodological issues is not within the purview of CGE  
5 modelers or this panel, the strong dependence of benefits on these risk estimates suggests the  
6 need for parsimonious CGE models that facilitate or enable rich sensitivity analyses and are not  
7 incorrectly perceived as improving validity by adding complexity.

8 Many prior analyses that estimate the monetary benefits of air pollution policy employ valuation  
9 techniques based on willingness to pay (WTP) measures, such as the Value of a Statistical Life  
10 (VSL). These methods tend to produce benefits estimates that are large relative to abatement  
11 costs (USEPA, 1999). In addition, these benefit estimates comprise a significant share of national  
12 output. In particular, the benefits of the Clean Air Act have been estimated to be between 15%  
13 and 20% of wage income. Smith and Zhang (2016) derived these estimates by comparing them  
14 to the aggregate wage bill. In stark contrast, CGE-based assessments that model benefits of air  
15 pollution regulations through impacts on the population's time endowment generate much  
16 smaller monetary benefit estimates. (A more thorough discussion of these differences is found in  
17 Section 4.2.) With effects this large, at least those generated using WTP measures, an important  
18 consideration is the degree of separability between non-market (associated in part with changes  
19 in mortality risks) benefits and other goods consumed by households. Thus a remaining  
20 conceptual and empirical challenge is the specification of utility functions that can suitably  
21 capture both non-market and market goods and the estimation of parameters within the utility  
22 function.

#### 23 **4.2. Equivalent Variation and Willingness to Pay for Risk Reductions**

24 *Charge Question: Benefits estimates for air regulations are often predicated on*  
25 *individuals' willingness to pay for risk reductions, while economy-wide models yield*  
26 *information on changes in overall welfare (e.g. changes in equivalent variation or*  
27 *household consumption), usually limited to market-based impacts. How do we*  
28 *reconcile these two measures? What type of information does each of these measures*  
29 *convey?*

30 Environmental benefits have not typically been included in equivalent variation (EV) measures  
31 derived from CGE modeling. When benefits have been included, analysts most commonly focus  
32 on market-based or human-capital measures. Principal among these are adjustments to the labor  
33 or time endowments allocated to agents in the model based on the mortality risk reductions  
34 generated by the regulation. From the projected improvement in environmental quality and the  
35 dose-response functions that underlie partial equilibrium benefits estimates, one can predict the  
36 additional worker-hours that would be supplied to the economy. Adding these workers to the  
37 labor or time endowment implies that their effects on income and prices then form part of the  
38 basis of the counterfactual policy analysis.

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1 In contrast, most of the benefits of environmental improvements typically estimated and included  
2 in EPA’s benefit-cost analyses are calculated from PE measures of individual willingness to pay  
3 for risk reductions. These willingness to pay estimates are often based on wage-hedonic models  
4 that attempt to isolate the effect of differences in on-the-job risk across employment types on  
5 market wages (US EPA, 2010f). If workers are optimizing over the characteristics of jobs, then  
6 these wage differentials capture the maximum reduction in earnings that workers would accept to  
7 occupy a marginally less risky occupation. Thus, one is left with estimates of marginal  
8 willingness to pay for risk reductions (or a value of a statistical life, VSL). These numbers are  
9 then multiplied by estimates of the size of the environmental risk reduction expected from the  
10 policy change and scaled up to the size of affected populations to produce estimates of the  
11 aggregate benefits of the policy.

12 Both methods aim to capture the effect of changes in mortality generated by the policy. Beyond  
13 this similarity, however, the two measures may diverge for a number of reasons and reconciling  
14 them is important. Beyond characterizing the type of benefits (mostly premature mortality risk  
15 reductions), whether there are general equilibrium effects (if so, primarily through the time  
16 endowment) and whether or not these vary across space (not if labor supply is mobile or  
17 beneficiaries are retired), an important issue is that the magnitude of effects derived from  
18 willingness to pay measures are such that there likely are important general equilibrium impacts.  
19 For example, the benefits of the Clean Air Act have been estimated to be between 15% and 20%  
20 of wage income. Smith and Zhao (2016) derived these estimates by comparing the benefits to the  
21 aggregate wage bill. With effects this large, an important consideration is the degree of  
22 separability between those benefits and other goods consumed by households. In particular, how  
23 do these gains translate into behavioral impacts? Although the impact of most other  
24 environmental regulations will be smaller in terms of aggregate willingness to pay, the key point  
25 here is that willingness to pay measures of benefits are often substantial, and when they are it is  
26 likely that there are corresponding general equilibrium consequences. Moreover, there will be  
27 general equilibrium effects from allowing environmental services to enter preferences in a non-  
28 separable way. In the discussion that follows, we primarily focus on mortality risk reductions  
29 because it is the single-most important category of benefits in benefit-cost analyses of major air  
30 quality regulations.

31 Murphy and Topel (2006) provide a useful conceptual framework for analyzing willingness to  
32 pay for improvements in health and longevity. We briefly describe it here as an aid to  
33 understanding the key differences between CGE and VSL measures of mortality impacts. The  
34 authors model a household lifecycle consumption problem that accounts for the effects of life-  
35 extension and amenity-based measures of health. The household chooses levels of consumption,  
36 savings and labor supply to maximize expected utility over an uncertain life length.

37 A comparative static exercise yields an expression for willingness to pay for an incremental  
38 reduction in the risk of death, the marginal willingness to pay for a reduction in mortality risk (or  
39 VSL) for an individual currently of age  $a$ :

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1 
$$MWTP(a) = \int_a^{\infty} [y^F(t) + c^F(t)\phi(z(t))]e^{-r(t-a)}S(t, a)dt$$

2  
3 where  $y^F(t)$  is full income at age  $t$  (defined as money income plus the value of leisure time);  
4  $c^F(t)$  is expenditures on full consumption at age  $t$  (defined as market-based consumption plus  
5 the value of leisure time);  $\phi(z(t))$  is consumer surplus per dollar of full consumption at age  $t$ ;  
6  $S(t, a)$  is the probability of survival to age  $t$  conditional on having survived to age  $a$ ; and  
7  $e^{-r(t-a)}$  is a standard discount factor.

8 The expression contains a couple of important insights. First, it makes clear that VSL should  
9 capture the value of non-market assets and consumption.<sup>8</sup> For example, extending the lives of  
10 retirees generates no additional earnings but clearly has economic value. CGE applications that  
11 fail to account for non-market activities (including the value of leisure time) are likely to  
12 underestimate the value of life extension for this reason.

13 Second, existing CGE applications that do account for non-market time could, in principle,  
14 generate impacts that are consistent with the VSL expression above. That is, a change in the size  
15 of the time endowment would be expected to generate changes in full income and consumer  
16 surplus.

17 Beyond this broad correspondence, however, differences in the treatment of any of the terms in  
18 the VSL expression represent opportunities for CGE and VSL-based calculations to diverge. In  
19 particular, the surplus generated by consumption in CGE models will depend on the  
20 parameterization of the agent's utility function. Without a strategy for linking the information  
21 contained in VSL estimates to the preferences described by this utility function in a theory-  
22 consistent manner, we have no reason to expect CGE and VSL-based measures of mortality  
23 impacts to have any relationship to each other.<sup>9</sup>

24 Perhaps an even more basic reason these measures may differ is because the standard VSL-based  
25 calculations are not embedded in a complete demand system. Conceptually, VSL captures  
26 willingness to pay for a small change in risk; that is, for changes involving relatively small  
27 amounts of virtual expenditure relative to income. Using it to evaluate the benefits of risk  
28 reductions involving large changes in virtual expenditure could overstate the benefits by failing  
29 to acknowledge the limits imposed by budget constraints and the effects of diminishing marginal

---

<sup>8</sup> Murphy and Topel (2006) focus on the value of leisure time but the logic applies just as well to the value of other non-market goods and services including environmental amenities.

<sup>9</sup> What shape such a strategy should take remains an open question. Murphy and Topel (2006) specify an intertemporal utility function which includes the value of leisure and describe a strategy for calibrating it using empirical estimates of VSL and key preference parameters. Smith et al (2003) describes an approach combining structural assumptions regarding preferences with empirical estimates of the labor supply elasticity, baseline job risk and wages to imply a value for VSL. Alternatively, Chetty (2006) establishes a theory-consistent link between the labor supply elasticity and the coefficient of relative risk aversion that could be used to calibrate preferences using VSL estimates.

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1 utility – both features that are present when modelers use a utility-maximization approach to  
2 measure welfare impacts. As a general guide, when a VSL-based calculation of risk implies  
3 benefits that represent a significant fraction of household income or when the nature of the risk is  
4 likely to involve strong non-separability between environmental outcomes and other behaviors,  
5 modeling the benefits as part of a complete demand system may be an important step in  
6 understanding the true impact of a regulation.

7 These reasons are likely to explain much of the difference between the quite modest estimates of  
8 environmental benefits that have been produced by CGE-based studies of the Clean Air Act  
9 Amendments and much larger estimates based on VSL calculations. A new strategy for  
10 specifying and estimating the preference functions described in CGE models that is capable of  
11 incorporating VSL information in a theory-consistent manner would be required to produce  
12 comparable benefits estimates from using the two methods.

13 We now explore what the benefit might be from developing these types of comparisons using  
14 general and partial equilibrium approaches. At least two issues seem relevant here. First, CGE  
15 models could provide a vehicle for modeling benefits within a complete demand system,  
16 ensuring that all sources of policy costs and benefits are accounted for and all resource  
17 constraints acknowledged. Beyond the specific issue of constraining VSL calculations by  
18 available budgets, having a complete accounting framework that avoids, for example, double-  
19 counting of benefits where overlap between categories exists and demonstrates how different  
20 categories of benefits are related has value.

21 Second, partial equilibrium approaches assume either that all other prices in the economy remain  
22 constant with the introduction of the policy or that they have no bearing on (are separable from)  
23 demand for environmental quality. This assumption may not hold for any number of reasons.  
24 For example, many CGE analyses predict important impacts of environmental regulation on  
25 factor prices. The VSL formula above makes clear that accounting for these changes is  
26 important: the value of mortality risk reductions would be expected to depend on the future  
27 factor earnings of impacted households.

28 Moreover, many of the techniques used by economists to value environmental quality are  
29 predicated on the belief that the environment is either a complement or substitute for some  
30 market-based activity. Observing how the demands for these related goods vary with  
31 environmental quality allows us to infer its value. At the very least, this points to a logical  
32 inconsistency between the models used to estimate the value of environmental quality and the  
33 way these estimates are employed in benefit-cost analyses. Whether it represents more than a  
34 logical inconsistency is an empirical matter that remains to be explored. However, one can easily  
35 construct scenarios in which these types of relationships might be important; a new regulation  
36 affects both the price of transport fuels and the environmental quality of recreation sites, so the  
37 benefits of the quality improvements are overstated to the extent that they fail to account for the  
38 increased costs of travelling to visit them.

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1 We might also expect non-separabilities to be the source of changes in demand for market goods,  
2 which could be important in evaluating the costs of policy to the extent that these markets are  
3 distorted (see Section 3.1).

4 In summary, we see a few different roles that CGE models might play in modeling  
5 environmental benefits. The first is to provide a consistent accounting framework: the simple act  
6 of writing down a complete set of expenditure and income categories imposes a useful discipline  
7 on the analyst. Ensuring that, for example, willingness to pay for the improvements in  
8 environmental quality imagined by policymakers is, in fact, constrained by available income is  
9 an important reality check. The second role CGE models might play is to explore how important  
10 price changes in related markets are likely to be as a determinant of a policy's anticipated  
11 benefits. Finally, the models may also be useful in describing how changes in environmental  
12 quality affect the responses of other parts of the economy to policy changes through non-  
13 separable relationships.

14 Our discussion has stressed the importance of modeling non-market activities and parameterizing  
15 CGE models using empirical estimates of willingness to pay for environmental quality if one is  
16 to reconcile partial and general equilibrium estimates of benefits. Here we briefly discuss  
17 strategies for operationalizing these ideas.

18 One might argue that – because CGE analyses of environmental regulations have historically  
19 focused on impacts that occur within the market economy – it is natural to focus on market-based  
20 impacts as an avenue for including benefits in these models. Yet the conceptual step required to  
21 include non-market environmental impacts in these models is a small one. In fact, as we next  
22 explain, a close parallel exists in the approach researchers currently use to include leisure  
23 activities in CGE models.

24 CGE models that do not account for leisure specify labor endowments for households as the  
25 wage earnings reported in the input-output tables used in the model parameterization. To  
26 account for the value of leisure activities, modelers expand the definition of the household's  
27 endowment to cover time as a resource that may be divided between market (labor supply) and  
28 non-market activities (leisure demand). The value of the time endowment is based on the  
29 benchmark wage rate – the shadow price of the agent's time in the benchmark equilibrium of the  
30 model if she is optimizing her mix of labor and leisure activities. The agent then assesses her  
31 full income, including both market and non-market components, in choosing consumption  
32 activities (including the demand for leisure). While no physical outlay of money is associated  
33 with the leisure transactions, the model accounts for the economic value of these activities using  
34 standard tools from consumer theory.

35 The same logic applies to the task of including non-market values from improvements in  
36 environmental quality into a CGE model. Households are endowed with a level of services  
37 derived from environmental quality in the benchmark equilibrium to which the model economy  
38 is calibrated. The shadow price used to place a value on this endowment is an empirical estimate

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1 of the aggregate marginal willingness to pay for improvements in environmental quality. The  
2 agent then assesses her full income, including conventional market-based components as well as  
3 the value of the environmental endowment, in choosing consumption activities. How  
4 environmental services enter the agent’s utility function controls the degree to which the  
5 environment functions as a substitute or complement for the other consumption activities  
6 described in the model. In policy experiments, the environmental impacts of new regulations are  
7 reflected in changes in the size of these endowments.<sup>10</sup>

8 Two key pieces of information would be required to credibly parameterize such a model: an  
9 estimate of aggregate marginal willingness to pay for environmental quality (such as a VSL  
10 estimate) and information on the substitution patterns between quality and the other arguments  
11 that enter the utility function. On the first count, no information beyond what is currently used in  
12 current PE benefits calculations is required. Information on aggregate substitution patterns is not  
13 currently available. Nevertheless, researchers could explore the sensitivity of benefits estimates  
14 to a range of elasticity assumptions.<sup>11</sup>

15 Finally, it is worth reflecting on how CGE models are likely to best serve EPA’s mission to  
16 inform stakeholders about the benefits and costs of environmental regulations. CGE models are  
17 unlikely to be successful at producing precise estimates of policy benefits. For example,  
18 interactions between environmental quality and other elements of the demand system are matters  
19 for which we have scant empirical evidence. Sensitivity analysis is essential.

20 Perhaps the most important point to be made here is that expecting CGE models to provide more  
21 precise estimates of benefits than other approaches is to misunderstand what this set of tools has  
22 to offer. In fact, due to the large number of parameters needed in a CGE model, as well as to the  
23 high degree of aggregation that may be required, a CGE analysis is likely to produce less precise  
24 results than a PE or engineering study. However, the real strength of the approach is that it  
25 reduces potential bias by capturing important interactions that would otherwise be omitted. That  
26 is, CGE results will be less precise but able to present a more complete picture of the operative  
27 policy responses. Moreover, a CGE model provides a tool through which researchers can reduce

---

<sup>10</sup> See Carbone and Smith (2008) and Carbone and Smith (2013) for formal descriptions of modeling strategies based on this logic. Including environmental quality arguments in the utility function – as this approach calls for – is a natural way to model amenity-based environmental services, where the environment is being combined with time and market goods to produce well-being. However, it might also serve as a useful shorthand for including VSL information into single-period CGE models, where explicitly modeling a stream of future benefits from life extension is not possible. Dynamic models could, in principle, follow a strategy derived from the logic of Murphy and Topel (2006). These are issues that remain to be explored.

<sup>11</sup> It is worth pointing out that the lack of empirical estimates of substitution elasticities is not unique to modeling environmental benefits. For example, much of the literature evaluating the efficiency costs of environmental regulation in an initially distorted economy (which relies heavily on the use of CGE models) assumes that leisure demand is weakly separable from other consumption for lack of good empirical estimates of the relevant substitution elasticities. A lack of an empirical foundation for this assumption has not stopped researchers from using these models for policy analysis.

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1 the tradeoff between precision and completeness by testing which interactions matter and which  
2 are unimportant. If general equilibrium interactions are shown to matter little for determining  
3 benefits of a particular air quality regulation, non-CGE approaches introduce little bias and are  
4 sufficient. If some interactions do appear important, a CGE approach is warranted: a PE  
5 approach would be incomplete. To determine which such interactions are important, an approach  
6 analogous to that discussed in Section 3.1—for determining when general equilibrium effects are  
7 most important for assessing costs—could be used.

### 8 **4.3. Public Health and Economic Activity**

9 *Charge Question: What are the conceptual and technical challenges to constructing the*  
10 *relationship between public health and economic activity? How can we best capture*  
11 *and communicate the uncertainty surrounding this relationship?*

12 The links between air regulations, public health and economic activity are complex and  
13 discussed in detail in responses to other charge questions. As noted in Sections 4.1 and 4.11,  
14 spatial heterogeneity may be important, both in concentrations of pollutants and in the  
15 demographic characteristics of populations exposed. As discussed in Section 4.2, air quality will  
16 have impacts on morbidity and mortality that affect the economy through changes in the  
17 effective labor supply. Section 4.5 provides further discussion of morbidity and mortality  
18 impacts and then goes further to discuss the impacts of air quality on: (1) the demand for health  
19 care, (2) the consequences of that care for health status, and (3) residential sorting among  
20 households with different willingness to pay for reduced health risks. Section 4.6 discusses the  
21 feasibility of linking health to changes in employment status that may result from regulatory  
22 changes. Section 4.7 provides discusses the link between health status and the demand for goods  
23 other than health care, as well as providing further discussion of the link between air quality and  
24 the demand for health care itself. Finally, Section 4.8 discusses the link between air quality and  
25 productivity.

### 26 **4.4. Modeling Impacts as Changes in Household Time Endowments**

27 *Charge Question: For the Section 812 study, EPA modeled mortality and morbidity*  
28 *impacts (e.g., benefits from reduced premature mortality due to reduced PM2.5*  
29 *exposure) in a CGE framework as a change in the household time endowment. Is it*  
30 *technically feasible and appropriate, and does the empirical literature credibly support,*  
31 *the modeling of mortality and morbidity impacts as a change in the time endowment? If*  
32 *not, what key pieces of information are needed to be able to incorporate mortality and*  
33 *morbidity impacts into a CGE model? Are there other approaches to incorporating*  
34 *these impacts that warrant consideration?*

35 Modeling a change in the time endowment is technically feasible and numerous studies support  
36 the appropriateness of modeling mortality and morbidity as a change in time endowment  
37 (Burtraw et al., 2003; Yang et al., 2004; Matus et al., 2008; Nam et al., 2010, Matus et al., 2012;

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1 Saari et al., 2015), but other channels for capturing the impacts of reduced PM<sub>2.5</sub> exposure (like  
2 labor force participation, change in health care services and expenditures) should be considered  
3 as well. Mortality and morbidity impacts can be modeled as changes in market effects (lost  
4 wages, and expenditures on health care) plus some valuation of the non-market effects of  
5 illness—pain and suffering and associated loss of enjoyment or attention to household activities  
6 because of the illness. In a CGE framework, the components of these valuation estimates can be  
7 included. Specifically, hospital costs can be treated as a demand for medical services, lost work  
8 time can be treated as a reduction in the labor force (in dollar equivalents), and damages beyond  
9 these market effects can be treated as a loss of leisure. Yang et al. (2004) use this approach and  
10 provide a methodology for integrating health effects from exposure to air pollution into a CGE  
11 model. Matus et al. (2008) apply this method to examine the economic consequences of air  
12 pollution on human health for the U.S. for the period from 1970 to 2000. The Matus et al.,  
13 (2008) study addressed benefits from reductions in tropospheric ozone, nitrogen dioxide, sulfur  
14 dioxide, carbon monoxide, and particulate matter. Other examples of the studies incorporating  
15 cost of illness, lost work time and loss of leisure are Nam et al. (2010), where welfare losses  
16 caused by air pollution in Europe are estimated, and Matus et al. (2012), where health damages  
17 from air pollution in China are assessed. These analyses include economic and welfare effects of  
18 pollution-related health outcomes by explicitly accounting for morbidities and mortalities and  
19 explicitly representing a household production sector for “pollution health services”, but they do  
20 not consider feedback effects of pollution on the associated levels of the nonmarket services (see  
21 discussion in Sections 4.5 and 4.9).

22 To incorporate mortality and morbidity impacts into a CGE model, detailed emissions-impact  
23 relationships, including information from source-receptor atmospheric modeling and updated  
24 information on concentration-response functions and associated costs are needed. Examples of  
25 studies that provide information on concentration-response functions are Holland, Berry, and  
26 Forster (1998) and Pope, et al. (2002). Based on the detailed emissions-impacts relationships,  
27 Burtraw, et al. (2003) provide an examination of health effects from changes in NO<sub>x</sub> emissions  
28 in the electricity sector and calculate ancillary benefits from modest carbon taxes. An air quality  
29 modeling system is linked to a U.S. computable general equilibrium economic model in a study  
30 by Saari et al. (2015) where they also use emission-impact relationships to represent the  
31 economy-wide welfare impacts of fine particulate matter. Whether the studies use a CGE or PE  
32 approach, they require validated epidemiological relationships between air pollution  
33 concentrations and the resulting health impacts, and the valuation of so called “endpoints” (such  
34 as respiratory hospital admissions, cardiovascular hospital admissions, myocardial infarctions,  
35 etc.) that represent medical costs and lost wages. The factors that affect the choice for using a  
36 CGE versus a PE approach are discussed in Section 3.1.

37 Another approach for incorporating the economic impacts of air pollution includes estimates of  
38 willingness to pay (WTP) for reduced health risks (Bell, Morgenstern and Harrington, 2011).  
39 WTP estimates for reduced mortality risk are discussed in Sections 4.2 and 4.5. The major  
40 condition for a consistency between WTP and CGE welfare measures includes the constraint on

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1 WTP imposed by the household’s budget. Smith and Carbone (2007) discuss the theoretically  
2 preferred approach to incorporating air quality preferences in CGE models. The benefits and  
3 challenges of their approach are discussed in Section 4.5.

4 **4.5. Other Representations of Mortality and Morbidity**

5 *Charge Question: Approximately 95 percent of monetized benefits of air regulations*  
6 *arise from willingness to pay for reductions in the risk of premature mortality, which is*  
7 *not equivalent to the value of the change in the household time endowment...*

8 **4.5.1. Empirical research to support other representations of direct impacts**

9 *Charge Question: Is there sufficient empirical research to credibly support*  
10 *incorporating other representations of mortality and morbidity impacts or additional*  
11 *benefit or dis-benefit categories?*

12 Benefit analyses for conventional air pollutants, as documented in US EPA (2015b), have been  
13 organized around an established logic that relies on a damage function approach. The largest  
14 share of these health related benefits is associated with mortality effects. Risk changes due to  
15 reductions in the ambient concentrations of one or more air pollutants are monetized using  
16 estimates for the value of a reduction in mortality risk (VSL). The first component of the charge  
17 question asks if there is “sufficient empirical research to credibly support ... other  
18 representations . . .” of the damages. The focus of this question is implicitly on whether other  
19 methods capture health effects associated with morbidity and mortality as well as the other  
20 sources of damages.

21 To address the first component of this multi-part question, there is, in our opinion, a sufficient  
22 empirical support for hedonic property value models’ estimates of the effect of air pollution on  
23 housing values. An early meta-analysis by Smith and Huang (1995), more recently hedonic  
24 modeling by Chay and Greenstone (2005), and the hedonic property and wage modeling by Bieri  
25 et al. (2014) as well as numerous other studies confirm that air pollution measures are  
26 statistically significant influences on residential property values. With that said, there are several  
27 difficulties applying this literature at the national level, as we note in response to the following  
28 questions:

- 29
- 30 • Do they offer sufficient resolution for specific pollutants that would match the detail of  
31 the damage function research? Answer: no, not at this time.
  - 32 • Do they offer sufficient coverage of different urban areas to be used on a national scale  
33 in lieu of that damage function approach? Answer: no, not at this time.
  - 34 • Can these health effects be isolated from other motivations for avoiding air pollution?  
35 Answer: no, not at this time.
  - 36 • Have these studies been tested for spatial confounding effects of unobservables? There  
is at least one study with these types of tests in the hedonic context. It relates to early

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1 experience (Chay and Greenstone, 2005). Based on Kuminoff and Pope (2014), when  
2 evaluating hedonic models in a different application one would raise issues about how  
3 these types of estimates should be interpreted.  
4

5 However, these responses do not preclude the use of hedonic property value estimates as part of  
6 a plausibility analysis (discussed in detail in Section 6.1) of benefit assessments based on the  
7 conventional strategy using VSL estimates. For national scale policy analyses involving  
8 important rules, the use of estimates from multiple methods as part of a plausibility analysis  
9 could be conducted as part of using a CGE model. The earliest research attempting to develop  
10 benefits measures for improvements in air or water quality by Freeman (1982) used this logic to  
11 develop plausible or best available estimates.

12 Equally important, one might consider the strategies used in other contexts to connect estimates  
13 for the VSL to estimates for the labor supply elasticity. Smith et al. (2003) exploited this  
14 connection in their discussion of preference calibration. However the link is not limited to this  
15 case – Chetty’s (2006) link between risk preferences and labor supply measures, Hall and Jones’  
16 (2007) analysis of the value of life and health spending, Weitzman (1998) and Gollier and  
17 Weitzman (2010) on selecting discount rates in the face of risky decisions are all examples of  
18 these types of linkages.

19 The use of preference calibration strategies would yield a wider range of estimates for VSL.  
20 More generally, this logic (see Smith et al., 2002) addresses issues that are similar to what must  
21 be considered in introducing non-market services into CGE models. As noted in Section 4.2,  
22 these issues arise from considering how the tradeoff measures recovered in different contexts—  
23 labor markets with hedonic wage models, labor markets with labor supply models, or hedonic  
24 property value models--relate to a single economic model of individual preferences.

25 Incorporating mortality and morbidity into a CGE model in a manner that allows computation of  
26 an equivalent variation for changes in morbidity and mortality requires introducing these effects  
27 into the specification of an individual utility or expenditure function. More specifically it  
28 requires that the preference function be specified to take account of how mortality and morbidity  
29 contribute to individual well-being. Smith and Carbone (2007) illustrate how this can be done  
30 with a comparison of the use of willingness to pay measures derived from VSL and hedonic  
31 property value models in an amended version of the Goulder-Williams (2003) model. To  
32 account fully for the general equilibrium effects of regulation of pollutants that affect mortality  
33 and morbidity, it is also necessary to represent the generation of pollutants from consumption or  
34 production activities and map pollutants into health outcomes. To address the cost of morbidity  
35 fully, it is also necessary to incorporate the production and consumption of health care and how  
36 health care expenditures change the effects of pollution on morbidity and mortality.

37 Given adequate data or appropriate parameters from the literature, it is a straightforward  
38 programming exercise to extend a CGE model to include these features. Examples of models  
39 that deal generally with the representation of material flows and externalities do exist in the

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1 literature (Ayres and Kneese, (1969), Noll and Trijonis, Espinosa (1996), Espinosa and Smith  
2 (1995), Carbone and Smith (2008, 2013)). To our knowledge there are no off-the-shelf models  
3 that could be used by EPA without further development for benefit-cost analysis of health effects  
4 associated with air regulation other than the EMPAX-CGE model used in the EPA “prospective”  
5 study of Clean Air Act regulations (US EPA 2011, Chapter 8), which incorporates some but not  
6 all of the features described above. Although modifying an existing model written in a flexible  
7 programming language would take a matter of weeks, obtaining data to estimate or calibrate the  
8 relevant valuations and elasticities, and choosing nesting structures and functional forms for  
9 equations in the CGE model to represent substitution and complementarity relationships (for  
10 nonseparable goods) or control technologies would require a substantial research effort.

11 The sequence of models below represent how morbidity and mortality can be incorporated in a  
12 CGE model on both the production and consumption sides. They are constructed for a single  
13 representative agent. To focus on the role of health and medical care, capital is omitted and  
14 labor is the only primary factor.

15 For reference, the simplest CGE model with no non-market goods or health effects is given by  
16 Model 1.  $U_1$  is the agent’s utility function,  $C$  is consumption of goods and services,  $J$  is leisure,  
17  $L$  is labor,  $T$  is the agent’s time endowment, and  $F_1$  is the production frontier linking feasible  
18 bundles of consumption and labor. The parameters of the utility function determine the demands  
19 for  $C$  and  $J$  and hence the supply of labor. Income obtained from labor is used to purchase  
20 consumption goods subject to the usual budget constraint.

21 *Model 1:*

22 
$$U_1(C, J)$$

23 
$$L + J = T$$

24 
$$F_1(C, L) = 0$$

25 In Model 2 we introduce the relationship between pollution and health effects. The utility  
26 function is unchanged but we now include variable  $S$  for reductions in the time endowment due  
27 to sick days and early mortality;  $E$  for emissions that degrade air quality; and  $M$  for mitigating  
28 expenditures to offset the health impact of  $E$ .  $M$  can include a wide array of averting behavior,  
29 including moving to an area with lower pollution, as well as medical care. In addition, we  
30 extend the production frontier to  $F_2$  which includes  $E$  and  $M$  as arguments. Thus, production  
31 now uses labor to produce two desirable goods,  $C$  and  $M$ , but also produces one undesirable  
32 byproduct,  $E$ . We also add a health outcomes function  $G_2$  which captures the feasible set of  
33 bundles of  $S$ ,  $E$ , and  $M$  available to the agent.  $G_2$  captures the impacts of both air quality and  
34 health effects into a function with dimensionality appropriate to the speciation of pollutants and  
35 regional and demographic disaggregation of the CGE model.

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1 *Model 2:*

2 
$$U_1(C, J)$$

3 
$$L + J = T - S$$

4 
$$F_2(C, L, E, M) = 0$$

5 
$$G_2(S, E, M) = 0$$

6 Implicit in Model 2 is a willingness on the part of the representative agent to trade off  
7 consumption and leisure against expenditures on mitigating activities to reduce the risk of  
8 sickness or death (represented by  $S$ ). In particular,  $G_2$  captures the efficacy of mitigating  
9 activities in offsetting the impact of emissions while  $F_2$  captures the cost of mitigation in  
10 foregone consumption and (through labor supply) leisure. However, because health status does  
11 not appear in the utility function, the agent doesn't care about it directly and is only concerned  
12 about health to the extent that it affects the time available for labor and leisure.

13 The VSL is another way of expressing the value of the marginal willingness to accept a small  
14 increase in the risk of death. When expressed as a VSL, it aggregates these values across the  
15 number of individuals who would need to experience the risk change for the expected number of  
16 deaths to be one. In this formulation, where one considers death as causing a loss of labor time,  
17 the VSL is measuring the amount of income required to compensate for the value of lost  
18 consumption caused by the lost labor time. Thus it will exceed the wage rate times lost hours,  
19 since it is an inframarginal measure of the value of a finite amount of lost consumption that  
20 would have been purchased with the additional income (see Section 4.2 as well).

21 Model 2 introduces the healthcare system in a fairly general way. Because mitigating  
22 expenditures like medical care (a possible component of  $M$ ) do not enter the utility function, this  
23 formulation properly categorizes medical care as an intermediate good that produces a valuable  
24 good—more time for labor or leisure—and does not show up as providing welfare directly. That  
25 is, increased pollution will lower welfare through its effects on health, recreation, soiling of  
26 buildings and materials, etc. One way to reduce these effects is to redirect some expenditure  
27 from utility-producing goods to mitigating activities such as medical care, traveling further for  
28 air quality or water quality conditions that maintain the quality of the recreation activities, and  
29 more maintenance of durables affected by pollution. In this model, welfare losses arise from  
30 opportunities that could not be taken because resources were moved from utility producing  
31 goods and services to the mitigating activities. There may also be loss because the mitigation was  
32 not complete: the increase in sick days and mortality risks could not be completely prevented.

33 In a more elaborate formulation shown in Model 3, the representative agent could be represented  
34 as consuming (gaining positive welfare from) health and other goods. Variable  $H$  now indicates  
35 health status, and the utility function has been extended to  $U_3$ , which includes  $H$  as an argument.

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1 The agent's time constraint and production function remain the same as in Model 2 but the health  
2 outcomes frontier has been extended to  $G_3$ , which includes  $H$  as an argument. Expenditures on  
3 mitigating activities can thus reduce  $S$ , increase  $H$ , or both depending on the nature of  $G_3$ .

4 *Model 3:*

5 
$$U_3(C, J, H)$$

6 
$$L + J = T - S$$

7 
$$F_2(C, L, E, M) = 0$$

8 
$$G_3(S, E, M, H) = 0$$

9 Note that health  $H$  is not itself a marketed good but is a result of the agent's choice of mitigating  
10 activities  $M$  and environmental factors  $E$ . Thus in this formulation, like in Model 2, healthcare  
11 (as a component of  $M$ ) is an intermediate good used to produce health, much like gasoline is an  
12 intermediate good used to produce transportation services. Like the effect of improved fuel  
13 economy in reducing the amount of gasoline needed, reduced pollution will reduce the amount of  
14 healthcare expense needed to achieve the same level of health. Health could be highly correlated  
15 with sick days and mortality, but because it enters the utility function directly, the value that the  
16 individual places on it may exceed the value of consumption or income foregone in producing it.

17 However, as noted in Section 4.2, putting health into a utility function used in a CGE model  
18 implies some restrictions that may not be applied to estimates of WTP made outside such a  
19 model. The issues concern the basic assumptions associated with utility maximization which are  
20 needed to ensure existence of an economic equilibrium:

- 21 1. Total WTP for health increases with the amount of health consumed;  
22 2. Marginal WTP for health is non-increasing in health at least locally (quasi-concavity);  
23 3. WTP for health increases with income;  
24 4. Total WTP is constrained by the household's budget constraint.

25  
26 There is also the interesting implication that except in special cases, decreasing pollution will  
27 decrease mitigating expenditures such as health care (i.e., that reducing  $E$  will lead to a smaller  
28 expenditure on  $M$ ). Thus, decreasing  $E$  in a general equilibrium model will produce lower  
29 values for the mitigating activities related to the health effects of pollution but greater welfare  
30 benefits (due to both increases in  $H$  and decreases in  $M$ ) than a stand-alone health effects model  
31 would predict since the latter would usually hold healthcare expenditures constant. This is a very  
32 general economic principle but one that can only be captured with an appropriate utility  
33 specification.

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1 No CGE models with Model 3’s representation of the implications of air quality regulations for  
2 health outcomes are currently available off the shelf for use in benefit-cost analysis. The closest  
3 model would be the work discussed for analysis of the general equilibrium effects of air  
4 pollution in Europe [See Mayeres and Van Regemorter (2008) and Vrontisi et al. (2016). Soft  
5 linked models for the US are also discussed in Matus et al (2008) and Saari et al (2015)].  
6 However, small aggregate models along the lines discussed here, with rough parameters for the  
7 connections among pollution, healthcare and health outcomes, could be constructed. Doing so  
8 would provide insight into the kinds of results that more extensive research and more careful  
9 parameterization would produce, and would possibly even provide some insights into how large  
10 effects could be.

11 There are further issues to be considered associated with the amenity effects of air pollution that  
12 have been estimated with hedonic models. The first step required to incorporate these effects in a  
13 CGE framework would require analysis of the assumption required to decompose the  
14 contributions of health and amenity motivations for the tradeoff measures estimated for  
15 improving air quality within a hedonic framework. That is, a hedonic property value model is a  
16 reduced form description of what the market equilibrium implies a household would pay for  
17 reduced air pollution associated with a residential location. The analysis does not isolate the  
18 sources for a household’s willingness to pay more for these improvements. Assumptions must be  
19 added to describe how the tradeoff should be related to a preference function. EPA (2015b)  
20 references work by Sieg et al. (2004) who use a multi-market framework to evaluate how  
21 locational sorting in response to changes in air quality and the associated changes in housing  
22 rents would influence benefit measures for the improvement in air quality. This analysis did not  
23 attempt to distinguish amenity and health effects. The preference calibration logic outlined in  
24 Smith et al. (2002) would need to be adapted to consider the joint role of amenity and health  
25 effects.

26 **4.5.2. Empirical research to support incorporation of indirect health consequences**

27 *Charge Question: Is there an empirical literature to support the incorporation of*  
28 *potential health consequences of regulation, outside of those directly associated with*  
29 *pollution?*

30 A subset of the contingent valuation (CV) research has adopted the approach of describing the  
31 object of choice posed to respondents as “plans” to improve some aspect of environmental  
32 quality. See Richard Carson (2011) for a bibliography of CV studies. In these studies the focus is  
33 on framing questions that provide a credible description of a policy that survey respondents  
34 perceive as consequential. What can be derived is a measure of the tradeoff that would be made  
35 for the policy described as a plan. One complication is that it may be difficult to transfer findings  
36 from these studies to different contexts: the specific measure of the associated change in quality  
37 may be inconsistent with the needs of a different benefit analysis. Other support can be found in  
38 the quasi-experimental literature where regulation is treated as an external effect on behavior that  
39 is hypothesized to affect environmental quality.

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1 There have been claims that regulations which have the macroeconomic effect of inducing  
2 unemployment or reducing incomes will also adversely affect health, and that this indirect effect  
3 should be included in benefit-cost analysis (citations to be added).<sup>12</sup> However, as noted by  
4 Stevens et al. (2015), aggregate mortality is actually procyclical, with death rates rising when  
5 unemployment falls during economic expansions. The authors attribute much of the procyclical  
6 mortality they observe to a general equilibrium effect: the increased difficulty nursing homes  
7 face when other employment prospects improve for relatively low-skilled workers. An  
8 additional, but considerably smaller component, is due to an increase in motor vehicle accidents  
9 during expansions.

10 It should be noted that if the most inclusive CGE treatment described above were adopted, the  
11 income effects of air quality regulations might be expected to offset part of the improvement in  
12 health status resulting from the improvement in air quality because of the income elasticity of  
13 demand for healthcare. This is a valuable insight that could come out of a CGE approach, but is  
14 more limited than claims that reductions in real income or loss of employment in and of  
15 themselves produce adverse health effects. If there were empirical estimates of the relation  
16 between changes in income and changes in health status, these could be used to incorporate  
17 income into the health outcomes equation as a separate causal influence.

18 In principle, unemployment could also be incorporated as an additional negative input to health  
19 outcomes, by adding unemployment to the health outcomes equation. However, unlike changes  
20 in income from some baseline, it is the rare CGE model that even addresses unemployment [see  
21 Rogerson (2015) for a discussion of some strategies in a dynamic macro setting and Goulder,  
22 Hafstead and Williams (2016) for an environmental CGE model that incorporates involuntary  
23 unemployment]. In all the formulations discussed here, changes in labor supply will occur in  
24 response to changes in real wages, thus implying that if the effect of air quality regulations is to  
25 reduce wage rates, they will cause a lower level of employment. Thus it would be possible to  
26 add “labor” measured by the amount of the time endowment devoted to labor activities to the  
27 health outcomes equation as a direct causal factor. Again, there would need to be some empirical  
28 estimates of the observed relationship.

29 If CGE models themselves could be formulated that produced some form of involuntary  
30 unemployment as a result of air quality regulations that cause industry shifts over time, then that  
31 unemployment variable could also be incorporated in the health outcomes function (assuming,  
32 again, that adequate empirical estimates of the health effects are available.)

### 33 **4.5.3. Approaches for incorporating indirect effects**

34 *Charge Question: What approaches could be used to incorporate these additional*  
35 *effects? What are the conceptual and technical challenges to incorporating them?*

---

<sup>12</sup> There are several aspects of these connections. Some are discussed in the papers in a special section of the *Review of Environmental Economics and Policy* in the summer of 2015 entitled “Unemployment, Environmental Regulation and Benefit Cost Analysis.”

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1            *Under what circumstances would the expected effects be too small to noticeably affect*  
2            *the quantitative results?*

3            The conceptual and technical challenges discussed above are relevant to this sub-question. That  
4            is, the answer lies in detailing the logic associated with providing consistent links between the  
5            tradeoff measures recovered for morbidity with the tradeoff measures for risk changes. That is,  
6            the choices an individual makes to mitigate some health condition that is not life threatening can  
7            in principle reveal tradeoff information – e.g., resources allocated to reduce days of illness.  
8            When a morbidity effect is linked to an increased risk of premature death, the response to it may  
9            reveal information relevant to several tradeoff measures. Suppose for example that angina is a  
10           condition that causes discomfort and signals a higher risk of death from heart disease. Mitigating  
11           behaviors could include weight loss, exercise, and pharmaceutical treatments. Time and  
12           resources would need to be reallocated to these activities and treatments. Measuring the tradeoff  
13           for the risk reduction from the composite of actions requires an allocation of how much of the  
14           bundle of actions reduces risk, enhances other activities of daily living and reduces angina pain  
15           and discomfort. The parameterization of CGE models forces these issues to be confronted.

16           The most direct approach for addressing whether the effects are too small to noticeably affect the  
17           quantitative results arises when the analysis evaluates the sensitivity of the parameters of a CGE  
18           model to the inclusion or exclusion of these measures from the process of calibration that has  
19           been used to recover these estimates. More specifically the linkages between what has been  
20           estimated and the model define a set of moment conditions. Calibration is the process of solving  
21           the nonlinear equations associated with these moments for the free parameters of the model. The  
22           issue comes down to how sensitive the parameters of the “non-environmental” goods and  
23           services in the model are to the importance assigned to the specific environmental services being  
24           introduced.

25           **4.6. Effects of Employment Changes on Health Status and Crime**

26           *Charge Question: The public health economics literature examines how shifts in*  
27           *employment result in changes in health status and crime rates. Can these changes from*  
28           *employment shifts be incorporated into a CGE model, and if so, how? If these positive*  
29           *and negative impacts from employment shifts cannot be incorporated into the CGE*  
30           *model, can they be reflected in the economic impact assessment, and if so, how?*

31           In theory, the effect of employment on health and crime can be incorporated into a CGE model;  
32           however, doing so in a plausible and credible manner would go well beyond the frontiers of  
33           current knowledge and would require major investments in model development. Given these  
34           difficulties and EPA’s limited resources, we do not advocate incorporating these effects at this  
35           time, either in a CGE model or any other economy-wide model. The fundamental issue is that the  
36           effects are the result of a complex multiple-link causal chain. Regulation affects employment;  
37           employment affects health and crime; and health and crime affect the costs or benefits of the  
38           regulation. None of the links in this chain is direct or simple to quantify.

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1 For example, most CGE models explain the number of hours worked as the equilibrium of  
2 supply and demand in the labor market. These voluntary movements in hours are likely to have  
3 a very different impact on health and crime than changes coming from involuntary  
4 unemployment. Very few CGE models capture unemployment and long-term joblessness, so  
5 even this first link in the chain would put the model at the frontier of what is currently available.  
6 To our knowledge no CGE model considers the effect of employment changes on health or  
7 crime. Capturing this and then accurately valuing the resulting benefits would thus require a  
8 model that goes well beyond any that currently exist. For example, to capture the procyclical  
9 mortality discussed in Section 4.5 would require a detailed model of the impact of tight markets  
10 for low-skilled labor on mortality rates in nursing homes. Such a model would be difficult and  
11 very time-consuming to build, and likely so complex that evaluating the credibility of its output  
12 would be nearly impossible.

13 The lengthy and indirect causal chain required to link air pollution regulations with health and  
14 crime will be extremely difficult. In our view, the length of the causal chain suggests the effects  
15 are likely to be small. Modeling efforts should focus first on effects for which the causal chain is  
16 shorter and the links in the chain are more direct.

17 It might be possible to pursue a simpler analytical-general-equilibrium approach focused  
18 specifically on this issue. This would be much less resource-intensive and would provide an  
19 internally consistent approach to the issue. However, such an approach would still face the same  
20 problem with generating credible estimates and thus would at best be able to provide only an  
21 extremely rough and imprecise estimate. Nonetheless, EPA could pursue such research in an  
22 effort to understand whether this issue is potentially large enough to be relevant, in which case  
23 further efforts to include these effects in an economic impact assessment could be warranted.

#### 24 **4.7. Health Status and Changes in Relative Preferences**

25 *Charge Question: When individuals experience changes in medical expenditures, this*  
26 *changes the budget available to the consumer for other goods and services. However,*  
27 *the consumer could also experience changes in their relative preferences for these*  
28 *goods and services (e.g., outdoor activities) as a result of a positive or negative change*  
29 *in their health and/or life expectancy. Is this a change that could be captured in a CGE*  
30 *model?*

##### 31 **4.7.1. Medical expenditures and budget constraints**

32  
33 *Reductions in medical care costs due to air pollution reductions are unlikely to be realized at the*  
34 *household level*

35  
36 We begin by raising a cautionary note about an assumption implicit in the first part of the charge  
37 question—that changes in ambient air quality directly impact individual budget constraints  
38 through changes in medical expenditures. Households covered by employer-provided insurance,

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1 Medicare, Medicaid, or policies purchased through exchanges established under the Affordable  
2 Care Act (ACA) will have out-of-pocket expenses that are only weakly correlated with actual  
3 medical costs. In 2012, private and public insurance paid 42% and 40%, respectively, of all  
4 health care spending. Only 14% of expenditures were out-of-pocket (Centers for Disease Control  
5 and Prevention, 2016 [Table 98]), and a fraction of the latter expenditures were made at the  
6 margin. Although reductions in air pollution could significantly reduce medical care costs for  
7 *some* individuals—provided that health status improvements are not transient, in which case  
8 these costs would be postponed rather than reduced—the bulk of any cost savings would accrue  
9 to private and public insurers.

10  
11 In the long run, some savings to private insurers could result in premium reductions to insureds.  
12 However, employers, not employees, are the insureds in employer-sponsored health insurance  
13 markets. While it is possible that some employers would pass on to employees any premium  
14 reductions, it is unrealistic to assume that they will. Savings pass-through is most plausible in  
15 labor submarkets where employer demand is highly inelastic due to intense competition for  
16 uniquely valuable workers. At the other extreme, any savings to government insurers (e.g.,  
17 Medicare, Medicaid, VA and Tricare) would reduce government outlays and not be passed on to  
18 program beneficiaries.

19 Therefore, the best place to look for consumers to potentially realize cost savings is the  
20 individual health insurance market, where at least in principle insureds are also purchasers.  
21 However, savings are unlikely to be realized there, either. Health insurance is an annual product  
22 covering only medical care expenditures borne during the plan year. Cost savings from reduced  
23 air pollution must occur during the plan year to be realized, but premiums during the plan year  
24 are fixed, preventing insureds from realizing them. To have any opportunity of realizing cost  
25 savings from a multi-year phenomenon like air pollution reduction, consumers must stay in the  
26 individual health insurance market over many years – i.e., not leave the individual market for the  
27 employer-sponsored insurance market or a government insurance program, or become uninsured  
28 – all of which are common experiences. For any individual insurance plan, savings from reduced  
29 air pollution would depend in part on its customer mix, but customer mix changes significantly  
30 from year to year due to changes in enrollment patterns. Even if consumers stay in the market,  
31 the market displays rapid churn from year to year. Finally, to the extent that purchasers in the  
32 individual market are subsidized, any realized cost savings would be attenuated by the premium  
33 fraction covered by subsidies.

34 Observing cost savings in the individual health insurance market may be impossible simply  
35 because of the market’s extraordinary volatility, which appears likely to persist. For 2017, a 25%  
36 average premium increase is forecast for the second lowest-cost “silver” plan, which provides the  
37 baseline for calculating subsidies (U.S. Department of Health and Human Services, 2016 [p. 5]).  
38 Any savings resulting from reduced air pollution would be impossible to detect in such a  
39 baseline. This is compounded by instability in insurer participation and resulting loss of  
40 consumer choice. The number of counties with two or fewer insurers has been projected to

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1 increase from 15% in 2016 to 30% in 2017. Five states are forecast to have a single insurer  
2 serving every county (McKinsey & Company, 2016).

3 The individual insurance market may be better characterized as a government program with  
4 mandatory participation and substantial subsidies. As of December 31, 2015, just 6.8 million  
5 persons had obtained Health Insurance Marketplace coverage. Only 16% of them paid the full  
6 premium; the remaining 84% received substantial taxpayer subsidies in the form of advance  
7 payment of premium tax credits (Centers for Medicare and Medicaid Services, 2016). Therefore,  
8 only 1.9 million persons theoretically could have directly captured medical care cost reductions  
9 in 2015 resulting from reduced air pollution since 2014. But any such cost reductions would not  
10 be captured in practice, for at least three reasons. First, aggregate savings in the individual  
11 market would be trivial because actual beneficiaries would be rare. Second, it would be  
12 impossible to discern which of the roughly 2 million buyers actually experienced reduced  
13 medical care costs. And third, the ACA forbids insurers from passing on reduced costs to  
14 specific insureds even if they could be identified. Even if 100% of aggregate reductions in  
15 medical care costs properly attributable to air pollution reduction were passed on to consumers,  
16 individuals who did not experience significant improvements in health status from reduced air  
17 pollution would capture almost all of these cost reductions.

18 Significant health benefits from reduced air pollution are expected to be concentrated among  
19 persons who are elderly, infirm or both. EPA recently published two estimates of incremental  
20 avoided adult mortality for a PM<sub>2.5</sub> standard of 12 µg/m<sup>3</sup> (460 and 1,000 cases), and one estimate  
21 of avoided incremental infant mortality (1 case). EPA translated these incidence estimates into  
22 incremental dollar-denominated benefits (\$4,000–\$9,000 million for adults; \$11 million for  
23 infants [\$2006, 3% discount rate]) (US EPA, 2012 [Tables 5-18 and 5-19]). Further, EPA  
24 estimated that more than half of the expected incremental gain in life-years would accrue to  
25 persons aged 65+ (US EPA, 2012 [Table 5-23]). Benefits are disproportionately obtained by the  
26 elderly and infirm.

27 Elderly and infirm individuals are predominantly served by Medicare and Medicaid and would  
28 see little or no change in their share of the total cost of medical care even if cost savings were  
29 much greater than projected by EPA due to PM<sub>2.5</sub> reductions. Any cost reductions would be  
30 realized as reduced federal and state program expenditures, and thus a lower burden on  
31 taxpayers, rather than as lower costs to the individuals directly affected by air pollution.

32 *Preference changes due to reductions in air pollution would be difficult to model and are likely*  
33 *to be minor compared to preference changes due to other factors*

34 Although it is unlikely that persons who gain substantial, non-transient improvements in health  
35 status because of air pollution control will capture increased income from reduced medical care  
36 costs, these individuals could experience changes in relative preferences as a result of air  
37 pollution control-mediated improvements in health status. Formally, such individuals would have  
38 state-dependent utility functions.

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1 As a theoretical matter, state-dependence could be incorporated into a CGE model via  
2 modifications to the utility functions used to represent individual behavior. However,  
3 parameterizing those functions would be difficult. As noted in a recent survey of the literature  
4 on health state-dependent utility (US EPA, 2015b) there is relatively little conclusive empirical  
5 evidence on state dependence. Estimating the parameters governing state dependency for use in  
6 a national-level CGE model would require historical preference changes that were observable,  
7 that affected a significant portion of the population, and that could be reliably attributed to non-  
8 transient improvements in health status resulting from reduced air pollution. But preference  
9 changes routinely occur due to a host of phenomena including age, family status, income and  
10 technological change, among others. Any effort to attribute observable, non-transient  
11 improvements in health status resulting from air pollution control must take account of myriad  
12 economic, social, technological and cultural phenomena (and changes in these phenomena) that  
13 also may change preferences. It is highly unlikely that the fraction properly attributable to  
14 reduced air pollution could be credibly identified amidst all of the other factors affecting state-  
15 dependent utilities.

16 Finally, there is no *a priori* reason to expect a disproportionate increase in demand for  
17 environmental goods and services such as outdoor activities. Indeed, improvements in health  
18 status could increase the marginal utility of consuming myriad other goods and services,  
19 including for example, other forms of medical care (e.g., joint replacements) considered more  
20 beneficial at the margin.

21 For all the reasons set forth above, additional work by EPA in this area is **undesirable**.

#### 22 **4.7.2. Likely magnitude of effects**

23 *Charge Question: Under what circumstances would the expected effect be too small to*  
24 *be of importance to the quantitative results?*

25 Two aspects of state-dependence that have been discussed in the literature are of potential  
26 importance. First, the marginal utility of overall consumption may depend on health status. To  
27 the extent that it does, it could affect money-metric measures of welfare such as equivalent  
28 variation. Second, as noted in the charge question, any cost savings that might be realized could  
29 change the allocation of expenditure across goods. While a large effect cannot be ruled out *a*  
30 *priori*, given the ambiguity of existing studies, at the national level both effects are likely to be  
31 small relative to other impacts of regulation, and quite likely unobservable in almost every  
32 circumstance.

33 With that said, it is plausible that reduced risks of non-transient deteriorations in health status  
34 properly attributed to reductions in air pollution might lead some individuals to reduce  
35 expenditures on averting behavior (such as through changes in the demand for real estate in areas  
36 with changes in air quality, which is discussed further in Section 4.11). The amount by which  
37 averting behavior would decline depends on a host of factors including intrinsic risk preferences,

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1 budget constraints, the relative prices of averting goods and services, and risk perceptions.  
2 Indeed, risk perceptions are key. Not only could perceived risk be greater or less than objective  
3 estimates of risk, but risk perceptions could be exacerbated each time the Agency takes an action  
4 that intensifies risk perceptions. For example, decisions to increase a cancer potency assumption,  
5 lower a Reference Dose, or reduce the threshold for presumptive adverse effects of a pollutant  
6 seem likely to induce additional averting behavior even in the absence of regulatory action.

7 **4.7.3. Improving on the Section 812 approach**

8 *Charge Question: If this effect cannot be modeled, how can the approach to*  
9 *incorporating the change in medical expenditures, as employed in the Section 812*  
10 *study, be improved upon?*

11 In the Second Section 812 Prospective study (US EPA, 2011), reduced medical expenditures  
12 attributed to lower air pollution were calculated by extrapolating from published cost-of-illness  
13 estimates. These estimates were then interpreted as realized cost savings to individuals, with the  
14 amounts used as inputs in EMPAX-CGE (US EPA 2015b, p. 15). Implicitly, the 812 study  
15 assumed full pass-through by insurers to employers of reduced medical costs in the form of  
16 lower premiums, and full pass-through of lower premiums from employers to employees. As  
17 noted in Section 4.7.1, these assumptions are inconsistent with health insurance markets in which  
18 third parties are the insureds. Moreover, they were not validated by the Advisory Council on  
19 Clean Air Compliance Analysis during its reviews of the Second Prospective study (US EPA  
20 Advisory Council on Clean Air Compliance Analysis 2010a, 2010b, 2010c, 2010d, 2010e,  
21 2010f). Minimal validity might be inferred from rigorous pre-dissemination information quality  
22 review, but the Second Section 812 Prospective and the Council’s reports suggest that no such  
23 review was performed.

24 For these reasons, a preliminary step that should be taken before applying the 812 approach is to  
25 conduct a rigorous and transparent evaluation of information quality and the validity of the  
26 model’s assumptions about the extent to which any cost savings realized by third parties would  
27 pass through to consumers. Moving beyond that to incorporate health state dependence in CGE  
28 models is **undesirable** because the magnitude of such effects will be highly uncertain given data  
29 limitations.

30 **4.8. Incorporating Productivity Gains**

31 *Charge Question: Some potential benefits, such as productivity gains of the workforce*  
32 *due to cleaner air, are not typically quantified in either a CGE or partial equilibrium*  
33 *framework. Is there a sufficient body of credible empirical research to support*  
34 *development of a technique for incorporating productivity gains and other benefits or*  
35 *dis-benefits that have not been typically quantified into a CGE framework? If so, are*  
36 *there particular approaches that EPA should consider?*

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1 Potential benefits from productivity gains of the workforce due to cleaner air may be important  
2 to include in both CGE and PE models. However, the current state of the literature is such that  
3 there is not enough information about either the direct or indirect benefits that may exist. An  
4 important role that EPA could play is to encourage and support the collection, public disclosure  
5 and analysis of data that improves the understanding of the productivity effects of regulation and  
6 of cleaner air on the workforce.

7 In addition, clarification is necessary in determining what “benefits” should be included. Should  
8 only direct (productivity) benefits associated with changes in technology or process be included?  
9 Here, the existing literature provides only limited information, as most studies are industry,  
10 technology and/or worker-specific, so applying those estimates to the manufacturing sector (or  
11 the economy) as a whole would not be valid. If the productivity benefits are to include those that  
12 arise from the cleaner air itself, even more uncertainty exists. One way in which cleaner air may  
13 lead to productivity gains is through health benefits that can be translated to fewer sick days.  
14 This does not, however, capture benefits in productivity that may arise due to workers simply  
15 feeling “healthier” or “happier,” and hence, more productive if cleaner air also means a reduction  
16 in lower-level measures of illness, such as headaches or fatigue.

17 There is little empirical work that tries to measure the direct benefits to productivity that may  
18 arise from cleaner air. One of the first pieces to try and tackle this issue directly is Zivin and  
19 Neidell (2012). In this paper, they examine daily worker productivity on a farm in California  
20 where workers are paid on a piece-rate basis picking blueberries and grapes. Worker “output” is  
21 easily measured in this context and the authors examine the relationship between daily worker  
22 productivity and ozone levels. Zivin and Neidell find that even at low levels of ozone, a 10 ppb  
23 change in average ozone exposure can lead to a statistically significant 5.5% change in average  
24 agricultural worker productivity. Along the same lines, Chang, Zivin, Gross, and Neidell (2016)  
25 examine worker productivity amongst pear pickers and packers where they compare productivity  
26 against a number of different pollution measures. They find that PM 2.5 has a significant effect  
27 on both indoor and outdoor workers (which would be expected as PM 2.5 can breach physical  
28 structures), but ozone (which cannot breach physical structures) only has a measurable effect on  
29 outdoor worker productivity. The authors suggest that there are significant welfare benefits that  
30 could arise from regulation of PM 2.5.

31 Gains to productivity also may arise indirectly through changes in both short-run and long-run  
32 health benefits. Measuring these benefits requires having a strong understanding of the  
33 relationships between health, productivity, and the environment. Unfortunately, these  
34 relationships are complicated and not well understood. A thorough summary of the economics  
35 literature examining this area can be found in Zivin and Neidell (2013). One of the most  
36 interesting and potentially important areas of research in this field looks at the relationship  
37 between air pollution and cognitive performance and its potential effects on human capital  
38 formation. One example of an indirect effect on worker productivity that can arise from changes  
39 in air quality is given by Lavy, Ebenstein, and Roth (2012). In their work, they examine the

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1 effects of air pollution on testing scores by Israeli students writing exams for their Bagrut  
2 certificate (a requirement for college entrance in Israel). They find that higher levels of pollution  
3 on test days are correlated with lower test scores. These lower test scores could lead to an  
4 inefficient allocation of students across schools and thus have long-run implications for human  
5 capital formation.

6 Indirect benefits/costs on productivity from air pollution, although potentially very important, are  
7 clearly more tenuous in nature and the state of knowledge may not be of a sufficient quality to be  
8 usefully incorporated into either an economy-wide or partial equilibrium model at this time.  
9 Given the shortcomings in current understanding of these issues, we recommend that EPA  
10 consider broad integration of productivity gains of the workforce into CGE models to be a long  
11 term objective. With that said, it would be appropriate for EPA to use high-quality peer-reviewed  
12 studies of industry-specific worker productivity in PE analysis when such studies are available.

#### 13 **4.9. Impacts on Non-Market Resources**

14 *Charge Question: Impacts on non-market resources are not typically incorporated into*  
15 *CGE frameworks, though research has indicated that these impacts could be important*  
16 *in this context. Is there a sufficient body of empirical research to support the*  
17 *development of techniques for incorporating these impacts into existing CGE models*  
18 *that may be available to EPA? What are the particular challenges to incorporating*  
19 *non-use benefits into a general equilibrium framework (e.g. non-separability)?*

20 The parameterization of many CGE models relies on logic summarized by Rutherford (2002)  
21 that normalizes the prices of marketed goods to unity and measures the amounts of market goods  
22 and services (as well as factor inputs) relative to a numeraire. This process allows the distribution  
23 parameters in cost or production functions to be calibrated to correspond to the shares of  
24 expenditures for each sub-function and focuses the attention in parameterization on the elasticity  
25 parameters and the consistent construction of the Social Accounting Matrix.

26 When nonmarket resources are introduced into preferences or production functions as measures  
27 of negative or positive externalities, they must be treated as quasi-fixed from the decision-  
28 making agent's (household or firm) perspective. This change implies that functions often  
29 assumed to be homogeneous become non-homothetic. Calibration is still possible, but there are  
30 many choices in how it is done. If one follows the Perroni (1992) logic, then calibration is based  
31 on the same basic approach used with purely market goods but with the shares defined in terms  
32 of shares of virtual expenditures—including the expenditures attributed to the nonmarket  
33 services. In these cases virtual prices must be specified consistently with the mechanism linking  
34 the amount of the nonmarket services to the external effects (e.g. pollution) of the production or  
35 consumption of marketed goods.

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1 The details of implementing this logic have been outlined in theoretical and empirical terms.<sup>13</sup>  
2 Thus the process is understood and well vetted. When we introduce a measure of pollution or air  
3 quality (say  $Q$ ) into a structural model capable of describing a general equilibrium (such as a  
4 CGE model) it might be introduced into the representative agent's utility function as:

5 
$$U(G, L, Q)$$

6 Where  $G$  is goods,  $L$  is leisure time, and  $Q$  is air quality (negatively related to air pollution). The  
7 agent would have a budget constraint of the usual form, with income related to payments to  
8 factors, and so forth. Suppose  $M$  is income. Then the virtual price (or marginal willingness to  
9 pay for small change in  $Q$ ) will be:

10 
$$\pi = \frac{U_Q}{U_M}$$

11 where the subscripts designate partial derivatives with respect to  $Q$  and  $M$ . Let  $Q_0$  be the baseline  
12 or initial level of  $Q$ , and let  $Q_1$  be the new level, with  $Q_1 > Q_0$ . Then the following expression  
13 provides an approximate measure of the economic value of the improvement:

14 
$$\pi \cdot (Q_1 - Q_0)$$

15 Since  $\pi \cdot (Q_1 - Q_0)$  is derived from the utility function used in the model, if we set this equal to  
16 our measures for the economic value a person would place on  $(Q_1 - Q_0)$  from partial  
17 equilibrium damage functions or other approaches we are implicitly applying something like the  
18 non-market equivalent of Irving Fisher's factor reversal test.

19 Espinosa and Smith (1995) described how nonmarket environmental services can be introduced  
20 into preferences through the threshold consumption parameters of a Stone-Geary specification.  
21 This strategy assumes there is a perfect substitution relationship with each of the commodities or  
22 services where the environmental service is assumed to influence a threshold parameter. It is the  
23 logic that implicitly underlies the strategy that EPA adopted in their CGE analysis in the Second  
24 Prospective Report (in Chapter 8) and the Mayeres and Van Regemorter (2008) work cited by  
25 EPA (2015a). However, the Espinosa-Smith work (summarizing Espinosa's (1996) thesis)

---

<sup>13</sup> The original issues associated with non-separability were discussed in an exchange between Diamond and Mirrlees (1973) and Sandmo (1980). While Cornes (1980) clearly documented the problems with the Diamond-Mirrlees arguments for imposing restrictions to preferences, including separability, most of the literature in public economics followed Diamond and Mirrlees. Discussions of non-separability in the context of second best analysis of externalities can be traced to de Mooij (2000). A demonstration of the empirical feasibility of including non-separable external effects was first reported using Stone-Geary preferences in Espinosa and Smith (1995) with the details of the CGE model developed in Espinosa's thesis (1996). Subsequent research by Schwartz and Repetto (2000), Williams (2002, 2003) has developed the conceptual issues in introducing nonmarket services into the second best analysis of the welfare effects of distortions. Carbone and Smith (2008, 2013) have demonstrated the feasibility of implementing the Perroni logic in models with several external effects.

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1 incorporated all the feedbacks and the emission process. It did not adopt the “soft link” strategy  
2 of recent work.

3 Nonuse values by definition do not leave a “behavioral trail” or imply non-separability. There  
4 are a variety of strategies for considering their inclusion. Carbone and Smith (2013) suggest one  
5 that relaxes the full non-separability assumption.<sup>14</sup>

6 There are at least two issues with incorporating nonuse values. The first is discussed in Carbone  
7 and Smith (2013) concerning whether separability of the nonuse services is the only way to  
8 represent the effects of nonuse related motives for valuing the environment. This paper argues  
9 that “faint” behavioral traits might also capture what is intended by nonuse value. Revealed  
10 preference approaches to non-market valuation tend to focus on a single link between a private  
11 good and a nonmarketed environmental service. There may well be multiple private goods that  
12 are affected by the level of environmental services (see Kling(1989), Larson(1992). Some of  
13 these private goods might not be labeled as uses. Extending the calibration practices to consider  
14 multiple links between private goods and measure of quality should be explored in future  
15 research. In addition other uses of time may hold promise as faint signals. For example, Farrow  
16 and Larson (2012, undated) have also proposed the use of indirect indicators of nonuse values  
17 such as comparing television news viewing counts depending on the stories covered. They use  
18 the cases of the Exxon Valdez oil spill and the Gulf Oil spill to illustrate their arguments. A  
19 second issue relevant to incorporating them in CGE models is the “extent of the market” for  
20 nonuse values. That is, what fraction of the households in a given area (or economy) have  
21 positive nonuse values? The answer to this question is especially important for aggregate  
22 analysis because it determines the income (or expenditure) share used in calibration.

23 It would seem that the best strategy would be to start with incorporating use values for  
24 environmental services with non-separable preferences and include recognition of the feedback  
25 effects associated with the link between emissions of pollutants and the associated levels of the  
26 nonmarket services.

#### 27 **4.10. Interpreting Results When Some Benefits Cannot be Modeled**

28 *Charge Question: Relative to other approaches for modeling benefits, what insights*  
29 *does a CGE model provide when benefits or dis-benefits of air regulations cannot be*  
30 *completely modeled? How should the results be interpreted when only some types of*  
31 *benefits can be represented in a CGE modeling framework?*

32 A CGE model provides a consistent “accounting” framework because it imposes a balancing  
33 criterion between the sources of income and the uses of those resources in expenditures for all  
34 agents (i.e. households, firms and potentially government) that are represented in the model.

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<sup>14</sup> See Herriges, Kling and Phaneuf (2004) for discussion of the challenges in using revealed preference information to estimate nonuse values.

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1 Because these models are intended to depict market exchanges, this accounting framework  
2 includes conditions that assure price determination is consistent with budget balancing and with  
3 assuring that the quantity demanded equals the quantity supplied at each commodity's  
4 equilibrium price. Finally, when the models are constructed to represent perfectly competitive  
5 markets, CGE models maintain that agents take prices as given and implicit entry and exit  
6 conditions yield zero profit outcomes for all producing sectors represented in the model.

7 When the benefits (or dis-benefits) of the air regulations are introduced in the models with the  
8 added assumptions that they are due to non-separable services affecting preferences, production  
9 relationships, or both, then these added connections require the “accounting framework” to be  
10 reconciled with the benefit measures. Moreover, if the links between emissions and these non-  
11 market services are also included, then there is a further level of consistency to be maintained  
12 between the representation of economy-wide market outcomes and the benefit measures assigned  
13 to air regulations. If the benefit measures are incomplete, full consistency between the model and  
14 the economy will not be achieved. However, this does not imply that such a model lacks  
15 informational value. It can offer an important plausibility gauge and can serve as a basis for  
16 evaluating whether the general equilibrium effects of major rules are important enough to  
17 warrant modifying benefit-cost estimates developed using partial equilibrium methods. For  
18 example the early Hazilla and Kopp (1990) and Jorgenson and Wilcoxon (1990) analyses of the  
19 social costs of environmental rules included engineering estimates of the costs of environmental  
20 regulations to gauge the general equilibrium price effects of the size of these costs impacts across  
21 sectors. In the context of industrial organization analyses of the extent of competition residual  
22 demand models can be interpreted as general equilibrium demand analyses where the focus is on  
23 a few linked markets to judge whether one product has monopoly power (see Scheffman and  
24 Spiller (1987) and Willig (1991) for discussion of early uses of this logic). The use of an  
25 incomplete GE model to judge the impact across sectors of new regulations is an analogous  
26 application.

27 As a cautionary note, it may not be appropriate to add CGE and non-CGE benefits since they  
28 may not have been consistently calculated. Benefit-cost analyses should be very clear about the  
29 categories of benefits that are captured and those that are not. When some benefits cannot be  
30 modeled, it is important to frame the economy-wide results as capturing only a portion of total  
31 benefits while another portion remains outside the model. Table 2 of EPA's White Paper on  
32 Benefits (US EPA 2015b) displays a long list of benefits categories for which effects have been  
33 quantified and monetized as well as the categories and pollutants for which this information is  
34 missing. If this table typifies the standard practice at EPA to transparently display missing  
35 information, then we are reassured that the best practice is already being followed. A qualitative  
36 discussion of benefits or dis-benefits that were not modeled should accompany such a list.

#### 37 **4.11. Spatially Distributed Benefits**

38 *Charge Question: For some benefit endpoints, EPA takes into account the spatial*  
39 *distribution of environmental impacts when quantifying their effects on human*

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1        *populations. In these cases, is it important to capture the spatial component of health or*  
2        *other types of benefits in an economy-wide framework? What would be the main*  
3        *advantages or pitfalls of this approach compared to partial equilibrium benefit*  
4        *estimation methods used by EPA?*

5        It is clear from US EPA (2015b) that, at a local or regional level, spatial sorting of heterogeneous  
6        households can have an important impact on the estimated benefits from improved air quality.  
7        Therefore, the first order of business is to capture these effects in the bottom-up estimates of  
8        benefits. This also raises the question whether such spatial sorting requires a general equilibrium  
9        analysis. We think it is fair to assume that changes in commuting behavior, wages and labor  
10       supply will be most strongly felt at the local level. At a national, or even state, scale, such spatial  
11       sorting is expected to have little impact on, for example, national labor supply. In the interest of  
12       prioritizing resources, we suggest that spatial sorting should not be addressed in an economy-  
13       wide welfare analysis. When resources are available, however, it could be included in local or  
14       regional CGE modeling and used in analysis of impacts. Sorting plays a role in distributional  
15       analysis but likely will not influence national benefit-cost calculations.

16       There is a broader question about adding spatial detail in EPA’s national level CGE analysis. It is  
17       now quite common to differentiate certain endowments spatially in CGE models. For example,  
18       river basins are now broken out in CGE models of water. One typically begins at the grid cell  
19       and then aggregates up to the relevant level of detail. Continuing with the water example, it is  
20       useful to draw on a recent paper by Liu et al., (2014), in which the authors examine the  
21       economy-wide impacts of water scarcity. This is very similar to air quality regulation in that it  
22       raises costs in some regions but not in others. As it happens, in their follow-up to the 2014 paper,  
23       Liu et al., (2016) ask the same question that the SAB is asking of air quality models: What if one  
24       suppressed some of the subnational detail? How much would that affect key variables? Of  
25       particular interest is the case wherein Liu et al. drop subnational watershed detail (unified river  
26       basins – to be compared to the full model results). In this work, the authors find that:

27       Impacts on regional production, employment and water use vary greatly between the two  
28       models, since national models don’t produce any variation whatsoever at the river basin  
29       level. National impacts on production and trade are evident, but the impact on aggregate  
30       welfare is quite modest. If we are only interested in aggregate welfare, it appears that a  
31       nested modeling approach would be fully adequate. One could take the estimate of water  
32       shortfall from a biophysical model and apply it to the national (unified basin) CGE model  
33       in order to assess the national welfare impacts of water scarcity (Liu et al., 2016).

34       This leads us to make the following suggestion for future research, which would involve  
35       producing a comparison in the spirit of Liu et al., (2016) with an air quality application. That is,  
36       aggregate regional shocks and apply the aggregate shock at national level, comparing the  
37       national results with those obtained by running a fully disaggregated regional/subnational GE  
38       model. How much do the national welfare measures differ between these two approaches?

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1 Turning from water to airsheds, would this analysis be more useful than state-by-state  
2 disaggregation? Or could it be done in addition to state level disaggregation? That is, air quality  
3 is determined at the level of the airshed, while state policies are made at the state level, and do  
4 not necessarily coincide with airsheds. Air quality regulations under the NAAQS are  
5 administered via State Implementation Plans (SIPs). In most states this process is further  
6 disaggregated geographically in relation to “attainments” areas. For example, California has  
7 several such areas, some of which are delineated along the lines of airsheds, such as the South  
8 Coasts Air Quality Management District (SCAQMD).

9 However, unlike watersheds that are based on a uniquely defined hydrologic unit codes  
10 established by the U.S. Geological Survey, airsheds are generally defined on an application-  
11 dependent basis, e.g., EPA’s 2011 Cross-State Air Pollution Rule. For airsheds, the attribution  
12 of air quality levels to emissions sources can encompass distant states. In some cases, a state’s  
13 contribution to its air quality can be as low as a 1% of total pollutant loading. These different  
14 levels of detailed, geographic data would need to be aligned between the state or regional level  
15 and a CGE model’s data structure to allow for suitable benefit-cost analyses.

16 Another approach to the issue would be the use of CGE models that divide the US into sub-  
17 national geographic areas, such as states. Not only could these models differentiate health or  
18 other types of benefits in each region, but with adequate data they could capture geographic  
19 interactive effects, relating to labor force mobility and competitiveness across regions. The ideal  
20 formulation is based on primary data at the sub-national level (or a “bottom-up” approach) and  
21 also includes flows of goods and factors production between areas in a fully articulated manner,  
22 i.e., known origins and destinations. The tradition has been to refer to these as “interregional”  
23 models. However, given the difficulty of obtaining data, the models are often constructed on the  
24 basis of a “top-down” approach that “pools” imports and exports between regions, for example,  
25 and distributes them according to regional shares (see, e.g., Giesecke and Madden, 2013). An  
26 example of a recent multi-regional CGE model of the 50 US states plus the District of Columbia  
27 is the TERM-USA Model (2013). As is the case with most “top-down” models, this model omits  
28 many important regional and cross-regional distinctions. However, it can accommodate various  
29 differentials generated by EPA analyses across states relating to health and other considerations,  
30 and can trace their geographic interactions to the point that the whole (US total) is not  
31 necessarily the simple sum of the parts (simply adding up all of the state direct impacts).

32

1  
2 **5. EVALUATING ECONOMIC IMPACTS**

3 **5.1. Appropriate Use of CGE Models**

4 *Charge Question: CGE models often assume forward-looking rational agents and*  
5 *instantaneous adjustment of markets to a new, long run equilibrium (for instance, most*  
6 *assume full employment). A 2010 peer review of the ADAGE and IGE M models*  
7 *indicated that this is “probably a reasonable assumption as these models should be*  
8 *viewed as modeling scenarios out forty or more years for which economic fluctuations*  
9 *should be viewed as deviations around a full-employment trend.” In this context and*  
10 *relative to other tools EPA has at its disposal (e.g., partial equilibrium approaches), to*  
11 *what extent are CGE models technically appropriate for shedding light on the economic*  
12 *impacts of an air regulation, aside from its welfare or efficiency implications? In*  
13 *particular, please consider the following types of economic impacts: [responses listed*  
14 *in subsections below]*

15 **5.1.1. General principles**  
16

17 There are a few guiding principles that should inform an evaluation of whether or not CGE  
18 models are appropriate to assess impacts from air regulations. First, policymakers should think  
19 carefully about the nature of the question being asked and select a model that is appropriate to  
20 that context. Aspects of a model that could affect suitability include degree of geographic,  
21 temporal and sectoral disaggregation, time horizon, expectations, types of impacts that can be  
22 forecasted, and policy instruments incorporated. Different CGE models are likely suitable to  
23 distinct lines of inquiry.

24 Second, as exhibited by the detailed review of extant CGE models in the EPA White Paper on  
25 Impacts (US EPA, 2016a), EPA should consider a suite of CGE models. And, all else equal,  
26 analysts should employ the simplest model that is adequate to address the question(s) being  
27 asked.

28 Third, EPA should not aim to use one model for all applications. In addition to choosing an  
29 economy-wide model that is appropriate to the question, it may be necessary to link two or more  
30 models into a unified modeling system. As discussed in section 3.6, this would likely manifest as  
31 a connection (or connections) between (among) a CGE model and one or more sector-specific,  
32 disaggregated partial equilibrium models or among a national model and regional submodels.

33 Finally, there is a balance between capturing detail and complexity and the transparency and  
34 tractability of the model. Transparency and reproducibility are particularly important when  
35 proposed air regulations are likely to be controversial, though both criteria need to be defined in  
36 terms of whether competent experts can understand and replicate results. Clear explanations in

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1 heuristic terms of why economic impacts take the form they do and sensitivity analysis that  
2 shows the model responds in theoretically correct and quantitatively reasonable ways to changed  
3 parameters can also increase confidence and identify potential errors.

4 **5.1.2. Short and long run implications of energy prices**

5  
6 Many CGE models assume frictionless adjustments from a policy intervention or other shock,  
7 making them most appropriate to evaluate long-run responses. A potential shortcoming,  
8 therefore, of such models is the inability to reveal or incorporate short-run impacts. However,  
9 there is a standard set of techniques in the literature for building short-run dynamics into CGE  
10 models. For example, adding capital vintaging, adjustment costs and limited substitution  
11 possibilities between factor inputs to CGE models are all accepted ways one can limit the  
12 response of the economy to policy interventions in a way that is consistent with short-run  
13 outcomes. One technique uses information from disaggregated, typically partial equilibrium,  
14 models to inform CGE analysis (see, for example, Borhinger and Rutherford, 2008). As such, PE  
15 and CGE models should be viewed as complementary tools rather than substitutes.

16 The ability of CGE models to effectively capture short-run impacts of air regulations on energy  
17 prices depends on multiple factors. First, the form of the air regulation matters. It is conceivable  
18 for a highly aggregated model to detect short-run impacts of a uniform policy that, say, levies an  
19 equal fee on emissions of a pollutant no matter where, or from what sector it is released.  
20 However, current and especially recent policies are far more complex; the Cross State Air  
21 Pollution Rule (CSAPR) establishes multi-state trading zones that are likely to yield different  
22 prices for SO<sub>2</sub> and NO<sub>x</sub> emissions. Such design features reduce the ability for highly aggregated  
23 CGE models to reflect short-run, spatially-resolved effects of policies on energy prices. Though  
24 CGE models will always be more aggregated than the real world and many regulatory policies,  
25 there has been a great deal of progress in building multiregional CGE models down to the census  
26 region, state and National Electric Reliability Region. Economy-wide models with such  
27 disaggregation include the MIT USREP model,<sup>15</sup> the DIEM-Electricity model of the Nicholas  
28 Institute at Duke University<sup>16</sup> and the NERA NewEra model.<sup>17</sup>

29 Aside from policy design, CGE models are limited in their ability to accurately predict energy  
30 price effects because of heterogeneity in the fuel mix of regulated sectors. Consider a  
31 hypothetical policy governing SO<sub>2</sub> emissions from the electric power generation sector. SO<sub>2</sub>  
32 discharges are produced, primarily, from coal. Thus, the mix of input fuels used by generators

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<sup>15</sup> Sebastian Rausch and Matthew Mowers, “Distributional and efficiency impacts of clean and renewable energy standards for electricity” Resource and Energy Economics Volume 36, Issue 2, May 2014, Pages 556–585

<sup>16</sup> Martin Ross, "Structure of the Dynamic Integrated Economy/Energy/Emissions Model: Electricity Component, DIEM-Electricity." Nicholas Institute for Environmental Policy Solutions Working Paper 14-11. Durham, NC: Duke University. <http://nicholasinstitute.duke.edu/environment/publications/structure-dynamic-integrated-economyenergyemissions-model-electricity-component-diem>;

<sup>17</sup> W. D. Montgomery, S. Tuladhar, M. Yuan, P. Bernstein and A. Smith. “A Top-down Bottom-up Modeling Approach to Climate Change Policy Analysis.” Energy Economics, Vol. 31 (2009) Supplement 2.

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1 will dictate the cost of compliance, and the pattern of incidence in energy prices. That is, areas in  
2 which power is produced by burning coal will likely show greater impacts whereas other regions  
3 in which power is generated by hydro, renewables, natural gas or nuclear will not. Regional and  
4 fuel disaggregation is present in many modeling systems used to evaluate air regulations, and the  
5 best practice in disaggregation should be followed when regional differences in cost and price  
6 impacts are to be expected. Moreover, it is not sufficient for a model to provide disaggregated  
7 outputs simply by sharing out results for a larger region. True disaggregation requires a  
8 structural representation of behavior, technology and prices at the chosen level of disaggregation.  
9

10 An additional factor that may complicate the estimation of policy impacts on energy prices is the  
11 interactions between air regulations. An example of this is compliance with the National  
12 Ambient Air Quality Standards (NAAQS). Estimating the impacts on energy prices of a new or  
13 proposed policy will depend on the current attainment status (NAAQS) of particular counties and  
14 metropolitan areas. Because failure to reach attainment with the NAAQS results in more  
15 stringent emission reduction requirements (relative to counties in attainment), there is likely to be  
16 spatial heterogeneity in the degree to which a new policy will yield additional abatement and  
17 metropolitan areas. Because failure to reach attainment with the NAAQS results in more  
18 stringent emission reduction requirements (relative to counties in attainment), there is likely to be  
19 spatial heterogeneity in the degree to which a new policy will yield additional abatement and  
20 subsequent costs and tertiary effects on energy prices. Again, the point is that a judiciously  
21 chosen degree of geographic resolution is necessary to capture these impacts. Disaggregation  
22 beyond the resolution of economic data in order to match regulatory boundaries, for example,  
23 will provide no useful information about economic impacts. Since county-level data is  
24 insufficiently reliable and consistent to be used in economy-wide modeling, this suggests that  
25 judicious aggregation is required to minimize the first-order errors induced by mismatching air  
26 and political regions.

27

### 28 **5.1.3. Sectoral impacts**

29

30 The issue of aggregation in CGE models is central to an assessment of whether they can  
31 adequately capture impacts of an air regulation that vary by sector. There are certainly examples  
32 of CGE models that feature sector-level disaggregation. These are discussed in US EPA (2016a,  
33 2016b). What comprises a sector is not a necessarily common across CGE models. For instance,  
34 US EPA (2016a) cites CGE models that include from 9 to 497 sectors. Regardless of the  
35 definition of sectors, estimates of highly detailed within-sector impacts (such as plant closings  
36 and openings) may require linkages to sector-specific (partial equilibrium) models. The value of  
37 CGE is modeling inter-sectoral impacts from an air regulation. And, the utility of a sector-  
38 specific PE model is estimating intra-sector impacts, possibly at the facility level. Therefore, a  
39 CGE-PE linkage can translate general equilibrium effects from policy into facility-level  
40 ramifications such as openings and closings and vice versa.

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1 Spatial resolution is also related to the discussion of sectoral impacts. That is, the geographic  
2 distribution of industries within the economy is not uniform. Access to markets or to deposits of  
3 particular raw materials results in patterns of industry locations that are well known: the Rust  
4 Belt, the Corn Belt, Silicon Valley are all examples of this phenomenon. Impacts of air  
5 regulations such as compliance costs, resulting changes in product prices, and changes to  
6 employment are therefore likely to exhibit spatial signatures. These patterns are highly relevant  
7 as they also interact with demographic and socio-economic phenomena, which may affect  
8 welfare outcomes if utility is concave in income.

9 Synthesizing PE and CGE models happens with either one-way or two-way linkages. One-way  
10 linkage feed results from economy-wide models into disaggregated PE models. Two-way  
11 linkages allow for the disaggregated effects (impacts disaggregated along a dimension such as:  
12 industry classification, production technique, region, or demographic group) predicted by the PE  
13 model to then feedback into the CGE model. The linkage passes the results from the  
14 disaggregated model back to the economy-wide model and subsequently solves for the new  
15 equilibrium. Conceptually, two-way linkages are preferred. Of course, it is computationally  
16 simpler and lower cost to use one-way linkages. Whether or not employing one-way linkages is  
17 an acceptable approach depends on whether or not the modeler anticipates important interactions  
18 *between* the models, as well as budgetary and time constraints.

19

#### 20 **5.1.4. Impacts on income distribution**

21

22 As noted above, a central issue concerning the suitability of a given CGE model to assess the  
23 effects of an air regulation is the model's degree of aggregation. In the discussion above,  
24 aggregation referred to the geographic and sectoral composition of the model. Here aggregation  
25 focuses on the income distribution. Analysis of impacts on the income distribution are important  
26 in light of both environmental justice concerns and rising inequality.

27 A highly aggregated model omits very important distributional effects. If workers are risk averse,  
28 even a policy that produces an equal percentage reduction in annual income will have welfare  
29 effects that are not uniform if workers start with different baseline incomes. If air pollution  
30 regulations repeatedly have disproportionately adverse effects on the same subpopulations, the  
31 relative loss they experience grows. To detect such heterogeneous effects, a model must  
32 decompose the workforce according to categories of baseline income.

33 Consider a prediction by a model of a 2% reduction in earned income. This is insufficiently  
34 detailed to adequately assess impacts; whether such a reduction were manifest across all working  
35 persons or is concentrated in one sector, state, or metropolitan areas are (of course) very different  
36 outcomes, particularly if the predicted 2% income reduction is an average that includes many  
37 households with no income reduction at all. A CGE model may detect and report such

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1 heterogeneous effects (see, for example, Rausch and Reilly, 2011). However, it needs to be  
2 designed in such a way that such impacts are revealed.

3 Distributional effects also depend on how broadly income is defined. One level of analysis  
4 works strictly with income earned in the context of the market economy: wages, salary, and  
5 income from capital assets. An alternative definition of income includes non-market components  
6 such as the value of leisure time, home production, consumption of natural capital, and adverse  
7 impacts from exposure to environmental pollutants (see Nordhaus and Tobin, 1972). Using a  
8 broad notion of income is especially important in the analysis of air pollution regulations as such  
9 policy interventions will impact exposure and, hence, this augmented definition of income. CGE  
10 models would, in principle, be able to accommodate such an income construct so long as (1) the  
11 components of augmented income are monetized, and (2) they are matched in aggregation  
12 according to the CGE structure. See Carbone and Smith (2008, 2013) for conceptual discussions  
13 of some of the issues involved in including non-market components of income into CGE  
14 analysis.

15 **5.1.5. Transition costs in capital or labor markets**

16  
17 Air regulations may have particularly concentrated impacts in particular sectors of the economy  
18 because such policies often target distinct sectors, industries, or facilities. One clear advantage of  
19 CGE relative to PE approaches is the ability to uncover worker or capital transitions from a  
20 regulated sector to an unregulated or less regulated one. However, many CGE models assume  
21 that reallocations are costless. Yet it is obvious that such transitions often involve considerable  
22 and sometimes highly persistent costs. These costs may result from prolonged periods of  
23 involuntary unemployment, the need to retrain laborers if human capital affected by an air  
24 regulation is particularly specialized, and the heterogeneity of transition costs within the income  
25 distribution. Persons toward the bottom end of the income distribution are likely to be less able  
26 to adapt to job loss because of less accumulated wealth and low baseline human capital.

27 Transition costs in capital flows between sectors have long been included in CGE models that  
28 include adjustment costs in investment. Transitional labor costs have been included much more  
29 recently, including by Hafstead and Williams (2016), which employs a search model to reflect  
30 frictions in labor markets. Search costs lead to heterogeneity in transition costs that vary  
31 according to policy design (i.e., whether the policy is a tax or an emissions standard) and over  
32 the business cycle.

33 Additional labor market rigidities that would be difficult to capture in any model, whether CGE  
34 or PE, may be important for air regulations. In particular, workers may be especially resistant to  
35 change in labor markets associated with industries—coal mining, oil and gas extraction—where  
36 employment has cultural attributes that make it “a way of life.” CGE models, and even most  
37 partial equilibrium models, will fail to sufficiently capture such frictions.

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**5.1.6. Equilibrium impacts on labor productivity, supply or demand**

Broadly speaking, evaluating equilibrium labor market impacts is a core strength of CGE models and one of the most important benefits they provide relative to PE approaches. Labor demand at the sectoral level is endogenous and responds to changes in prices throughout the economy. Labor supply in most modern models is also endogenous and results from tradeoffs between consumption and leisure. In the medium to long-run equilibrium imposed in CGE models, real wages adjust to balance changes in demand with changes in supply.

With that said, there is considerable room for improvement. Almost all CGE models use a highly aggregated approach to modeling labor markets and do not distinguish between different occupational or skill groups. They do not have separate demands and supplies of labor by workers with different levels of education (say high school vs. college) or different skills (machinist vs. attorney, for example). To be clear, some models do include educational achievement when constructing the effective time endowment behind labor supply and also allow for exogenous wage differentials across industries (see Jorgenson, Goettle, Ho and Wilcoxon 2013, for example). However, models generally do not have endogenous equilibrium wage differentials between different groups, nor do they have endogeneity in educational or occupational choice.

In terms of equilibrium impacts on aggregate productivity, CGE models provide useful but incomplete information. In the long term, productivity results from three forces: a) increased educational attainment and human capital accumulation; b) capital deepening; and c) technical change. As noted above, CGE models do not currently include endogenous educational attainment so the first component is imposed by assumption. CGE results will thus fail to capture any productivity impacts of air regulations that would come about through changes in the amount of education workers choose.<sup>18</sup> In contrast, CGE models that are relevant for air regulations will all include endogenous capital accumulation and will thus capture capital deepening. The final component, technical change, varies across models. In some cases technical change is imposed exogenously. Those models thus provide endogenous information about only one of the three drivers of productivity: capital deepening. Finally, models in which labor or total factor productivity is endogenous (responding to prices and sometimes to explicit investment in research and development) provide endogenous information on two out of three of the drivers.

**5.2. International Competitiveness**

*Charge Question: Concerns are sometimes raised that in response to a change in U.S. environmental policy some domestic production may shift to countries that do not yet*

---

<sup>18</sup> The discussion here focuses on the long term drivers of productivity and abstracts from the direct effects of air quality on workers, which is discussed in Section 4.8

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1        *have comparable policies, negatively affecting the international competitiveness of*  
2        *energy-intensive trade-exposed industries and causing “emissions leakage” that*  
3        *compromises the environmental effectiveness of domestic policy.*

4        **5.2.1. Applicability of CGE modeling**

5        *Charge Question: Could a CGE model shed light on the international competitiveness*  
6        *effects of air regulations? If so, what types of CGE models are needed to evaluate its*  
7        *effects?*

8        Competitive effects and emissions leakage resulting from environmental policy in the United  
9        States are very real concerns. International trade is relatively free, so any policy that causes  
10       production costs to rise can lead to a price-induced decline in consumption of the domestically  
11       produced good, depending on the relative substitutability of domestic and foreign goods. The  
12       impact on heavily-regulated trade-exposed goods will be larger, given the greater effect on  
13       domestic production costs and the relatively high exposure of the good to foreign competition.

14       Proper modeling of such an industry is necessary to provide an accurate estimate of the likely  
15       effects of any change in regulation. Historically, most CGE models have used the Armington  
16       (1969) assumption along with perfect competition to capture the stylized facts of two-way trade  
17       in the same sector while retaining computational tractability. The Armington assumption treats  
18       similar goods from different countries as imperfect substitutes for one another in international  
19       trade. Typically, a single sector’s foreign goods are aggregated into a composite good using a  
20       single elasticity of substitution, and that composite good, in turn, is treated as an imperfect  
21       substitute for the domestic sector’s composite good. The domestic-foreign elasticity is frequently  
22       taken to be half the foreign-foreign elasticity of substitution (see, for example, the GTAP model,  
23       as summarized in Hertel, 2013). Considerable skepticism over the Armington structure arises for  
24       large changes in relative prices, however, because Armington models exhibit significant  
25       hysteresis in the pattern of trade.

26       Other recent approaches, such as using the Melitz specification for heterogeneous firms (Melitz,  
27       2003) offer the possibility of modeling heterogeneity of firms and their emissions, both  
28       domestically and abroad, potentially offering better alignment with the stylized facts about  
29       production technologies and emissions across firms. Modeling firm heterogeneity is at the  
30       frontier of trade modeling, and the initial indication from an examination of carbon policy is that  
31       the competitive effects and leakage depend heavily on the trade structure. For non-carbon air  
32       regulation, it is not clear that the trade impacts will be significantly different across the structures  
33       (Armington vs. Melitz). Independent of trade impacts, the consideration of firm heterogeneity  
34       can inform the heterogeneity in regulatory burdens across firms with different emissions  
35       intensities. Because regulatory impact analyses may emphasize impacts on small firms, it may be  
36       desirable to track the size distribution of affected firms. In general, the heterogeneity being  
37       explored in trade analysis is not confined to domestic vs. imported goods: many products are  
38       heterogeneous in the domestic economy even within narrow classification categories. In terms of

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1 trade structures and industrial organization more generally, the EPA should keep apprised of this  
2 emerging literature in the near term and consider developments that move beyond the Armington  
3 assumption and perfect competition for the longer-term.

4 At the other end of the scale, some industries produce relatively homogeneous goods and involve  
5 largely one-way trade that differs by coast: for example, the U.S. imports on one coast and  
6 exports on another, as we see in refined products trade. In these cases, the Armington  
7 assumption can greatly underestimate competitive impacts on the industry.

8 Another area of modeling that is potentially useful for assessing the indirect effects of air  
9 regulations is to employ CGE modeling frameworks that highlight the impacts on global supply  
10 chains. Air regulations in one (upstream) sector might reduce the competitiveness of that sector,  
11 but because of shifts in international sourcing, adverse economic effects on downstream sectors  
12 might be substantially mitigated (though with potentially significant distributional effects; see  
13 Section 5.1.4). Multi-region CGE models can help identify the channels for such effects.  
14 Depending on the nature of regulations, identifying such channels might be quite important.

15 One of the most important challenges to effectively employing CGE analysis of air regulation  
16 concerns proper sectoral disaggregation and alignment with the policy being analyzed. For  
17 example, as noted in Section 3.2, a researcher would likely find it challenging to evaluate  
18 changes to boiler regulation using a CGE framework. The regulation concerns a narrow portion  
19 of each of a highly diverse set of industries. On the other hand, new air regulations concerning  
20 the production of clinker in the cement industry would be more tractable: while special modeling  
21 detail and focus would need to be paid to the industry, the sectoral coverage of the regulation is  
22 far more tractable and contained.

23 Another unresolved point about leakage in CGE models is the degree of mobility of primary  
24 factors (labor and capital). Many CGE models assume these factors are perfectly mobile within a  
25 nation or region, but cannot move between nations or regions. Such models can overstate leakage  
26 to the degree that these factors can actually move between regions (Baylis *et al*, 2014).

27 In general, CGE modeling is more appropriate when dealing with economy-wide emissions  
28 issues, such as carbon dioxide emissions, where the emissions mechanism is well-defined and  
29 regulatory effects propagate broadly through the economy. For localized criteria pollutants,  
30 leakage elsewhere is generally not a domestic environmental concern, but the competitive effects  
31 of regulation still may be important. Unlike carbon dioxide, for most of the pollutants that fall  
32 under the National Ambient Air Quality Standards (NAAQS) program it would seem global  
33 leakage and even inter-industry leakage would be hard to trace in a CGE context given that  
34 emissions factors would not necessarily track with fuel usage. However, unlike carbon dioxide,  
35 international leakage is only a concern for transboundary NAAQS pollutants.

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1 **5.2.2. Tradeoffs with other modeling dimensions**

2 *Charge Question: Does accounting for international competitiveness or emissions*  
3 *leakage effects in a CGE model necessitate compromises in other modeling dimensions*  
4 *that may be important when evaluating the economic effects of air regulations?*

5 A credible CGE analysis will necessarily include a representation of trade, and this existing  
6 representation of trade will necessarily have implications for shifts of production and emissions  
7 from each industry in each country. Thus, accounting for competitiveness and leakage need not  
8 detract from other modeling dimensions. To be more specific, the model will include a  
9 specification of regions of economic activity, which might be the US economy, state economies,  
10 subnational regions, or multiple countries. These regions must be linked among each other or to  
11 a parametric representation of the rest of the world. The model will be generally classified as a  
12 multi-region model or an open-economy model. Open-economy models approximate external  
13 (foreign) agent responses through import-supply and export-demand functions, while multi-  
14 region models use explicit representations of each region's production, consumption, and trade.  
15 With the necessity of representing trade in some manner, the competitive effects and at least  
16 rough indication of trade impacts are integral to either approach.

17 For many research questions that consider regulation of criteria pollutants, an open-economy  
18 approach can be appropriate. For other issues dealing with carbon policy, a multi-region  
19 approach might be necessary. In particular, when foreign regulation of carbon is coincidental to  
20 domestic regulation, the leakage and competitive effects depend on endogenous foreign-agent  
21 responses. See, for example, the emerging literature on the stability of coalitions in international  
22 environmental agreements, as summarized in [Barrett \(1994, 2012\)](#). While accounting for  
23 international competitiveness or leakage in a CGE model does not necessitate compromises in  
24 other modeling dimensions, it is important to use a transparent structure that informs the specific  
25 research question.

26 **5.2.3. Other economy-wide approaches**

27 *Charge Question: Are there other promising general equilibrium models or methods to*  
28 *assess international competitiveness effects of regulations?*

29 Overall, the Panel recommends CGE modeling as a key method for assessing international  
30 competitiveness effects and leakage. There are, however, examples of good commodity-specific  
31 PE trade models that also might be useful. CGE models often operate at a level of aggregation  
32 that dilutes the impacts at a more granular level. As a longer term objective, the EPA should  
33 consider the use of PE as a supplement or complement to more aggregate CGE analysis. PE  
34 trade models are appropriate as a supplement when the regulatory impacts are expected to be  
35 narrowly focused on a specific trade-exposed sector. A CGE approach is warranted when the  
36 regulatory impacts are expected to impact a number of sectors that are trade-exposed or are  
37 otherwise linked through input-output relationships, although PE models may still be useful in  
38 revealing higher-resolution trade impacts.

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1 **5.3. Criteria for Evaluating CGE Models Used to Assess Impacts**

2 **5.3.1. Overall criteria**

3 *Charge Question: Organizations outside the federal government have also used CGE*  
4 *models to assess the economic impact of recent EPA regulations. What criteria should*  
5 *be used to evaluate the scientific defensibility of CGE models to evaluate economic*  
6 *impacts?*

7 The criteria for evaluating CGE models developed outside of the federal government should be  
8 the same as those applied to evaluate CGE models that are developed and used by government  
9 agencies themselves (US EPA, 2003). In addition to applicable information quality standards  
10 (OMB, 2002; U.S. EPA, 2002; OMB 2005), the basic checks for any CGE model include: a)  
11 availability, completeness and transparency of model documentation; b) public access to the  
12 model, including its source code and all other material components (See Section 3.3.1); c) a  
13 theoretically consistent structure based on microeconomic foundations that represents the  
14 behavior of producers and consumers; d) theoretically and empirically sound justifications for  
15 the choice of functional forms and parameter values; e) exploration of underlying reasons for any  
16 markedly different results from other models; f) peer-reviewed publications for the model or its  
17 closely-related antecedents; and g) substantial evidence of robustness with respect to alternative  
18 plausible assumptions, model specifications and data.

19 Models should be evaluated based on their comparative ability to answer the particular policy  
20 questions at hand. Among the factors that can be used are the following: a) the level of  
21 granularity needed for impact analysis (e.g., level of sectoral detail, the representation of regions,  
22 disaggregation of consumers by income groups); and b) the ability to capture interactions across  
23 markets, regions, and household groups.

24 Model performance should be tested via model comparison exercises and through simulations  
25 examining alternative assumptions, data, and sets of stylized facts. Reproducing history *per se* is  
26 not an appropriate measure to evaluate CGE models, due to the difficulty of identifying and  
27 modeling the large number of complex shocks impacting the economy over time. As noted by  
28 Chen et al., (2016), while individual parameters of the model can be estimated statistically or  
29 informed by econometric studies, the data needed to estimate the entire set of model parameters  
30 as a full system rarely exists. And, even where it is possible to estimate parameters of the model  
31 from data, often there are multiple candidate structural formulations of the model that may fit  
32 historical data well, yet the implications for projections can be quite different.

33 As with any other modeling approaches, CGE models can mislead more than inform if, for  
34 example, they convey a false sense of accuracy or precision. As discussed in detail in Section  
35 6.4, when uncertainty is neglected and only point values are presented from a quantitative  
36 analysis, model results inappropriately imply greater confidence in those estimates than is  
37 appropriate.

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1 **5.3.2. Labor market impacts**

2 *Charge Question: What additional insights can economy-wide modeling provide of the*  
3 *overall impacts associated with a regulation, and in particular labor market impacts,*  
4 *compared to a partial equilibrium analysis?*

5 A detailed discussion of the additional insights provided by economy-wide modeling approaches  
6 when evaluating social costs are available in Sections 3.1-3.2. The same considerations that are  
7 applicable for the cost analysis are valid for an analysis of economic impacts as well. Here, we  
8 briefly mention the major additional capabilities of economy-wide models: a) an ability to  
9 capture feedback effects from one sector of the economy to another; b) the inclusion of resource  
10 and budget constraints that allow them to provide useful reality checks in the analysis of policy;  
11 and c) a consistent and comprehensive accounting framework for adding up all the effects of a  
12 regulation, including all costs and all benefits.

13 In terms of the labor market impacts, economy-wide models have the ability to capture  
14 interactions across markets, regions, and household groups. CGE models consistently determine  
15 factor prices (including remuneration to labor) and capture factor price effects. Additional  
16 aspects regarding the insights and shortcomings of CGE models for labor market impacts are  
17 discussed in Sections 5.4 and 5.5.

18 **5.3.3. CGE versus PE for comparing impacts**

19 *Charge Question: What are the advantages and challenges or drawbacks of using a*  
20 *CGE or other economy-wide modeling approach compared to a more detailed partial*  
21 *equilibrium approach to evaluate these types of economic impacts?*

22 The advantages and drawbacks of CGE models for economic impact analysis are the same as  
23 advantages and drawbacks of these models for measuring social costs, which are discussed in  
24 Sections 3.1-3.2. Among the potential disadvantages of the CGE approach is its relatively  
25 aggregated structure, with less detail on each industry than offered by some engineering or PE  
26 models. In terms of labor market representation, as discussed in Section 5.1, existing CGE  
27 models usually assume full mobility of workers between sectors, and as such, they do not fully  
28 capture the real-world difficulties workers face from sectoral changes in labor demand. For  
29 example, CGE models might show that coal sector employment falls and information technology  
30 employment rises, but many occupations in those industries are different, and the difficulties of  
31 worker relocation and retraining are not represented. Thus, these models do not capture the full  
32 socioeconomic features of changes in sectoral employment.

33 Most CGE models assume full employment, include an endogenous labor supply decision, and  
34 only consider total hours of labor supplied. They usually do not distinguish between labor  
35 market participation and hours-worked decisions. As a result, it may be impossible to analyze  
36 labor market results with the degree of detail that might be necessary. For example, if a CGE

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1 model reports a three percent reduction in labor supply and demand, it is impossible to determine  
2 the extent to which workers leave the labor force or reduce their hours worked.

3 As with estimates of costs and benefits, an appropriate degree of foresight is important for  
4 evaluating economic impacts. As discussed in Section 3.2.5, the perfect foresight assumption has  
5 an advantage relative to other settings (e.g., recursive-dynamic) in modeling savings behavior. At  
6 the same time, a note of caution is warranted for intertemporal CGE models with perfect  
7 foresight (i.e., where economic actors have perfect information and knowledge of all policies for  
8 all periods of time covered by a modeling exercise). In addition to concerns about whether the  
9 assumption is plausible (especially for the long-term analysis), a model solution in this setting  
10 requires a simultaneous consideration of all periods of time, thereby increasing the  
11 dimensionality of the model. As a result, perfect foresight models represent substantially less  
12 detail of the economy than a CGE model in a recursive dynamic setting. A high degree of  
13 sectoral detail (especially in the electric power sector) required for air pollution analysis could  
14 lead to difficulties in finding a solution because of numerical issues in solving very large  
15 problems. Thus, perfect foresight models may have less applicability to estimate the impacts of  
16 very small policy or regulatory changes or in the settings where representation of substantial  
17 sectoral or household detail is needed.

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12 as a full system rarely exists. And, even where it is possible to estimate parameters of the model  
13 from data, often there are multiple candidate structural formulations of the model that may fit  
14 historical data well, yet the implications for projections can be quite different.

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7 Sections 3.1-3.2. Among the potential disadvantages of the CGE approach is its relatively  
8 aggregated structure, with less detail on each industry than offered by some engineering or PE  
9 models. In terms of labor market representation, as discussed in Section 5.1, existing CGE  
10 models usually assume full mobility of workers between sectors, and as such they do not fully  
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15 socioeconomic features of changes in sectoral employment.

16 Most CGE models assume full employment, include an endogenous labor supply decision, and  
17 only consider total hours of labor supplied. They usually do not distinguish between labor  
18 market participation and hours-worked decisions. As a result, it may be impossible to analyze  
19 labor market results with the degree of detail that might be necessary. For example, if a CGE  
20 model reports a three percent reduction in labor supply and demand, it is impossible to determine  
21 the extent to which workers leave the labor force or reduce their hours worked.

22 As with estimates of costs and benefits, an appropriate degree of foresight is important for  
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24 an advantage relative to other settings (e.g., recursive-dynamic) in modeling savings behavior. At  
25 the same time, a note of caution is warranted for intertemporal CGE models with perfect  
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27 all periods of time covered by a modeling exercise). In addition to concerns about whether the  
28 assumption is plausible (especially for the long-term analysis), a model solution in this setting  
29 requires a simultaneous consideration of all periods of time, thereby increasing the  
30 dimensionality of the model. As a result, perfect foresight models represent substantially less  
31 detail of the economy than a CGE model in a recursive dynamic setting. A high degree of  
32 sectoral detail (especially in the electric power sector) required for air pollution analysis could  
33 lead to difficulties in finding a solution because of numerical issues in solving very large  
34 problems. Thus, perfect foresight models may have less applicability to estimate the impacts of  
35 very small policy or regulatory changes or in the settings where representation of substantial  
36 sectoral or household detail is needed.

37 **5.4. Labor Impacts Under Full Employment Closures**

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1        *Charge Question: What types of labor impacts (e.g., wage rate, labor force*  
2        *participation, total labor income, job equivalents) can be credibly identified and*  
3        *assessed by a CGE model in the presence of full employment assumptions? How should*  
4        *these effects be interpreted?*

5        The vast majority of CGE models assume full employment: everyone who wants to work has a  
6        job, and wages adjust so that labor demand equals labor supply. This assumption is simple and  
7        transparent, which are major advantages. But it limits the labor impacts that a model can analyze  
8        in two important ways.

9        First, a full-employment model can't look at impacts that are directly related to full employment.  
10       Some implications of that limitation are obvious (for example, there is no unemployment in a  
11       full-employment model, and thus such a model cannot examine effects on unemployment).  
12       Other implications are more subtle: for example, a full-employment model could report the  
13       number of jobs, but the model's results for that number could well be substantially different from  
14       what a model without the full-employment assumption would report.

15       Second, in a standard full-employment model, the labor market moves immediately to a new  
16       equilibrium in response to a policy shock. Without full employment, that transition to the new  
17       equilibrium would take longer – perhaps substantially longer. Thus, labor-market results from  
18       full-employment models should be viewed as the long-run equilibrium of the labor market.

19       Beyond those limitations, there are some impacts that could in theory be credibly assessed by a  
20       full-employment CGE model, but would require model features that CGE models rarely include.  
21       For example, a full-employment model could look at labor market participation. But CGE  
22       models almost always model workers' labor supply decision simply as a single choice about how  
23       many hours to work, rather than as two (connected) choices: a labor-force-participation decision  
24       and a decision about how many hours to work conditional on participation. Specifically  
25       modeling the participation decision (which would be relatively straightforward to do, though  
26       very few CGE models have done it) would be necessary to credibly assess effects on labor  
27       market participation.

28       Finally, even for impacts that can be credibly assessed, one needs to be careful in communicating  
29       the results from a full-employment model to avoid misinterpretation. All labor market changes  
30       in a full-employment model reflect workers' voluntary choices. Thus, a policy-induced drop in  
31       hours worked in a full-employment model represents workers voluntarily choosing to work less  
32       (perhaps in response to lower real wages), not an increase in involuntary underemployment  
33       (workers who want full-time jobs but can only work part-time jobs) or unemployment.  
34       Voluntary changes have very different implications than involuntary unemployment or  
35       underemployment, and thus it is important to communicate accurately and clearly what the  
36       results represent.

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1 One specific example is that CGE analyses using full-employment models should avoid  
2 reporting changes in hours worked in terms of “job equivalents” (where a full-time job  
3 equivalent is the number of hours worked by a full-time worker). The problem is that “job  
4 equivalents” are easily misinterpreted as “jobs”, and thus voluntary changes in hours worked that  
5 are expressed as “job equivalents” are frequently misinterpreted as increases in involuntary  
6 unemployment. Expressing that result as a change in the quantity of labor or in hours worked  
7 provides exactly the same information, but is far less likely to be misinterpreted.

## 8 **5.5. Modeling Transition Costs and Factor Market Disequilibrium**

### 9 **5.5.1. Recessions and labor markets**

10 *Charge Question: Are there ways to credibly loosen the full employment assumption to*  
11 *evaluate policy actions during recessions?*

12 CGE models typically assume full employment: as with other markets in the model, the price (in  
13 this case, the wage) adjusts so that the quantity of labor demanded equals the quantity supplied  
14 (i.e., every worker who wants a job has one, and employers can hire as many workers as they  
15 want). Relaxing this assumption is rare in the environmental literature, but one can draw on  
16 work from other fields (especially labor and macroeconomics) to find methods for relaxing this  
17 assumption and to help evaluate the credibility of those methods in the environmental context.  
18 There are a variety of ways to loosen this assumption.

19 One simple way to relax the full employment assumption is to assume that the wage is forced to  
20 be above the market-clearing level, by either minimum wage laws or bargaining by strong  
21 unions. Because the wage is above the market-clearing level, more workers will want jobs than  
22 employers want to hire, thus creating unemployment. This is easy to implement, and might well  
23 be a reasonable model for a typical European country, but it seems like a poor representation of  
24 unemployment in the United States, where unions are relatively weak and minimum wages are  
25 too low to cause significant unemployment.

26 A second approach is to use a “Keynesian closure” rule for the labor market. This approach  
27 replaces the market-clearing assumption (that the wage adjusts so that the supply and demand of  
28 labor are equal) with an assumption that the wage is fixed and that the quantity of labor is  
29 determined by labor demand. In effect, this means that the overall level of economic activity is  
30 determined by aggregate demand, rather than by the interaction of demand and supply. Again,  
31 this is easy to implement. And it could provide a reasonable representation of the short-run  
32 effects of policy at a time when there is excess productive capacity (i.e., during a recession): if  
33 wages adjust slowly, then it’s reasonable to think of them as fixed in the short run, and when  
34 there is excess capacity, supply constraints aren’t binding and thus economic activity is demand-  
35 determined. But this would be a much less credible assumption over the longer run (when wages  
36 can adjust) and/or when the economy is not in recession (when supply constraints become more  
37 binding).

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1 Moreover, the Keynesian closure assumption lacks clear microeconomic foundations (i.e.,  
2 plausible microeconomic models of household and firm behavior that are consistent with the  
3 assumed market-level equations of a larger-scale model). The field of macroeconomics has  
4 moved strongly away from models without microeconomic foundations over the last few decades  
5 because of concerns that such models perform poorly at evaluating the effects of policy (the  
6 well-known “Lucas Critique”). Given that the purpose of environmental CGE models is to  
7 evaluate the effects of policy changes, the Lucas Critique would argue strongly against using  
8 modeling assumptions that are not consistent with microeconomic behavior.

9 A third approach is to represent unemployment as a stochastic process, estimated based on  
10 historical time-series unemployment data. This can provide good short-term forecasts, but it is  
11 difficult to endogenize unemployment under this approach – which is necessary in order to  
12 evaluate how policy changes might affect unemployment. This approach also lacks  
13 microeconomic foundations, and thus suffers from the same problems as other non-micro-  
14 founded models.

15 A fourth approach is to build job-search frictions into the CGE model. Under this approach,  
16 individuals who want to work don’t immediately find jobs; instead, they must search for a job  
17 opening (and similarly, employers who want to hire must search for a worker to fill the job).  
18 This approach has several key advantages: it has realistic microeconomic foundations, it matches  
19 key stylized facts about the labor market (e.g., unemployment is never zero, even during  
20 economic booms, there is substantial job turnovers, etc.), and it is tractable to implement (though  
21 substantially more complex than the previous approaches mentioned). However, this approach is  
22 very new in the environmental context: to our knowledge, only two very recent environmental  
23 GE models use this approach (Aubert and Chiroleu-Assouline, 2015, and Hafstead and Williams,  
24 2016). Thus, while this represents a promising approach, it may well not yet be sufficiently  
25 proven and tested in this context to be used for practical policy analysis.

26 Moreover, these models only consider one of the three major categories of unemployment.  
27 Those categories are frictional unemployment (unemployment due to workers moving or  
28 changing jobs), cyclical unemployment (unemployment due to downturns in the business cycle),  
29 and structural unemployment (unemployment due to a mismatch between the skills that  
30 unemployed workers have and the skills employers want). The two models mentioned above  
31 only consider frictional unemployment, not cyclical or structural. One could extend these  
32 models to consider structural unemployment by adding heterogeneity in skills among workers,  
33 though such an extension would be potentially difficult and complex. Extending the models to  
34 consider cyclical unemployment would be more difficult, because it would require introducing  
35 business cycles – an extension that would turn such a model into a DSGE model. Alternatively,  
36 one could work from the other direction, starting from an existing DSGE model designed to  
37 model business cycles, and extend it to model environmental regulations. Either approach would  
38 be challenging.

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1 Thus, well-tested existing methods for relaxing the full employment assumption have serious  
2 limitations. New approaches are highly promising, but may well not yet be ready for practical  
3 use. As noted in section 3.1, we recommend that in the near term, EPA encourage further  
4 development of CGE models able to capture frictional unemployment. Development of models  
5 of structural unemployment should be considered a long term goal. Finally, we consider efforts  
6 by EPA to develop models for air regulation that include endogenous business cycles to be  
7 undesirable: given the current state of knowledge an easier and more transparent approach would  
8 be to apply sensitivity analysis to exogenous projections of business-cycle-driven  
9 unemployment.

10

11 **5.5.2. Frictions and transition costs**

12 *Charge Question: Are there ways to credibly relax the instantaneous adjustment*  
13 *assumptions in a CGE model (e.g., add friction, add underutilization of resources) in*  
14 *order to examine transition costs in capital or labor markets such that it provides*  
15 *valuable information compared to partial equilibrium analysis or other modeling*  
16 *approaches?*

17 One can obtain an initial rough estimate of how instantaneous adjustment affects CGE model  
18 results by comparing two polar cases, one with instantaneous adjustment and another in which  
19 the quantity of one or more inputs (e.g., capital and/or labor) is fixed. In a model with slow  
20 adjustment for a given input, the very short run will look like the case in which that input is  
21 fixed, and the very long run will look like the instantaneous-adjustment case (because even a  
22 slow-adjusting input will eventually adjust fully). Thus, this simple approach provides  
23 information about the very short and very long run results, but little information about the  
24 transition between those cases.

25 There are a variety of ways to go beyond that simple approach by explicitly modeling barriers to  
26 instantaneous adjustment. These are already widely used (though still far from ubiquitous) for  
27 modeling capital. These methods include capital adjustment costs (a cost to firms of adjusting  
28 how much capital they use in production), putty-clay models (in which new investment can be  
29 flexibly allocated across industries, but existing capital cannot be moved from one industry to  
30 another), and vintage capital models (in which existing capital is not only fixed in place, but also  
31 has characteristics such as productivity or factor intensities that are fixed at the time it is  
32 created).

33 Models with limits on labor adjustment are much rarer. Such limits could include the search  
34 frictions discussed in the previous section. One could also imagine a model with labor  
35 adjustment costs (analogous to the way capital adjustment costs are modeled), though to our  
36 knowledge no existing model includes such costs.

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1 One could also model limits to price adjustments. Empirical work in macroeconomics has found  
2 strong evidence that prices are somewhat “sticky” – they do not adjust instantaneously – and that  
3 modeling that wage stickiness can help models in matching observed real-world phenomena.  
4 But results from those models are often very sensitive to the exact way price stickiness is  
5 represented in the model, and sticky-price models are often criticized as lacking clear  
6 microeconomic foundations (and thus potentially subject to the problems described earlier with  
7 non-micro-founded models). Price stickiness is very rare in environmental CGE models: the  
8 fixed-wage models described in the previous section can be viewed as an extreme version of  
9 wage stickiness, and Hafstead and Williams (2016) do some sensitivity analysis for wage  
10 stickiness.

## 11 **5.6. Other Economy-Wide Approaches for Modeling Short Run Impacts**

12 *Charge Question: Are there other economy-wide modeling approaches that EPA could*  
13 *consider in conjunction with CGE models to evaluate the short run implications of an*  
14 *air regulation (e.g., macro-economic, disequilibrium, input/output models)? What are*  
15 *the advantages or disadvantages of these approaches?*

16 Several approaches other than CGE analysis are frequently used to model the economic impacts  
17 of public policy in general and of air regulations in particular. These models are generally less  
18 well suited to benefit-cost analysis than to economic impact analysis because they typically lack  
19 the ability to estimate welfare changes. Most of these models are capable of analyzing the  
20 following aggregate and sectoral impact categories to various degrees at the national or regional  
21 levels: a) gross output; b) gross domestic product or value-added; c) personal income,  
22 employment, tax revenue, investment; and d) international or interregional trade. It is also  
23 possible to analyze distributional impacts by sector, socioeconomic group and geographic area.  
24 However, these models are not generally capable of addressing more micro-level economic  
25 impacts (e.g., effects on industries, facilities within an industry, competitiveness, suppliers and  
26 customers, profitability and plant closure; employment; energy supply, distribution or use; the  
27 operation of small entities, state and local governments, and non-profit organizations) or  
28 environmental justice effects (U.S. EPA, 2014 [Chapters 9 and 10, respectively]). Many of these  
29 limitations apply to CGE models as well.

30 The various alternatives to CGE models have different strengths and weaknesses. In the  
31 discussion below we will evaluate them according to the following criteria: accuracy, scope,  
32 degree of resolution (detail), flexibility, transparency, and cost.

### 33 **5.6.1. Input-output models**

34  
35 In its most basic form, input-output (I-O) analysis refers to a static, linear model of all purchases  
36 and sales between sectors of the economy during a given time period, with parameters based on  
37 the technological relationships of production. This approach is often criticized because of its  
38 linearity, absence of a role for prices and markets, absence of input substitution possibilities, lack

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1 of behavioral content, and perfect elasticity of supply assumption. Research over years has  
2 improved upon the basic version, such that in principle an I-O model can be a dynamic, non-  
3 linear model of all purchases and sales between sectors of more than one economy, with  
4 parameters based on any major aspect of the kind that can be quantified and included in the  
5 underlying accounting system (Rose and Miernyk, 1989; Miller and Blair, 2009).<sup>19</sup> However,  
6 while many empirical I-O models incorporate one or two of these advances, all of them  
7 combined would render the model unwieldy (Rose, 1983). In essence, CGE modeling  
8 overcomes the limitations of the I-O approach while retaining its advantages: multi-sector detail,  
9 full accounting of all inputs, and focus on economic interdependence (Rose, 1995).

10 I-O models have been used extensively for nearly 50 years to analyze and estimate the economic  
11 impacts of air regulations (Leontief, 1970; Miller and Blair, 2009). This includes the construction  
12 of special-purpose models and the adaptation of government and commercial versions of these  
13 models, primarily at the regional level (IMPLAN, 2016; RIMS II, 2015). Unfortunately, the  
14 accuracy of these models is questionable because of the simplifying assumptions of the I-O  
15 approach, such as perfectly elastic factor supplies, which typically bias the models toward large  
16 impacts, even in the presence of cost increases associated with the purchase of pollution control  
17 equipment or forced inter-fuel substitution (Rose, 1983). Another consideration that limits the  
18 accuracy of I-O models is the fact that they are only generated with primary data every five  
19 years, and then with a 5-7 year lag between the year of release and the benchmark year, though  
20 time lags in data availability affect many other modeling approaches as well.

21 At the same time, I-O models do allow for a high level of sectoral detail (as many as 500  
22 sectors), are easy to use, readily transparent (in that values and parameters can be depicted in  
23 simple tabular form), and very low cost to purchase from a commercial/government source.  
24 They are also somewhat flexible in relation to changing technical parameters.

25 Most applications of the I-O approach refer to the “demand-driven” version, where multiplier  
26 effects relate only to the upstream portion of the supply chain. This model is thus not complete,  
27 because it lacks the ability to track downstream impacts, such as the consequences for the  
28 customers of directly affected industries. A variant, known as the “supply-driven” I-O model has  
29 been developed to address this missing ability, and attempts to do so with a simple manipulation  
30 of the basic I-O table. However, some controversy exists over the legitimacy of this approach,  
31 which mimics Say’s Law (supply creates its own demand, though this is only a serious problem  
32 when an expansion of the economy is the outcome) and the lack of “joint-stability” of the  
33 demand- and supply-driven model parameters (Oosterhaven, 1988; Miller and Blair, 2009).

#### 34 **5.6.2. Social accounting models**

35

---

<sup>19</sup> This originally included all non-market effects either because of the difficulty in quantifying them or their absence in national regional economic accounts. Much progress has been made on both problems.

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1 Models based on social accounting matrices (SAMs) are similar to I-O models in their basic  
2 form: they are linear and represent basic accounting systems. However, SAMs extend the  
3 accounts to include savings, operation of business enterprises as sectoral aggregates, and various  
4 institutions that represent more detailed operation of government, trade, and international capital  
5 flows. In essence, the SAM approach retains the intermediate goods portion of the I-O table but  
6 extends the analysis to include a much broader set of economic accounts. Moreover, while I-O  
7 models focus on the physical movement of goods between sectors, SAMs focus on the  
8 counterpart flow of funds receipts from these transactions (Pyatt, 1988; Miller and Blair, 2009).

9 SAMs alone have not been used often to estimate the impacts of air regulations, and their use is  
10 primarily related to income distribution analysis or the extension of accounts to include natural  
11 resource and environmental balances (citations to come). The most prevalent use of SAMs is  
12 actually to provide the core database on which many CGE models are built (in terms of  
13 calibration and balancing so as to be consistent with a broad set of regional or national accounts).  
14 The evaluation of SAMs as a stand-alone analytical tool is similar to that of I-O models because  
15 they have so many features in common. Here, accuracy is also limited because of the  
16 assumption of linearity, though SAMs do include primary factor balances that can overcome  
17 some of the limitations of the perfect elasticity of supply assumption. Again, the SAM is readily  
18 transparent, though more complicated than the I-O production accounts, relatively easy to use,  
19 and very low cost from commercial sources. SAMs are also somewhat flexible in relation to  
20 changing technical and institutional parameters.

### 21 **5.6.3. Econometric models**

22

23 The essential input into the creation of an econometric model is a data set that describes the  
24 historical behavior over time of variables of interest. The set of variables is first divided into the  
25 endogenous variables, whose behavior is the focus of the model, and the exogenous variables,  
26 whose future values must be determined before the model can generate a forecast. An  
27 econometric model is a way of summarizing the conditional distribution of the endogenous  
28 variables given the exogenous variables.

29 The division between endogenous and exogenous variables is a judgment call based either on  
30 beliefs about causal orderings or beliefs about stability of parts of the system. For example, a  
31 short-term interest rate may be treated as endogenous if the historical record can usefully be  
32 relied upon to predict the future choices of the Federal Reserve, or can be treated as exogenous if  
33 the analyst considers the historical rate setting a poor guide to future rates and prefers to insert  
34 her own interest rate projections into the forecast.

35 For a what-if policy analysis, the relevant policy variables are treated as exogenous, but they  
36 may not have been so historically. A critical assumption of an econometric model used in  
37 policy making or forecasting is that the distribution of the endogenous variables conditional on  
38 the exogenous variables is the same in the future as it was in the past, and is thus invariant to the  
39 change in policy regime that policy interventions necessarily entail. When this assumption

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1 seems doubtful, analysts can search for surrogates for the hypothetical policy change. (These  
2 surrogates are usually called instrumental variables.) For example, although the Federal budget  
3 deficit is surely endogenous, the occasional wars that the United States has engaged in could be  
4 considered an exogenous randomized treatment, and the rise in the Federal deficit coincident  
5 with a war might help to form an opinion about the likely effect of a fiscal stimulus following the  
6 Great Recession.

7 Different adjectives are applied to econometric models depending on the list of variables  
8 included and the data studied. Though macro-econometric models used in forecasting typically  
9 include hundreds of variables, the four critical variables in a macro-econometric model are  
10 growth of real GDP, price inflation, interest rates and unemployment. The difference between  
11 PE and GE modeling comes either from the data studied or the variables included. A study of  
12 behavior over time at a single location can pick up the short-run PE effects, but a study that  
13 compares different locations at a single point in time can pick up long-run GE effects. For  
14 example, we can see how the Mexican economy evolves as its work force grows (short run), or  
15 we can contrast the structure of the labor-abundant Mexican economy with the less labor-  
16 abundant US and Canadian economies (long-run). Alternatively, GE models can have more  
17 endogenous variables than PE models, allowing, for example, capital and labor to shift between  
18 industries and locations, or allowing the accumulation over time of human and physical capital.

19 One important aspect of the econometric approach is that the model defines the optimal mapping  
20 of sample moments into the model's estimated parameters using the estimation approach known  
21 as maximum likelihood. The relevant sample moments include both contemporaneous  
22 correlations and intertemporal correlations. To express this differently, "calibration" in the  
23 econometric tradition is theory-driven, not ad-hoc as in most CGE models. A second important  
24 aspect of econometric modeling is that it has built-in, automatic humility: if the data are not  
25 available or if they are too weak to allow reliable estimates, then the approach spits out a  
26 warning that says, in effect: "These data do not allow us to answer that question." This warning  
27 is reflected in the standard errors applied to policy coefficients and forecasts, which are large  
28 when the data is weak. There is no comparable automatic humility in the CGE exercise. If  
29 policy makers want a feature in a model, a CGE model builder often will find a way to include it  
30 even when supporting empirical evidence is very weak. However, a well-designed study of the  
31 sensitivity of conclusions to changes in the model's parameters could supply the requisite  
32 humility.<sup>20</sup>

33 A third important aspect of the culture of econometric modeling is the pressure it creates to find  
34 evidence on which public policy can be reliably based. For setting the minimum wage, for  
35 example, a supply and demand framework is not enough. It is also not enough to calibrate a  
36 supply and demand model and study what that implies about the effects of minimum wages.

---

<sup>20</sup> Incidentally, honest humility may be the kiss of death for econometric models since they quite often produce uncomfortably wide error bands. In particular, longer run effects are typically difficult to estimate reliably with time series data because the longer-run "experiments" embodied in most time series are very weak.

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1 What is needed are data collected in actual cases in which minimum wages were increased.  
2 Parenthetically, neither tradition does very well in providing an answer to a critical question:  
3 “What feature of the data allows you to form that opinion?”

4 Macroeconometric models have been used to analyze air regulations for nearly 50 years (see,  
5 e.g., Evans, 1973). One of the key advantages of econometric models is their forecasting ability.  
6 On the other hand, they are subject to the Lucas critique. While econometric data analysis is  
7 sometimes the basis for estimates of parameters used in CGE models, econometric estimation of  
8 the overall models with environmental effects included is rare, which may be because of poor  
9 natural experiments. For example, with all the other things affecting the Los Angeles economy,  
10 the impact of air quality regulations may be hard to detect. An exception is the simple  
11 econometrics of the environmental Kuznets curve (e.g. Grossman and Krueger, 1993).

12 Rather than thinking of econometric modeling as an alternative to CGE modelling, it may be  
13 better to try to combine the two cultures, using the better features of each.

#### 14 **5.6.4. Hybrid models**

15  
16 Several hybrid models have been applied to air regulations. Most of them are some variant of  
17 what is typically referred to as a conjoint input-output/econometric model. The simplest version  
18 is an I-O model with an econometric forecasting equation (or set of equations) appended to it  
19 (see, e.g., Rey, 1998). More sophisticated versions perform some econometric estimation of I-O  
20 model components or more fully integrate the econometric forecasting equation(s) with the I-O  
21 component. One of the most advanced of these is the INFORUM-Lift Model, which contains a  
22 110-sector I-O component (a 360-sector version, known as Iliad, is also available, as are regional  
23 versions for all 50 states) (INFORUM, 2016). The INFORUM-Lift Model has been used to  
24 analyze the employment impacts of the Clean Power Plan (IEA/IER, 2015; see also the  
25 application to an OSHA rule by Werling, 2011). Overall, the assessment of these conjoint I-O-  
26 econometric models is they offer only a modest improvement over the I-O models presented  
27 above. Forecasting ability is a plus, but this does come at a higher cost.

28 The most widely used version of a hybrid model is the Regional Economic Models, Inc. (REMI)  
29 Policy Insight+ Model (a transportation version known as Transight is also available). It is  
30 summarized here explicitly because it is so widely used at the regional level (primarily by state  
31 government analysts) to examine a broad range of policy issues, including ordinary air  
32 regulations and climate action plans (see, e.g., Wei and Rose, 2014).

33 The main REMI Model is actually a hybrid of several modeling approaches. At its core is either  
34 an 80-or 179-sector I-O model. Beyond that, sectoral Cobb-Douglas production functions of  
35 labor, capital and energy are estimated on the basis of historical data, and time series data are  
36 also used to develop a forecasting capability for several macroeconomic indicators. In addition,  
37 the demographic (migration and labor supply) module more closely resembles a CGE approach,  
38 and is also based on econometric estimation of time series and cross-sectional data. More

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1 recently, the model has incorporated features reflecting economic geography with a focus on  
2 interregional competitiveness. Several studies have been undertaken to assess the forecasting  
3 ability and accuracy of the REMI Model and have indicated that it performs well (Cassing and  
4 Giarratani, 1992; Rose et al., 2011). At the same time, a major feature of the model relating to  
5 the estimation of impacts stemming from improvements in amenity values has come under  
6 strong criticism (Smith, 2015). The model is broad in scope and does provide a good amount of  
7 sectoral detail. It is not flexible in the sense of analysts being able to change its internal  
8 equations, nor is it entirely transparent because of its proprietary nature (even its equations in  
9 mathematical form are not transparent because of their complexity and because of the eclectic  
10 nature of the various modules). As a result, it is difficult to assess the logical coherence of the  
11 economic principles guiding its outcomes and it runs afoul of information quality standards.

12 CGE models, in contrast, take their logic directly from the theory of general equilibrium,  
13 ensuring that basic economic accounting identities are upheld and representative individual firm  
14 or household behavior is consistent with a rational decision-making process. The REMI model  
15 does, however, appear to have an advantage over other modeling approaches in its ability to  
16 handle regulations that are non-price-responsive through its facility to incorporate various types  
17 of technological change and changes in costs stemming from regulations (Wei and Rose, 2014).

### 18 **5.6.5. Dynamic Stochastic General Equilibrium Models**

19  
20 Dynamic stochastic general equilibrium (DSGE) models are closely related to CGE models.  
21 Both are economy-wide models, with factor endowments, representative agent(s) maximizing  
22 utility and firms maximizing profits, budget constraints, the standard circular flow of income and  
23 goods, and market clearing conditions that determine equilibrium prices and quantities. Tastes  
24 and technology can be exogenous to the model or can evolve over time. Thus in principle DSGE  
25 models share the desirable characteristics of CGE models for evaluation of welfare impacts of  
26 policies.

27  
28 Most CGE models lack a financial sector or monetary authority, whereas analysis of these  
29 markets is one of the primary purposes of DSGE models. DSGE models are characterized by  
30 three blocks of equations, one representing demand for goods and services, one representing  
31 supply of goods and services, and one representing monetary policy.

32  
33 As in the case of CGE models, these equations are based on explicit assumptions about the  
34 behavior of households and firms, but DSGE models introduce additional assumptions about the  
35 behavior of government, in particular how the monetary authority reacts to inflation. The  
36 general equilibrium feature of the DSGE model involves households, firms and government  
37 interacting in markets that clear in every period. Since DSGE models include money as an  
38 additional commodity, market equilibrium conditions determine prices uniquely<sup>21</sup> so that

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<sup>21</sup> Recall that CGE models without money determine only relative prices.

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1 inflation is represent explicitly.

2  
3 Unique features of DSGE

4  
5 Where the approaches differ is that CGE models operate under certainty<sup>22</sup> whereas DSGE  
6 models incorporate uncertainty in the form of random shocks to any or all of the parameters that  
7 determine market equilibrium outcomes and represent households, firms and government as  
8 making decisions under uncertainty. These could include shocks to household demand,  
9 technology, prices and monetary policy.

10  
11 Without these shocks, a DSGE and CGE model with the same structure would produce identical  
12 deterministic growth paths for the economy with neither surprises nor cycles. With these shocks,  
13 DSGE models become a tool for analysis of business cycles and how monetary policy affects the  
14 real economy and inflation.

15  
16 As one survey article puts it, “The dependence of current choices on future uncertain outcomes  
17 makes the models dynamic and assigns a central role to agents’ expectations in the determination  
18 of current macroeconomic outcomes.”<sup>23</sup>

19  
20 DSGE models replace the CGE assumption of perfect foresight by an assumption of “rational  
21 expectations” as an equilibrium condition. Under rational expectations, agents (households and  
22 firms) are assumed to know the probability distribution of random shocks and assign to future  
23 prices the same probability distribution as emerges from the DSGE model.

24  
25 Thus, and this is the central focus of DSGE models, the rule that the monetary authority follows  
26 in reaction to observed inflation derived from the supply and demand blocks of the model sets  
27 expectations about future interest rates and inflation. Those expectations then modify behavior  
28 of firms and households, and the rational expectations equilibrium is found when the  
29 expectations of households and firms, together with the monetary authority rule, are consistent  
30 with distribution of market equilibria in each period.

31  
32 A common rule for representing the monetary authority has the monetary authority raising  
33 nominal interest rates in response to observed deviations of inflation from some baseline. This  
34 then triggers a slowing in output growth which reduces inflation until it falls below the baseline,

---

<sup>22</sup> CGE models employ different assumptions about how much knowledge agents have of future state, ranging from expectations that current prices will persist forever or perfect foresight of prices in future periods. An extension of CGE models is to include contingent claims markets in which agents can execute contracts for all possible future states of the world. In these models agents are uncertain which state of the world will occur but execute contracts simultaneously at time zero that cover all possibilities. DSGE models assume that there are not complete contingent claims markets for every commodity and possible state.

<sup>23</sup> Argia M. Sbordone, Andrea Tambalotti, Krishna Rao, and Kieran Walsh Policy Analysis Using DSGE Models: An Introduction FRBNY Economic Policy Review / October 2010 pp 23 -

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1 at which point interest rates are increased and so on. Thus the monetary policy rule generates a  
2 business cycle.

3  
4 Use of DSGE models

5  
6 As this description should suggest, the solution algorithms for DSGE models are not as  
7 straightforward as those for CGE models, and typically they involve solving a first or second  
8 order Taylor series expansion around the steady state. The first order solution treats all agents as  
9 maximizing expected utility, while a second order solution introduces some degree of risk  
10 aversion. Open source software is available for formulating and solving models of this type  
11 ([www.dynare.org](http://www.dynare.org).)

12  
13 DSGE models of this type have been used in the academic literature to study effects of monetary  
14 policy, and the formulation described above has been found to explain past cycles well.  
15 Moreover, choice of different variables to represent shocks to the economy have served to  
16 identify the events that have caused past economic fluctuations and how the shocks work their  
17 way through the economy. (Sbordone, et al. 2010)

18  
19 DSGE models are commonly formulated to incorporate transition costs or markets with sticky  
20 prices or wages, so that a shock to the economy can have short run effects distinct from long run  
21 effects. In particular, involuntary unemployment can be introduced into a DSGE model in a  
22 conceptually more satisfactory fashion than in a CGE model where all markets are  
23 simultaneously in equilibrium.

24  
25 Because of their ability to trace the effects of shocks through the economy, DSGE models have  
26 been used to analyze the short term impacts of other policy changes, such as tax policy. For  
27 example, a sales tax on certain goods will raise nominal prices and will shift demand among  
28 those goods, while an increase in the labor tax will be a combination of a price and a productivity  
29 shock as labor and capital are used in less optimal combinations.

30  
31 Introduction of air quality regulations into DSGE models

32  
33 Since DSGE models have the same microfoundations as CGE models and in particular are  
34 commonly used to investigate effects of price and productivity shocks, the costs of regulation  
35 could be introduced in similar ways. That is, based on engineering studies that estimate the cost  
36 of a regulation for a particular industry, the productivity of that industry could be reduced in  
37 order to generate a cost shock equal to the estimated cost of the regulation. Or, if the regulation  
38 involved constraints on choices of inputs that were modeled explicitly in the DSGE supply  
39 block, such as the mix of fuels used, then such a constraint could be introduced explicitly. For  
40 example, a carbon constraint could be introduced to induce changes in fuel mix or total fuel  
41 consumption.

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1 To represent air regulations, the policy shock would have to be introduced as a permanent one.  
2 In principle, a regulation could be introduced as a known cost change pre-specified in every  
3 future period or it could be introduced as a random shock with an expectation equal to the  
4 estimated cost and some distribution around that cost. The former approach would: (1) allow for  
5 more simple solution algorithms to be used, since it would represent a change in expected values  
6 only and (2) provide estimates of how introduction of such a policy could affect near-term  
7 inflation, unemployment and GDP as well as the longer-term growth trend. The latter approach  
8 could provide a way to understand how uncertainty about future costs or about future changes in  
9 policy would affect current compliance decisions.

10  
11 DSGE models would also provide perspective on how implementation of regulations at different  
12 points of the business cycle might affect their overall cost and whether they would have a benign  
13 or harmful effect on inflation and/or unemployment.

14  
15 Availability of DSGE models

16  
17 Off the shelf DSGE models suitable for modification along the lines discussed above are  
18 available, but not as commercial products. An open source framework for writing, estimating  
19 and solving is widely used by practitioners, and documentation, existing models, and software  
20 are available at [www.dynare.org](http://www.dynare.org). The standard business cycle or monetary policy models  
21 available there could be used to capture transition costs and unemployment with less effort than  
22 developing new generation of CGE

23  
24 However, there would be a tradeoff in the lack of sectoral and structural detail on the industry  
25 side and ability to incorporate policy-specific externalities such as health effects on the benefit  
26 side. However, the latter is less an issue because the advantage of DSGE over CGE is its ability  
27 to investigate transitional effects on employment, inflation and output beyond the capability of  
28 the DGE or econometric models.

29  
30 Should EPA adopt DSGE models?

31  
32 DSGE models provide the most advanced tools for analysis of short term impacts mandated for  
33 inclusion in regulatory analysis, including unemployment, transition costs, and inflation.

34  
35 The Arrow-Debreu foundations of DSGE models make them an enhancement of CGE modeling  
36 approaches in this regard, rather than an alternative lacking the properties that allow consistent  
37 welfare measurements. This supply-side feature and immunity to the Lucas critique make them  
38 superior to econometric macro-forecasting models.

39  
40 They also provide a consistent framework for assessing the impacts of regulatory uncertainty on  
41 aggregate investment and business behavior. At the same time, their lack of structural or

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1 technological detail makes it impossible to examine how more specific abatement decisions  
2 would be affected by regulatory or other uncertainty.

3  
4 Estimated DSGE models can provide data-driven confidence intervals as well as those derived  
5 from assumed probability distributions.

6  
7 Although commercial vendors do not now offer DSGE models, the software tools for  
8 constructing them are readily available. Purpose built or even existing DSGE models could be  
9 utilized for estimation of short run impacts discussed above by modifying cost and productivity  
10 parameters to reflect estimates from engineering or partial equilibrium models.

11  
12 This is likely the highest and best use of DSGE models, since at present their computational  
13 requirements and complexity preclude incorporating the interindustry and technology detail  
14 possible in CGE models or a utility-based representation of health and related benefits.

15  
16 Since both health effects of pollution and outcomes of improved air quality and medical  
17 expenditures are all uncertain, SDGE is an attractive approach to bringing the analysis of costs  
18 and benefits of air quality regulation into a common framework. However, much groundwork  
19 needs to be done on the basic representation of benefits in GE models before this additional step  
20 could be taken.

## 21 22 **5.6.6. Summary**

23  
24 There is no single best model for all applications. As such, the analyst should select a model (or  
25 set of models) based on the level of aggregation and sectoral scope that is most appropriate for  
26 the particular application. In addition, the criteria of accuracy, transparency and reproducibility  
27 should inform the choice of models. The following general conclusions emerge from the  
28 assessment above:

29 I-O and SAM models have severe limitations that render them far below the current state-of-the-  
30 art in comparison to CGE and macroeconomic models. Perhaps the only application of the  
31 former two modeling approaches would be to cases of very short-run impacts of a relatively  
32 small nature, where substitution possibilities would be limited and price effects would be  
33 minimal. At the same time, both I-O tables and SAMs continue to serve as valuable databases for  
34 CGE models and for macroeconomic models with extensive sectoral detail.

35 Macroeconomic models have several relative advantages over other types of models. They  
36 typically model macroeconomic behavior with regard to aggregates such as consumption and  
37 investment better than other modeling approaches. They are based on more extensive data and  
38 their estimation lends itself more readily to the evaluation of model precision. Finally, they are  
39 able to forecast major aggregate and sub- aggregate variables.

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1 Hybrid models, which generally add a forecasting capability to I-O, SAM, and, in a few cases,  
2 even to CGE models, are worthy of consideration when a forecast of the future baseline is  
3 needed, and, in more sophisticated versions, when interactions between forecasted variables and  
4 policy variables are especially important. At the same time, one must weigh this advantage  
5 against limitations of the former two modeling approaches when they are a major part of the  
6 “conjoined” models.

7 Overall, any modeling approach or individual model to be used by EPA in the future should be  
8 carefully vetted. This includes models typically used at the regional level are applicable to the  
9 national level and vice versa. If failings are identified decision need to be made carefully about  
10 whether improvements can be made to raise each model’s abilities to meet the EPA quality  
11 standard.

12 Note that we have omitted the following models from our assessment: Agent-based models are  
13 not evaluated because they typically are not economy-wide; systems dynamics models have  
14 rarely been used to estimate the impacts of air regulations, though we refer the reader to an  
15 attempt to translate CGE analysis into a systems dynamics format (see Smith, 2016); and  
16 microsimulation models which are usually not economy-wide.

17

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1     **6. CONSIDERATIONS FOR ECONOMY-WIDE ANALYSIS OF AIR REGULATIONS**

2     **6.1. Technical Merits and Challenges**

3     **6.1.1. Overall value added relative to partial equilibrium approaches**

4         *Charge Question: Compared to other modeling approaches at EPA’s disposal, what are*  
5         *the technical merits and challenges of using economy-wide models to evaluate the*  
6         *social costs, benefits, and/or economic impacts of relevant air regulations? What is the*  
7         *potential value added, relative to partial equilibrium approaches, of using economy-*  
8         *wide models in a regulatory setting?*

9     The technical merits of using economy-wide models are the same as those identified in Section  
10  3.1 above. These include consistency in treatment of positive and negative market effects of a  
11  regulation,<sup>24</sup> comprehensive coverage of all potential market effects in a way that supports  
12  identification of unintended consequences,<sup>25</sup> explicit recognition of finite resource endowments  
13  that explicitly factors in the opportunity costs of lost work hours or labor and capital diverted to  
14  pollution control activities, requirements that all markets clear and that increases in expenditure  
15  on one good be balanced by reductions in another.

16  The largest technical challenges revolve around the accurate representation of command-and-  
17  control regulations in economy-wide models and incorporating explicit structural representation  
18  of the externalities that air regulations are designed to address. For regulations that impose  
19  technology-based standards, use of some kind of engineering or PE model is an absolute  
20  necessity in order to determine the potential compliance options and cost of the regulation.  
21  These engineering analyses provide the basis for introducing a summary cost function  
22  representing the regulation into a CGE model. In this context, the PE model provides an input  
23  into the CGE analysis. Use of PE modeling output as an input to CGE modeling is particularly  
24  common in the analysis of regulations affecting transportation or electricity where relatively  
25  elaborate PE models exist and have been effectively linked to CGE models.

26  Complexity and data requirements are a significant challenge in economy-wide modeling. CGE  
27  modeling is most valuable when evaluating a new regulation involving an out-of-sample  
28  inference—which moves us out of the realm of historical policies. Since most academic research  
29  has dealt with questions of welfare (rather than job turnover), there is great benefit in using a  
30  very simple structural CGE model built on micro-foundations that has the flexibility to add  
31  features depending on the question at hand as time allows. However, the interpretation of results  
32  becomes more difficult as additional features are added to the model.

---

<sup>24</sup> Such as positive employment effects of required investment in pollution control equipment and negative employment effects of reduced coal use on coal mining, etc.

<sup>25</sup> Such as rebound or Jevons’ effects associated with reduced prices for transportation fuels or lower driving cost caused by CAFE standards

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1 PE models can be just as rigorous as GE models and often play a critical role in policy analysis.  
2 There is an art to where one should draw the boundaries between PE and GE models. If the  
3 boundaries are drawn too tightly, then key spillovers can be missed. One example involves the  
4 assessment of the land use impacts of biofuels expansion. Studies which only considered the  
5 corn ethanol-gasoline pathway overstated the impact of ethanol expansion on total cropland  
6 requirements since they ignored the by-product distiller’s dried grains with solubles (DDGS),  
7 produced along with ethanol. DDGS has become an important feedstuff in the livestock sector,  
8 where it substitutes for corn in the livestock feed rations. Including this additional linkage  
9 reduces overall land use expansion by about a third (Taheripour et al., 2010). By starting out  
10 with the CGE framework, one is assured of capturing the major intersectoral linkages. Of  
11 course, if the spillover effects of a regulation apply to only a limited number of markets, it may  
12 be possible to combine them in a PE model that is more manageable than a GE model. For  
13 example, PE models that link electricity generation with electricity demand and the supply and  
14 demand of natural gas have been used extensively in analysis of air regulations.

15 Similarly, CGE model outputs can be used as inputs to PE models. This is particularly common  
16 in the case of household modeling using survey data. Often, rather than imbed the disaggregated  
17 households into the CGE model itself, the prices, wages and other information is fed into a  
18 simple model of household welfare allowing for determination of the differential incidence of a  
19 policy (Hertel, Keeney, Ivanic and Winters, 2007). This approach works well, provided the  
20 policy is not large enough, and the households’ spending patterns are similar enough such that  
21 the pattern of aggregate spending in the economy is not significantly altered by the change in  
22 income distribution induced by the policy under consideration.

23 A final important advantage of CGE modeling when it comes to welfare analysis is that,  
24 provided *Walras’ Law* holds. This consistency check, which is obtained by omitting one market  
25 clearing condition and checking that it nonetheless holds after the policy simulation, tells the  
26 model user that all taxes, subsidies, profits, etc. have been fully accounted for. In a multi-trillion  
27 dollar economy, analysis of a regulation involving tens of millions of dollars could easily be led  
28 astray if, for example, a change in an oligopolistic industry’s excess profits was omitted. No such  
29 consistency check is available in PE analysis.

30

### 31 **6.1.2. Criteria for choosing between models**

32 *Charge Question: What criteria could be used to choose between different economy-*  
33 *wide models/frameworks? What features are particularly desirable from a technical or*  
34 *scientific standpoint?*

35 The models or tools chosen should line up with the problem being analyzed, both sectorally and  
36 spatially. There are potential pitfalls in geographic or sectoral aggregation that need to be  
37 addressed in each case. This is particularly true for pollutants where the spatial distribution

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1 varies, where there are complex atmospheric processes, or where sources are not distributed  
2 homogeneously.

3 The choice of models for a particular case can be made in a more informed way, and justified  
4 more convincingly, if models and data are publicly available in accordance with applicable  
5 information quality guidelines (OMB, 2002, 2005; U.S. EPA, 2002). It is also desirable to  
6 standardize some practices for testing the consistency of models. Here, there are some standard  
7 checks which can be applied. For example, any well-specified CGE model should be  
8 homogeneous such that (e.g.) at 10% shock to the numeraire results in a 10% rise in all prices  
9 and incomes, but no change in the optimal quantities predicted by the model. Further verification  
10 that Walras' Law (discussed in the previous section) holds in the model is a check on the internal  
11 consistency, not only of the model's theory, but also its coding and the consistency of the  
12 underlying data set. Well-specified CGE models also require explicit derivation of the behavioral  
13 equations from micro-economic foundations, peer review, thoughtful parameterization, and  
14 consistency with stylized facts. Sensitivity analysis with respect to key assumptions is also  
15 critical in evaluating models. While such models can never be fully validated, it often possible to  
16 invalidate them by showing that they fail to reproduce key historical facts (Beckman, Hertel and  
17 Tyner, 2011). This leads naturally to re-parameterization to remedy the shortcomings, and, in so-  
18 doing, one can build greater confidence in the modeling framework.

19 **6.1.3. Interactions between costs and benefits**

20 *Charge Question: Are there potential interactions between the cost and benefit sides of*  
21 *the ledger (e.g. because of channels through which benefits operate) that make it*  
22 *difficult to make defensible comparisons between costs and benefits when social costs*  
23 *are estimated using a CGE framework but some or all of the benefits are estimated*  
24 *using a partial equilibrium framework.*

25 Potential interactions between costs and benefits exist, but that does not invalidate the use of  
26 CGE models to estimate costs or make it impossible to design a consistent approach to both  
27 benefit and cost estimation. In technical terms, benefits and costs are said to be non-separable  
28 when changes in costs imposed on agents in the model alter the valuation of nonmarket benefits,  
29 and *vice versa*. When either costs or benefits are estimated by a method that implicitly holds the  
30 other constant, the non-separability between costs and benefits can interfere with our ability to  
31 blend those results. This is the case when CGE results on costs are compared to PE results on  
32 benefits without recognition and adjustment for potential interactions. For example, Smith and  
33 Zhao (2016) looked at EPA's calculations of the net benefits of the Clean Air Act (US EPA  
34 2011) which used both a CGE approach and a PE approach. Smith and Zhao's calculations  
35 showed that the CGE analysis of net benefits of the Clean Air Act yielded an estimate of 0.08%  
36 of GDP, while a PE analysis yielded an estimate of 8.7% of GDP. It is important to try to reflect  
37 the interdependence of costs and benefits in some way in the model used, although much work  
38 remains to be done on representing non-separable benefits in CGE models.

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1 Although the charge question is phrased in terms of benefits and costs, it is also useful for some  
2 purposes to focus on the distinction between market and nonmarket effects. Leaving aside issues  
3 related to incorporation of possible health effects of unemployment discussed above, costs of  
4 regulation can be broadly identified with market effects – changes in command over the goods  
5 and services for which markets exist – including the labor-leisure tradeoff. Since almost every  
6 regulation has both positive and negative market effects, it is clearer to label both as market  
7 effects and to treat their sum, which may be positive or negative, as the cost of a regulation.  
8 Likewise, the benefits typically estimated in partial equilibrium analyses of air regulations are  
9 largely based on non-market effects.

10 Even if non-market externalities are not estimated in a CGE model, the economy-wide approach  
11 can still yield useful information, particularly for cost-effectiveness analysis (i.e., comparing  
12 costs to achieve a given level of emission reductions or benefits). Researchers should not refuse  
13 to do part of the problem correctly because other parts are harder. Regulatory analysis is not  
14 golf; handicaps to level competition make no sense, especially because CGE estimates aren't  
15 necessarily larger or smaller than PE estimates of cost.

16 Section 4.5.1 above suggests a method of incorporating non-market effects for health that can be  
17 captured by including concentration levels and health care expenditures in the household  
18 optimization problem. That would allow market effects of air quality and health improvements to  
19 be determined (e.g., changes in purchases of other goods as medical expenditures fall) and for  
20 changes in marginal value of medical care as health improves due to improved air quality, etc., to  
21 be captured. This would assure that the marginal valuation of air quality improvements is based  
22 on equilibrium emissions post-regulation and including any market adjustments. Modeling a  
23 package of regulations together would also solve the co-benefits problem immediately.

24 It may be more straightforward to incorporate separable benefits into a CGE framework than to  
25 design the structural representation of externalities necessary to incorporate non-separable  
26 benefits. One way to do so would be to attach emission factors to the activities subject to air  
27 regulations that are represented in the CGE model, to use reduced-form air quality models to  
28 estimate changes in concentrations resulting from those emissions, and to incorporate damage  
29 functions that give the monetary valuation of changes in concentration levels. Emission factors,  
30 emission-concentration factors, and concentration-response functions exist, but not necessarily at  
31 a level of disaggregation that is consistent with the capabilities of an economy-wide model.

32 There are benefits of even a rudimentary effort to model non-separable benefits in a CGE  
33 framework as opposed to PE:

- 34 • Including an income constraint on willingness to pay for nonmarket benefits will avoid  
35 gross overestimates of those benefits;
- 36 • Including non-separable benefits could help close the gap between morbidity and  
37 mortality values based on lost time endowment and those based on willingness to pay;

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- 1 • Deriving the value of air quality improvements from a utility function will ensure  
2 declining marginal utility from improvements in air quality;
- 3 • The equilibrium solution will thus ensure that marginal valuations of improvements are  
4 consistent with achieved emission reductions.

## 5 **6.2. Imperfect Measures of Benefits**

6 *Charge Question: When benefits are included in a CGE model, it is possible that*  
7 *welfare measures for the economy as a whole are positive even when there is a*  
8 *temporary negative impact on GDP (for instance, in the Section 812 study). Relying on*  
9 *net measures can obscure the costs and benefits of the policy that are typically reported*  
10 *separately in a regulatory analysis as well as how costs and benefits are distributed*  
11 *throughout the economy (benefits and costs are often distributed differently). What are*  
12 *the potential drawbacks of using economy-wide models to present the welfare*  
13 *implications of compliance costs when there is not a corresponding capability to*  
14 *incorporate benefits?*

### 15 **6.2.1. Background**

16  
17 Changes in environmental quality, whether they are associated with the concentration of  
18 pollution in the air or in the water, have direct effects on individual well-being. They also have  
19 indirect effects on factors that contribute to individual well-being. Finally, they have additional  
20 effects through the feedback responses of other economic agents reacting to both the policies  
21 intended to improve environmental quality and the effects of those policies on prices and  
22 incomes. When prices and incomes change, we can expect resource reallocation leading to  
23 changes in environmental quality. EPA's current set of CGE models does not adequately reflect  
24 these interactions. Feedback effects are omitted.

25  
26 Many of the impacts of environmental policies affect services available to people (and firms)  
27 outside markets. GDP reflects the dollar value of final goods and services produced in a domestic  
28 economy. It does not capture the effects of policy-induced changes on services that are available  
29 outside markets.

30  
31 The premise implied in this question seems to suggest that general equilibrium analyses of the  
32 net benefits could lead to inappropriate judgments. This premise is misleading. The estimation of  
33 compliance costs associated with meeting specific environmental regulations, as it is explained  
34 in EPA's white papers, has always been a mixture of engineering and economic analyses.  
35 Evaluation of the GE effects of a proposed policy, as documented in these papers, necessarily  
36 requires adaptation of compliance cost measures to connect them to the specific CGE framework  
37 used for each analysis task. Even in those cases where there are detailed engineering models  
38 linked to CGE models, it is possible in principal to recover compliance costs estimates. *As a*

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1 *result, the separation of benefits and costs is not affected by adoption of a CGE framework.*

2 What is at issue is the value of developing both *PE and CGE benefit measures* for large policy  
3 changes. The partial equilibrium cost estimates are already measured regardless of whether a PE  
4 or a CGE set of analyses is undertaken.

5  
6 The ability to estimate GE cost measures depends on the design of the CGE model. For example,  
7 one could carry out a counterfactual analysis of an adopted regulation by “switching off” the  
8 change in environmental quality associated with the rule being evaluated. For example, Hazilla  
9 and Kopp (1990) and Jorgenson and Wilcoxon (1990) both used engineering cost estimates to  
10 modify the production structure in their model in a “with regulation” scenario and compared it  
11 with a baseline (“without regulation”) scenario to develop general equilibrium measures of costs.  
12 Neither model included measures of air pollution. However, we would argue that non-  
13 separability in preferences and in some production relationships generates important feedback  
14 effects inside and outside markets. These feedbacks can affect costs by changing relative prices.  
15 As a result, for large environmental regulations that impact many sectors it may be that  
16 engineering estimates will be misleading. It is important to understand how the size of the  
17 regulation in relationship to the contributions the impacted sectors make to the overall economy  
18 affects feedbacks thru changes in relative prices of marketed goods. Research on the importance  
19 of nonseparabilities in preferences and feedbacks effects thru production relationships will be  
20 important to avoiding the perception that efforts to define a GE cost measure lead to arbitrary  
21 results.

22  
23 A preferred approach would be to measure compliance costs as EPA currently does (relying on  
24 PE and engineering models) and develop CGE net benefit measures consistent with these costs.  
25 PE benefit measures would then be the discretionary element in this type of analysis.

26  
27 The central point of GE research on environmental services available outside markets is that both  
28 market outcomes and nonmarket outcomes are jointly determined. Carbone and Smith (2008)  
29 have argued that social accounting matrices (SAMs) on which most CGE models are based  
30 follow the logic outlined in the “circular flow” framework. This framework omits non-market  
31 interactions with environmental systems that can create important feedbacks. As a result, it leads  
32 to model structures that overlook the feedback effects influenced through the interaction of  
33 market and nonmarket choices. The implicit decision to overlook or treat these interactions as  
34 unimportant dismisses the logic routinely used in revealed preference methods for nonmarket  
35 valuation.

36  
37 Revealed preference methods (e.g., hedonic property value, travel cost, etc.) have been at the  
38 center of benefit measurement in environmental economics for over 50 years. All of them must  
39 assume the tradeoffs that motive choices arise from relationships between market goods and  
40 services (including a person’s leisure time) and nonmarket services. As a result, these tradeoffs  
41 must be influenced by the composite of market services and goods and nonmarket services. This

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1 joint influence implies that the nonmarket market services must be entered in a non-separable  
2 way to the functions used to define those trade-offs.

3  
4 The importance of this criticism depends on both the importance of these non-separabilities and  
5 the character of the policy being evaluated. One must ask: How does the policy affect different  
6 sectors in the economy? And, how do the services arising from those sectors influence people?  
7 EPA’s current yardstick for judging whether a general equilibrium analysis is needed involves  
8 comparing the aggregate compliance costs associated with a proposed rule, on an annual basis, to  
9 gross domestic product. This comparison is inappropriate. The analysis must consider the  
10 importance of compliance costs for the sectors that will be affected as well as the  
11 interconnections of the affected sectors with the rest of the economy. Regulated entities rarely  
12 comply with regulations as discrete, separable directives. Rather, they have to comply with  
13 multiple strands of regulatory requirements from the same and different regulatory offices and  
14 agencies. The effect of regulation generally is further complicated by uncertainties related to  
15 technological and permitting conflicts. It is not unusual, for example, for Regulation A to  
16 prescribe Technology 1 (or for Technology 1 to be the least-cost method of compliance with  
17 Regulation A), and Regulation B to prescribe Technology 2 (or for Technology 2 to be the least-  
18 cost method of compliance with Regulation B), where Technologies 1 and 2 are incompatible.  
19 As a result the engineering cost analysis reflects assumptions that are best interpreted as  
20 incorporating compromises in how these inconsistencies are treated. The literature has not  
21 addressed how to incorporate these technical, engineering assessments into CGE models. Matus  
22 et al. (2008) is one example discussing the issues.

23  
24 Similar interconnections arise on the household side and also cause GDP to be a poor measure of  
25 welfare. Kahn and Zheng (2016) provide an excellent example of how individuals can undertake  
26 averting actions to reduce their exposure to air pollution. These actions can have unintended  
27 effects – e.g., contributing to everyone else’s air pollution and congestion, altering gasoline use,  
28 and changing individual time locations. Here is their description:

29 Today is a typical winter Monday in Beijing; the temperature in the morning is always  
30 below freezing. Siqi wakes up very early takes a look at the air pollution monitor  
31 application on her iPhone, which reports two versions of the city’s air pollution index:  
32 one from the US Embassy in Beijing, and the other from China’s Ministry of  
33 Environmental Protection (MEP). It will be a terrible day again: US Embassy index  
34 reports a “hazardous” day and the MEP reports that the air is “highly polluted”.

35 Like other successful Beijing urbanites Siqi has several protection strategies to reduce her  
36 exposure to pollution. She owns a car, and on days with heavy pollution she drives to  
37 work rather than riding her bike. There are many products on the market to protect people  
38 from air pollution; and air purifier costs US \$490 and an air mask cost ninety cents. Each  
39 mask, which researchers believe reduces one’s exposure to pollution by 33 percent, is  
40 effective for 10 days.

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1 Wearing a mask isn't glamorous, but exposure to thirty minutes of outdoor air on a hazy  
2 day in Beijing causes a sore throat. On highly polluted days, most people walking or  
3 riding bicycles wear masks, and Beijing's supermarkets, pharmacies, and shops are often  
4 sold out of them – especially the high quality 3M Particulate N95 masks, which are 88.5  
5 percent effective in reducing exposure to the smaller PM 2.5 particles.

6 Siqi decides to drive her car today to protect herself from the polluted air. Her commute  
7 to Tsinghua University can take either twenty minutes by bicycle or ten minutes by car  
8 without traffic. During peak hours the trip can the trip by car takes thirty minutes and in  
9 very bad traffic you can take an hour. To avoid traffic she often gets to her office before 7  
10 a.m. Thanks to the flexible working hours that professors enjoy, she can adjust her  
11 commute time to avoid traffic but many of her friends aren't that lucky. (pp. 10-11)

12 To date, there have been limited analyses of the implications of general equilibrium effects for  
13 benefit measures associated with environmental regulations. The literature that is available  
14 suggests that even small changes in these costs as a fraction of aggregate income can cause large  
15 discrepancies between PE and GE welfare measures. The extent of the difference appears to  
16 depend on the magnitude and distribution of the compliance costs across sectors [see Carbone  
17 and Smith (2008) and US EPA (2011), Chapter 8].  
18

19 **6.2.2. Absolute measures or relative comparisons**

20 *Charge Question: Given the many assumptions and uncertainties inherent in modeling*  
21 *the impacts of a regulation in a CGE or other type of economy-wide framework, are*  
22 *absolute measures of welfare, social costs, and benefits more scientifically defensible or*  
23 *should the focus be on relative comparisons across proposed regulatory alternatives?*  
24 *(Should we have greater confidence in the estimated welfare change between baseline*  
25 *and policy scenario or in the relative difference in welfare across policy scenarios?)*

26 A comparison of the net benefit measures in relative terms (i.e. compared to one baseline  
27 scenario) is an interesting proposal. However, it is not especially informative without the  
28 companion relative analysis of the PE net benefits using *the same reference* scenario. Under  
29 these circumstances, a relative comparison might offer a gauge of the importance of the  
30 interaction of GE with the specific features that define each scenario.

31 In our judgment it is not possible to evaluate, given the extent of the literature available, the  
32 merits of reporting findings in terms of the relative changes versus the presenting the welfare  
33 changes in levels. It would seem more important to compare the welfare changes attributed to  
34 policies to the associated changes in other measures of economic activity that would be  
35 observable ex post. Relying on relative measures would not be consistent with this approach.

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1 Confidence in GE estimates only would be justified if there is a systematic assessment of a set of  
2 observable ancillary changes in economic activity that can be estimated and documented. For  
3 example, if the logic associated with estimating the benefits from an improvement in air quality  
4 implies that individuals will spend more leisure time in outdoor activities, then it is important to  
5 evaluate whether the CGE models used to develop the welfare assessment can also predict these  
6 types of changes in response to the changes in air quality. If not, what would it take to include  
7 these types of ancillary activities in the models?

8 One might also ask whether it is possible to use both PE and GE models to “back cast” the  
9 outcomes of the policy in terms of these ancillary activities and expenditures as a means to  
10 increase confidence in the welfare assessment derived ex ante from the model.

### 11 **6.2.3. General v. partial equilibrium to assess net benefits**

12 *Charge Question: What are the technical merits and limitations to presenting both*  
13 *general equilibrium and partial equilibrium measures when assessing the net benefits of*  
14 *a regulation?*

15 There are clear advantages to presenting both PE and GE measures. There are two primary  
16 limitations. The first arises from the need for a framework that describes the features of the  
17 policy that might give rise to differences between these two measures of benefits and costs. As  
18 the EPA White Papers document, such a framework has not been developed and evaluated in the  
19 published literature.

20 The second stems from a parallel need to characterize the ways in which the services provided by  
21 environmental resources enter the models used for the GE and PE analyses. This assessment  
22 must consider specifically the implied market and nonmarket interactions and their implications  
23 for the model’s characterization of feedbacks in its general equilibrium solution.

### 24 **6.3. Presenting Results**

25 *Charge Question: EPA guidance states, “To promote the transparency with which*  
26 *decisions are made, EPA prefers using nonproprietary models when available.*  
27 *However, the Agency acknowledges there will be times when the use of proprietary*  
28 *models provides the most reliable and best-accepted characterization of a system. When*  
29 *a proprietary model is used, its use should be accompanied by comprehensive, publicly*  
30 *available documentation.” If the SAB advises that the use of economy- wide models may*  
31 *be technically appropriate in certain circumstances, are there particularly useful ways*  
32 *in which results from a CGE model could be presented to the public and policy makers?*

#### 33 **6.3.1. Information to include**

34 *Charge Question: What information would be most useful to include when describing a*  
35 *CGE-based analysis of an air regulation to make it transparent to an outside reader in*

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1            *a way that allows for active engagement of the public in the rulemaking process (e.g.,*  
2            *regarding model scenarios, criteria used to inform model choice, nature of any linkages*  
3            *between economy-wide models and other modeling frameworks, parameter choices)?*

4            There are two issues that need to be addressed. The first is with respect to the use of proprietary  
5            models. To be clear, we assume that proprietary models are those meeting the definition set  
6            forth by the NRC Committee on Models in the Regulatory Decision Process (NRC 2007) which  
7            defines a model as “proprietary” if any component of the model is not available for free to the  
8            general public. Overall, we do not think proprietary models should be used, if at all possible. It  
9            is highly unlikely that the sacrifice in transparency, including the inability for qualified third  
10           parties to reproduce results, be worth the additional gain in the characterization of a system. EPA  
11           should make all PE and CGE models (including data and computer code) available to the public  
12           to encourage outside validation.

13           The second issue is how to make economy-wide modeling transparent to non-modelers,  
14           including EPA officials. Whether discussing engineering, PE or economy-wide models, the  
15           same transparency standards should apply. The ultimate goal in describing the model is to  
16           provide outside readers the information necessary to both understand and reproduce the results.  
17           With this in mind, it is important to develop models that are as simple as possible, and in the case  
18           of economy wide models, to make data, structure and code publicly available. Due to the  
19           complicated nature of CGE-type models, EPA might consider providing a table of relevant  
20           parameters used in the model (e.g., elasticities, initial prices, and so on) indicating which were  
21           taken from the literature, and which were calibrated specifically for the model, and describing  
22           quantitatively their imprecision. A diagram or flow chart could be used to indicate the feedback  
23           loops that are assumed in the model. Both the table and flow chart may also be used to clarify  
24           how sensitivity analysis was conducted.

25           It is critical to provide a clearly written explanation of what a given CGE-type model can and  
26           cannot do. Cogent descriptions are essential for showing how the model was estimated,  
27           emphasizing the key channels within the model that are driving the results, as well as how the  
28           results should be interpreted.

29           A public vetting of the models may be helpful for aiding public understanding and engaging  
30           qualified third parties in model validation. This also provides a forum for comparing and  
31           contrasting results of competing models. In general, it can be valuable to present sensitivity  
32           analyses or results of alternative models, together with notes on what differences among their  
33           assumptions, inputs or approaches seem to be responsible for any differences in outcome. Such  
34           sensitivity, or in some cases, lack of sensitivity, can help a reader less familiar with the  
35           approaches to understand the implications of results and their limitations for policy decisions.

36           Another possibility is for EPA to develop a simple economy-wide model (perhaps along the lines  
37           of the “DICE” model) that it could make available to the public that would allow outside parties  
38           to manipulate model parameters and assumptions within a given policy framework.

#### 1 **6.4. Uncertainty and Economy-Wide Modeling**

2 *Charge Question: The National Academy of Sciences (2013) identifies three type of*  
3 *uncertainty: statistical variability and heterogeneity (or exogenous uncertainty); model*  
4 *and parameter uncertainty, and deep uncertainty. Are certain types of uncertainty more*  
5 *of a concern when evaluating social costs, benefits, or economic impacts in an*  
6 *economy-wide framework? Are challenges or limitations related to these uncertainties*  
7 *more of a concern than for partial equilibrium approaches to estimation?*

8 In general, uncertainty is always a concern and should be addressed in any analysis. This is not  
9 specific to economy-wide frameworks, but to all types of models and quantitative analyses.  
10 When uncertainty is neglected and only point values from a quantitative analysis are presented, it  
11 can mislead the reader to assume that even the experts have more confidence in those estimates  
12 than is the case.

13 Moreover, there is a well-known result called Jensen’s Inequality in mathematics, and the “Flaw  
14 of Averages” in more recent literature (Savage, 2009), that states that the expected value of a  
15 function of a random variable is, in most cases, not the same as the value from the function  
16 applied to the mean of the random variable. In other words, the result of a model using average  
17 or “best-guess” values for all parameters will not be an appropriate measure of the expected  
18 value of the model result that accounts for the full distribution of uncertainty in all parameters.  
19 This is equally true for general equilibrium and partial equilibrium models.

20 The Institute of Medicine (2013) hierarchy of uncertainty is one of many possible ways to  
21 distinguish different types of uncertainty; another popular typology is provided by Morgan and  
22 Henrion (1990). All types of uncertainty are a concern, in the sense that they should be  
23 acknowledged and addressed when possible. Where they differ is in the availability of formal  
24 rigorous quantitative techniques for treating them.

25 Parametric uncertainty is the most straightforward to address. The formal quantitative methods  
26 include systematic sensitivity analysis (Saltelli et al., 2008), uncertainty propagation via Monte  
27 Carlo simulation (Kroese et al., 2011), and the delta method (Jorgenson et al., 2013). In each  
28 case, the model includes a parameter whose value is either not known with certainty or is an  
29 inherently variable quantity (e.g., commodity price or precipitation). Sensitivity analysis  
30 consists of altering the values for the parameter(s) of interest and reporting the corresponding  
31 changes in model outcome. Monte Carlo simulation requires the assumption of probability  
32 distributions or specification of a stochastic process to describe the possible values for the  
33 parameters(s), drawing random, independent and identically distributed samples, and  
34 characterizing the frequency distribution and other measures of the resulting set of model  
35 outcomes. The delta method, which is often used in econometric software, uses a first-order  
36 Taylor Series approximation to a model to map covariance matrices of parameters into  
37 covariance matrices for the model’s endogenous variables. These methods are appropriate for  
38 estimating the impacts of both statistical variability and of parameter uncertainty, but they do not

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1 address uncertainties related to underlying data, such as measurement error– a key form of  
2 uncertainty that is routinely ignored.

3 Model uncertainty is much more difficult to treat in a formal quantitative fashion. Unlike an  
4 uncertain model parameter for which there exists a true numerical value, albeit unknown, there is  
5 no unambiguous way to specify all possible models that could exist and their relative likelihood.  
6 Nevertheless, model uncertainty is a source of concern. When specific questions of model  
7 resolution or the inclusion of a specific process are raised, sensitivity analysis can be used to  
8 shed light on whether the impacts of model structure are large.

9 Deep uncertainty, not knowing what we don't know, is always present, and all analysts should be  
10 vigilant and aware of human limitations. However, there is no formal accepted method for  
11 addressing this source of uncertainty. Deep uncertainty is potentially present in all forms of  
12 analysis, and is not unique to general equilibrium modeling.

#### 13 **6.4.1. Best practices**

14 *Charge Question: How can these types of uncertainty be addressed in an economy-wide*  
15 *modeling framework? Are there best practices to ensure that can EPA be reasonably*  
16 *confident that it is producing credible welfare or economic impact estimates (e.g.,*  
17 *model validation exercises)?*

18 The preferred formal methods for addressing statistical variability and parameter uncertainty are  
19 discussed above, and consist of sensitivity analysis, uncertainty propagation via Monte Carlo  
20 simulation, and the delta method. These methods are well-developed and are part of the set of  
21 best practices for all numerical computation, not only economy-wide modeling. Addressing  
22 these forms of uncertainty does require assumptions about the probability distribution(s) of the  
23 underlying parameter(s) and any exercise in sensitivity analysis or Monte Carlo simulations  
24 should make clear the state of knowledge about those underlying distributions.

25 Model or structural uncertainty and deep uncertainty do not have any formal quantitative best  
26 practices to address them. These sources of uncertainty are also common to all computational  
27 modeling. The primary accepted best practices are the awareness by modeler or analyst of  
28 human limitations when it comes to judgment of uncertainty.

#### 29 **6.4.2. Sensitivity analyses**

30

31 *Charge Question: Are sensitivity analyses of important model parameters and/or model*  
32 *assumptions a technically appropriate way to assess uncertainties involved in this type*  
33 *of economic modeling? Are there circumstances in which the use of multiple models*  
34 *should be considered?*

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1 As described above, sensitivity analyses are one of the standard approaches for addressing  
2 variability and parametric uncertainty. It is certainly one appropriate method of exploring the  
3 impacts of these sources of uncertainty. In addition, sensitivity analysis can be used to compare  
4 alternative model formulations. However, this is primarily useful for comparing alternative  
5 variations in the same model (e.g., change in spatial/temporal resolution, inclusion of a specific  
6 process), less so for comparing different models.

7 A sensitivity analysis in the CGE tradition perturbs parameters of the model, which is an  
8 enterprise that describes the kind of uncertainty automatically captured by standard errors and  
9 covariances of estimated parameters in the econometrics tradition. A sensitivity analysis in the  
10 econometric tradition perturbs the model by adding new variables or omitting existing ones.  
11 This sort of sensitivity analysis can also be done in the CGE tradition. It would be an interesting  
12 experiment to have several econometricians independently study a problem to see how similar  
13 their conclusions are, and likewise with several CGE modelers. This has been the practice in the  
14 Stanford Energy Modeling Forum, and might be tried at EPA.

15 Comparisons among different models must be made with great caution. In general, the range of  
16 outcomes from different models of the same type greatly understates the true range of  
17 uncertainty. Social pressures to not deviate “too far” from other published models can lead to  
18 unintentional calibrating of key outcomes. This phenomenon is also common across all  
19 computational modeling communities, and is not unique to CGE models. The best practice,  
20 given sufficient funding support and time, is to perform a Monte Carlo simulation on all models  
21 of the same type, using the same underlying probability distributions for parameters. The  
22 resulting distribution of model outcomes would integrate both the parametric uncertainty and a  
23 subset of model uncertainty as represented by the models included.

#### 24 **6.4.3. Precision**

25 *Charge Question: Are CGE models precise enough to accurately represent the general*  
26 *equilibrium welfare effects of a regulation that has relatively small engineering costs or*  
27 *monetized benefits? What about for evaluating economic impacts? If yes, under what*  
28 *circumstances?*

29 Most CGE models are solved using either a non-linear optimization algorithm or a technique  
30 called Mixed Complementarity (Rutherford, 1995). These routines are typically iterative and  
31 refine solutions until the differences between the left and right hand sides of key equations in the  
32 model (or a summary measure such as the sum of squared differences) falls below a specified  
33 convergence tolerance. By design, the convergence tolerances in most CGE models are several  
34 orders of magnitude smaller than the main effects being computed for relatively large policy  
35 experiments, and are therefore are not an issue. However, for policies causing extremely small  
36 price or quantity effects (i.e., for changes in industry prices or output that are very small in  
37 percentage terms), convergence tolerances may be relevant. However, a simple test for this  
38 problem would be to examine whether the model’s prediction for a policy outcome of interest

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1 varies significantly with a tightening or loosening of the convergence tolerance. If it does, and  
2 such small regulatory or policy changes are one-offs, CGE modeling is inappropriate and no  
3 further analysis would be cost-effective. If, however, an agency is carrying out a large policy  
4 change by means of a series of small regulatory changes, an appropriate analytical strategy  
5 would be to combine the small steps into a representation of the entire regulatory sequence and  
6 model that broad policy on an economy-wide basis.

7 **6.4.4. Characterizing degree of uncertainty**

8 *Charge Question: How can the overall degree of uncertainty be characterized when*  
9 *reporting results from economy-wide models?*

10 A critical distinction needs to be made with regard to the results of an uncertainty analysis. No  
11 uncertainty analysis, for any type of computational model, can realistically claim to be the “true”  
12 objective measure of uncertainty. The reasons for this are that we do not know the “true”  
13 probability distributions for model parameters, nor do we have an objective specification of all  
14 possible model structures that could be constructed and a universally accepted measure of their  
15 relative likelihood. Finally, the inevitable existence of deep uncertainty means that any  
16 characterization of the other forms of uncertainty could be too narrow.

17 The value of an uncertainty analysis is more nuanced. Any uncertainty analysis is a “What if...”  
18 exercise that elaborates on the implications of different plausible assumptions. One valuable use  
19 of a characterization of uncertainty is in choosing among alternative decisions. Whether a  
20 regulation, a business strategy, or an engineering design, we want the decision to be robust with  
21 respect to uncertainty. A decision is robust if substantially different data or model specifications  
22 have no effect on the preferred decision, and especially if these alternatives are controversial.

23 A second value of an uncertainty analysis is it can identify areas in which the value of new  
24 information or methods is large with respect to the decision at hand. It may be that changes in  
25 certain parameters have little impact on key modeling outcomes while changes in other  
26 parameters can lead to significant changes in key modeling outcomes. Armed with estimates of  
27 the value of information, EPA can focus resources on generating the data or new methods  
28 required.

29 With the above objective in mind, the overall degree of uncertainty from a computational model  
30 can be characterized by providing a set of percentiles for each uncertain outcome of the model.  
31 For example, results can be summarized by reporting the 5th, 25th, 50th, 75th, and 95th  
32 percentiles for each outcome. Because most uncertain outcomes will not have a normal  
33 distribution, reporting the mean and standard deviation are not sufficient to communicate the  
34 results of uncertainty propagation. In the case of sensitivity analysis, upper and lower bounds  
35 should be reported for each outcome of interest.

36 **6.5. Priorities for Future Research**

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1        *Charge Question: Bearing in mind current and future resource limitations, what should*  
2        *EPA prioritize as its longer term research goals with respect to improving the*  
3        *capabilities of economy-wide models to evaluate social costs, benefits, and/or economic*  
4        *impacts?*

5        In this section we summarize and prioritize recommendations made elsewhere in the document.  
6        In doing so we use the timing nomenclature introduced in the introduction. Actions that are  
7        *possible now* can reasonably be done very soon—roughly now through the next five years; those  
8        described as *near term* require more time—roughly what could be developed, peer-reviewed and  
9        suitable for regulatory use in five to ten years; and those described as *long term* would require  
10       ten years or more to be developed and thoroughly vetted. However, because EPA should carry  
11       out some of these actions concurrently, we list them in order of priority rather by timing horizon.

12       For wider use of economy-wide models to evaluate air regulations, EPA’s top priority should be  
13       to encourage further development of CGE models that can capture involuntary unemployment.  
14       The existing literature in the area is both small and recent, so it is not possible now to capture  
15       these effects in routine regulatory analysis. However, employment-related transition costs can  
16       contribute to the social cost of a regulation (see section 3.3) and they are very important for  
17       evaluating economic impacts (see sections 5.1, 5.3, 5.4, and 5.5) so moving the literature in that  
18       direction is essential. In the near term the focus should be on frictional unemployment but that  
19       should be regarded as a first step in a longer research agenda that would eventually include  
20       structural unemployment.

21       EPA’s second priority should be to encourage far more inclusion of non-market benefits into  
22       economy-wide models. As discussed throughout the report, and in section 4 in particular,  
23       benefits are captured less well in CGE models than costs. In large part the difference is due to the  
24       availability of data: much work has been done estimating non-market benefits in particular  
25       locations and situations but there are not the kind of comprehensive national-level datasets that  
26       are available for modeling costs. Work on improving the treatment of benefits should begin  
27       immediately. It should be expected that some improvements will be possible in the near term  
28       but, particularly due to data limitations, the research will need to continue over the long term. As  
29       noted throughout the discussion of benefits in the report, a particularly important aspect of this  
30       research agenda should be to move away from the currently conventional practice of imposing  
31       separability between non-market benefits and goods and services that are involved in market  
32       decisions.

33       A third priority should be for EPA to encourage model developers to introduce explicit treatment  
34       of mortality risk into the utility functions used to represent households. As discussed in section  
35       4.2, this is necessary to reconcile economy-wide measures of equivalent variation with partial  
36       equilibrium measures of the willingness to pay for risk reductions (that is, with the VSL). Better  
37       modeling of risk (and risk perceptions) is a near term priority. However, initial progress is  
38       possible now by relatively simple approaches such as moving toward an expected utility  
39       framework.

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1 Priority four should be for the EPA to encourage research on linking relatively aggregate  
2 economy-wide models to more detailed models of households, industries or regions. As noted  
3 throughout the report, there will always be tension between the degree of detail in the datasets  
4 available for parameterizing economy-wide models (which is relatively low) and the degree of  
5 detail desirable for understanding the costs, benefits, and impacts of any given air regulation  
6 (which is often relatively high). As a result, it will often be very useful to use linked models: (1)  
7 an economy-wide model to impose budget constraints, capture flows of goods and services  
8 between sectors, model long term supplies of primary factors, and calculate broad welfare  
9 impacts; and (2) a more detailed model of a particular sector (say electricity), or of a region (for  
10 example, tracking air emissions from sources to exposed populations), or of households by  
11 income and demographic characteristic (understanding regressivity, for example, or the impact  
12 of cross-regional ownership of financial assets). The focus on this work should not be on linking  
13 per se (on which there is a long literature in energy modeling and elsewhere) but rather on  
14 understanding the inconsistencies that arise from linked rather than fully integrated models.  
15 Research on linking should be a near term priority.

16 A fifth priority would be for EPA to convene a series of model comparison exercises for models  
17 of air regulations like those carried out under the auspices of the Stanford Energy Modeling  
18 Forum (EMF) for energy models. One analysis that would be possible now would be a  
19 comparison of open economy and global models for estimating the impacts of U.S. regulations  
20 on the U.S. As discussed in the report, open economy models focus primarily on the U.S. and  
21 use sets of aggregate rest-of-the-world equations to represent supplies of imports and demands  
22 for exports. Global models, in contrast, include full models of regions outside the U.S. Global  
23 models allow more detailed analysis of the impacts of policies on trade patterns and international  
24 capital flows, but they are more complex and can be less transparent. An important research  
25 question would be to identify when each type of model is most appropriate.

26 A second model comparison exercise that would be possible now is an assessment of the  
27 importance of fiscal and trade deficit closure rules. It is well established in the literature that  
28 both are important for understanding the GDP and welfare impacts of a regulation but it is less  
29 clear how those assumptions interact with other structural features of CGE models. In addition,  
30 EPA's long term regulatory analysis should move toward a standard treatment of both deficits to  
31 avoid having different studies of a single regulation come to different conclusions because of  
32 different assumptions about the fiscal or trade closure.

33 Priority six should be to encourage research on the impact of heterogeneity within regulated  
34 industries. For example, emissions intensities can vary considerably across plants and firms  
35 within an industry but economy-wide models typically use a single representative firm to  
36 characterize a sector. In addition, some regulated industries have relatively few firms but they  
37 are typically represented in economy-wide models as perfectly competitive. Perfect competition  
38 may be a reasonable assumption in the long run but oligopoly behavior may influence transition

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1 costs in the short to medium run. More work in this area would be valuable and it should be a  
2 long term priority.

3 Finally, the seventh priority should be for EPA to help establish and open-source project to  
4 assemble a freely-available database for use in CGE modeling. Access to detailed, high quality  
5 data, especially time-series data, is a considerable barrier to the development of CGE models. In  
6 addition, as discussed in several places in the report, regulatory requirements for data quality are  
7 stringent and would be easier to meet with well-documented, publicly-available data sources.  
8 Building such datasets is resource-intensive and time-consuming to do well so this should be  
9 regarded as a long term priority. Moreover, an ongoing challenge is likely to be a version of the  
10 public goods problem: the professional payoff to academic researchers from building datasets  
11 may be lower than that from using the datasets.

## 7. GLOSSARY OF TERMS

- 1
- 2 **Accuracy:** In general, the accuracy of a result from a model is the degree to which that result  
3 approximates the “true” but unknown value. In a regulatory analysis, the results of most  
4 importance are deviations between a business-as-usual baseline economy and an alternate  
5 economy with the regulatory change imposed. That is, if  $Y$  is a variable of interest and a model  
6 reports that it will be equal to  $Y_1$  in the baseline and  $Y_2$  under the regulation, the result of most  
7 interest is the deviation  $\Delta Y = Y_2 - Y_1$ . The accuracy of the individual values of  $Y$  and the  
8 accuracy of  $\Delta Y$  may differ. For example, if the true relationship between  $Y$  and a policy variable  
9  $X$  is  $Y = \beta X$  but a model incorrectly represents it as  $Y = \beta X + \gamma$ , both  $Y_1$  and  $Y_2$  are inaccurate:  
10 they will be biased by  $\gamma$ . However,  $\Delta Y$  will be  $\beta \Delta X$  and is unbiased. Throughout this document,  
11 unless otherwise indicated references to the accuracy of a model will mean the accuracy of its  
12 reported policy deviations  $\Delta Y$ .
- 13 **Benefits:**
- 14 **Compliance costs:**
- 15 **Computational general equilibrium model:**
- 16 **Economy-wide model:**
- 17 **Equivalent variation:**
- 18 **Exact aggregation:**
- 19 **Full income:**
- 20 **General equilibrium:**
- 21 **Hard linkage:**
- 22 **Partial equilibrium:**
- 23 **Precision:** The precision of data, assumptions or model results is its inherent degree of  
24 uncertainty. It is often characterized as a confidence interval (if statistical) or as the number of  
25 significant digits (otherwise). Precision is limited by four broad factors: a) uncertainty in the  
26 parameters of a model (i.e., the covariance matrix of the parameter estimates); b) uncertainty in  
27 the measurement of data (e.g., due to measurement error or aggregation); c) the residual variance  
28 from estimating equations; and d) finite precision in the calculation and storage of data by  
29 computers. Throughout this document, precision will be used to refer to the individual or  
30 combined impact of these factors relative to the magnitude of the quantity of interest. Higher  
31 precision means (for statistical quantities) tighter confidence intervals relative to the magnitude

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1 of a variable (e.g., a smaller coefficient of variation), or alternatively, to a larger number of valid  
2 significant digits.

3 **Representative agent:**

4 **Reproducibility:** Information is “reproducible” when it is capable of being recreated by a  
5 qualified third party based on only the instructions disclosed, The concept of reproducibility  
6 applies to all forms of information, including data, assumptions, models and results. Results are  
7 capable of being substantially reproduced if independent analysis of the original or supporting  
8 data using identical methods would generate similar analytic results, subject to an acceptable  
9 degree of imprecision or error. The degree of tolerable imprecision or error depends on the scale  
10 and scope of how the information would be used.

11 **Risk:**

12 **Social costs:**

13 **Soft linkage:**

14 **Transition costs:**

15 **Separability:**

16 **Value of a statistical life:**

17 **Willingness to pay:**

18

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